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The Director's Corner

As the year comes to a close, we would like to reflect on some of the funding successes of 2023.

- SECOG assisted its members with securing more than \$130 million in grants and loans in 2023
- SECOG's members paid \$348,489 in dues in 2023
- For every dollar paid in dues, SECOG's members received a return of \$373.13 in grant and loan funding which amounts to 37,317% return on investment.

Funding Source	Amount
Agri-Business Grant	\$545,000
Brownfields	\$272,733
Clean Water State Revolving Fund Loan/Principal Forgiveness	\$65,841,200
Community Access Grant	\$1,200,000
Community Development Block Grant	\$500,000
Consolidated Water Facilities Construction Program Grant	\$4,080,000
Drinking Water State Revolving Fund Loan/Principal Forgiveness	\$43,070,800
Economic Development Administration Grant	\$1,653,160
Hazard Mitigation Grant Program	\$216,150
Housing Infrastructure Financing Program	\$10,102,825
Housing Needs Study Grant	\$2,500
Infrastructure First	\$15,000
Land and Water Conservation Fund Grant	\$250,000
Local Infrastructure Improvement Program Grant	\$706,645
Recreational Trails Program	\$38,000
Safe Street for All	\$100,000
Solid Waste Management Program Grant	\$260,800
Transportation Alternatives Program Grant	\$1,486,825
United States Department of Agriculture – Rural Development	\$52,500
Total	\$130,394,138

Please let us know if you have any projects you would like assistance with in 2024.

We enjoy working with you to make the region a better place!

LYNNE KELLER FORBES | 605.681.8172 | LYNNE@SECOG.ORG

New Staff



Amy Kooiker

Credit Analyst

*Welcome
Amy*

Amy serves as the new Credit Analyst for Dakota BUSINESS Finance and the South Eastern Development Foundation. Amy graduated from SDSU with a Consumer Affairs major and business minor and has been working in finance for over 20 years.

*Welcome
Madalynn*

Madalynn serves as an Intern for the South Eastern Council of Governments and assists with various grant and loan administrative duties. Madalynn is a student at SDSU majoring in Community and Regional Planning with minors in Political Science and Sustainability.



Madalynn Graham

Intern



Marketing Intern

- Part-time 20 hours per week
- \$20 per hour

As a marketing intern, you will help the SECOG team to plan and implement promotional campaigns for SECOG, the SEDF, and DBF including developing marketing plans, writing newsletters, social media posts, updates to the website, direct marketing, print and broadcast media, etc.

Loan Officer

- \$89,282 - \$133,924 per year
- **Great Benefits:** 13 Paid Holidays, 3 Weeks Vacation, 12 Sick Days, SDRS Pension, Incentive Pay, Employee Insurance Paid by Employer, Compressed Work Week, and More.

At SECOG/DBF/SEDF we love helping clients maneuver through the complex world of government lending and our origination team is right at the heart of that effort. As a Loan Officer, you will work closely with our credit analysts, closers, borrowers and lending partners to understand their needs, craft their loans, and shepherd them through the SBA approval process.

SECOG Prepares for Annual DOT Road Inventory Project in January 2024

SECOG is gearing up for the Annual South Dakota Department of Transportation (SDDOT) Road Inventory Project, slated to commence in January 2024.

In January 2024, SECOG will distribute two copies of your local road map, accompanied by a letter and a brochure, to collect essential road information. Since 1995, SECOG has collaborated with SDDOT to keep our public road system up to date.

We express our gratitude to members who reported changes in 2023 and encourage this crucial involvement to continue by returning a copy of your map with annotated changes.

Member cities, please focus on city limit boundaries on the map. Your observations and reports of annexations or inaccuracies are vital.

For any program-related questions, Levi Jayom is available to assist at gis@secog.org or at (605) 681-8174.

Stay tuned for the release of the maps, letter, and brochure in January 2024. Thank you for your proactive role in ensuring our roads are safer, more efficient, and our communities continues to thrive.



The Planners' Plans

Grants and Loans Awarded

Applicant	Amount	Grant	Agency
SEDF (Solid Waste Management)	\$100,000	Solid Waste Management Program (SWM)	DANR
Garretson (4th Street)	\$600,000	Community Access Grant (CAG)	SD DOT
Colton (4th Street)	\$600,000	Community Access Grant (CAG)	SD DOT
Union County (Union Grove Grain Elevator)	\$545,000	Agribusiness Grant (AG)	SD DOT
Viborg (Industrial Park Extension)	\$500,000	Local Infrastructure Improvement Program (LIIP)	GOED
Vermillion (East Clark Street)	\$500,000	Community Development Block Grant (CDBG)	GOED
Viborg (City Maintenance Equipment)	\$52,500	USDA	USDA
Union County (Pre-Disaster Mitigation Plan)	\$9,375	HMGP/BRIC	FEMA
Turner County (Pre-Disaster Mitigation Plan)	\$9,375	HMGP/BRIC	FEMA
Beresford (Bak Property Housing Development)	\$1,023,833	Housing Infrastructure First Program	SD Housing
Canton (Monarch Village Subdivision)	\$3,722,399	Housing Infrastructure First Program	SD Housing
Centerville (Harvest Pointe Development Project)	\$483,968	Housing Infrastructure First Program	SD Housing
PBR Capital Group (Union Crossing Development - Phase I)	\$2,707,580	Housing Infrastructure First Program	SD Housing
SEDF (Aurora's Addition)	\$746,701	Housing Infrastructure First Program	SD Housing
Vermillion (Jack Powell Addition Development)	\$1,418,344	Housing Infrastructure First Program	SD Housing
TOTAL	\$12,519,075		

Upcoming Deadlines

State Water Plan

Application Deadline:
February 1, 2024




**DRINKING WATER
SANITARY/STORM SEWER
& SOLID WASTE MANAGEMENT
FACILITIES FUNDING**

**APPLICATIONS
DUE APRIL 1ST**

SECOG

Community Development Block Grant (CDBG)

- CDBG funds are for community projects for a range of community development needs, and typical projects include water and wastewater infrastructure, community centers, workforce training, medical centers, and senior centers.
- Grant amounts have been increased effective October 1st to a maximum of \$2,020,000 per project.

**Applications
due April 1st**

SECOG

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DAKOTA**
GOVERNOR'S OFFICE OF
ECONOMIC DEVELOPMENT

RECREATIONAL TRAILS GRANT PROGRAM (RTP)

- Funds can be used for public motorized and non-motorized trail projects
- Grant awards generally are \$40,000-\$200,000
- 80% Federal grant dollars, 20% local project sponsor, up to approved grant amount
- Grant payment comes as a reimbursement

APPLICATIONS DUE APRIL 5TH

SECOG



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DANIELLE FRANCO | 605.681.8177 | DANIELLE@SECOG.ORG

Upcoming Deadlines

DOT Agri-Business Grants (AG)

- Grants apply to construction of roads meeting minimum program criteria and serving as primary access to an agriculture related business
- Grant amounts are limited to \$600,000
- State provides 80% of the project cost on a reimbursement basis

**Applications
Due:**

April 15th



LAND AND WATER CONSERVATION FUND (LWCF)

- Funds used for public outdoor recreation projects where entire park property is dedicated to public outdoor recreation
- Minimum grant is \$10,000
- 50% grant dollars, 50% local project sponsor up to approved grant amount
- Grant payment comes as reimbursement

APPLICATIONS DUE APRIL 26TH



LOCAL INFRASTRUCTURE IMPROVEMENT PROGRAM (LIIP)

- Grants apply to construction or reconstruction of public infrastructure associated with an economic development project
- Open to any political subdivisions in SD, tribal government, or local development corporation
- Board considers the economic impact of the project and the funding available to be utilized by the applicant

Applications due April 30th



Hazard Mitigation Grant Program

- Funding is available for local governments and certain private non-profit organizations for hazard mitigation projects that lessen the impact of future disasters.
- 75% federal match, 10% state match, and a 15% local match is required

**Applications are due
May 1st**



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New MPO Committee Members

The Metropolitan Planning Organization's (MPO) governing body, the Urbanized Development Commission, has approved the appointment of Jacob Ricke and Warren Lanphier to the 13-member Citizens Advisory Committee (CAC). In addition, the Urbanized Development Commission reappointed Ryan Groeneweg, Mark Hoffman, Luke Jessen, and Amanda Snoozy to serve their second terms on the CAC.

Jacob Ricke (Environment)

Jacob Ricke graduated with a master's degree in architecture from South Dakota State University in 2019. After graduating, Jacob has focused his career in sustainable design practices. He is a member of the internal sustainability core group at his architecture firm, JLG Architects. Jacob is passionate about the future development of the greater Sioux Falls area and is excited to serve on the CAC.

Warren Lanphier (Education)

Warren Lanphier has spent the past 10 years working for various transportation organizations across the United States. Warren worked as a Transportation Supervisor for the Lewiston Independent School District in Idaho and then as the Director of Transportation at the Bryan Independent School District in Texas. Warren is the current Director of Operations at School Bus Inc. in Sioux Falls, SD. Warren looks forward to bringing his perspective on transportation needs and barriers within the educational system to the CAC.

Public Announcement

The Sioux Falls MPO is accepting applications for the capital and operating assistance provided through the Federal Transit Administration's Section 5310 funding program. Applications will be accepted only from organizations which serve Seniors and/or Persons with Disabilities in the Sioux Falls Urbanized Area.

The application and additional information can be found at:

https://www.siouxfallsmpo.org/resources/section_5310_funding.php

Applications must be received in the Sioux Falls MPO/SECOG office, located at 500 N. Western Avenue, Suite 100, Sioux Falls, SD, 57104, by 5:00 p.m. on Monday, February 12, 2024.

Upcoming Meeting Dates

Please check the [MPO website](#) for dates of upcoming MPO committee meetings, public meetings, and open houses for Sioux Falls area transportation planning studies.

New Approved Loans

Dakota BUSINESS Finance
South Eastern Development Foundation



Addy Disposal Canistota, SD

SEDF Loan

Purpose: Equipment



Adult, Child and Family Services Mankato, MN

DBF Loan

Purpose:

Purchase of Building

Participating Lender:

Lance Jeppson - Pioneer Bank

Erik Barnes - DBF

Ambush, LLC Brandon, SD

DBF Loan

Purpose: Purchase of Building

Participating Lender:

Weston Hansen - The First National Bank in SF



Continued on next page

Bradley's Pub & Grille Mitchell, SD

DBF Loan

Purpose: Purchase, Renovations, & Equipment

Participating Lender:

Jill Luque - Plains Commerce



Centerville Manufacturing, LLC Centerville, SD

DBF Loan

Purpose: Construction of Building & Purchase of Equipment

Participating Lender:

Bryan Launderville - Farmer's State Bank

Erik Barnes - DBF

Choice Hotels - Suburban Studios Bloomington, MN

DBF Loan

Purpose: Purchase of Building

Participating Lender:

Krista Paulus - Security Financial Bank

Erik Barnes - DBF



Complete Fence Tea, SD

DBF Loan

Purpose: Purchase of Land and Building

Participating Lender:

Tom DeHaven - CorTrust Bank

Continued on next page

Jeff and Tracy Popham Henry, SD

DBF Loan

Purpose: Refinance

Participating Lender:

Phil DeGroot - The First National Bank in SF



Learning Ladder Adventures Sioux Falls, SD

DBF Loan

Purpose: Purchase of Building and Renovations

Participating Lender:

Tom Ries - The First National Bank in SF

Erik Barnes - DBF

Nussbaum Motor Xpress Sioux Falls, SD

DBF Loan

Purpose: Purchase of Building

Participating Lender:

Brett Peterson - First Savings Bank



Paradigm Property Managment Sioux Falls, SD

DBF Loan

Purpose: Purchase of Building

Participating Lender:

AJ DeLange - American Bank & Trust

Continued on next page

Pine Haven Cabins & Pine Haven Venue & Lodging Rapid City, SD

DBF Loan

Purpose: Construction of Buildings

Participating Lender:

Brad Curtis - Black Hills FCU

Erik Barnes - DBF



RBS Sanitation Tea, SD

SEDF Loan

Purpose: Purchase of Equipment

Participating Lender:

Erik Barnes - SEDF



SiteWorks, Inc. Sioux Falls, SD

DBF Loan

Purpose: Construct New Building

Participating Lender:

Skyler Block - Plains Commerce Bank

Erik Barnes - DBF



The Brake Center Sioux Falls, SD

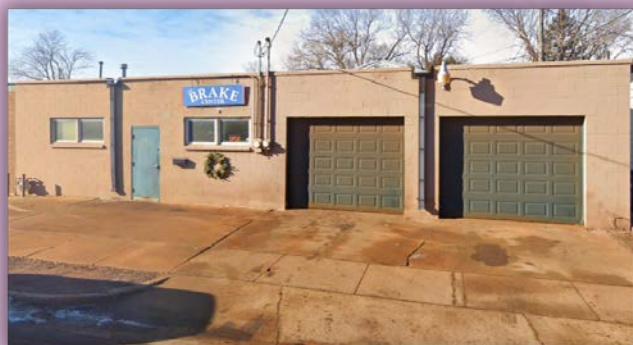
DBF Loan

Purpose: Purchase of Building

Participating Lender:

Derek Kreutezfeldt - Plains Commerce Bank

Jason Forbes - DBF



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The Ballard Building Restaurant Co. Sioux Falls, SD

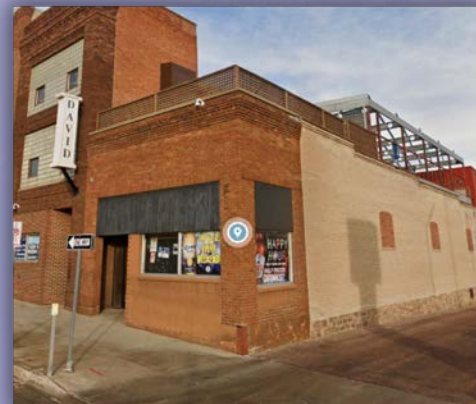
SEDF Loan

Purpose: Interim Financing

Participating Lender:

Jonathon Schlapkohl Dacotah Bank

Erik Barnes - SEDF



Twisted Pines Venue and Lodge Parker, SD

SEDF Loan

Purpose: Refinance

Participating Lender:

Tyler Hatterman - First Interstate Bank

Erik Barnes - DBF

✓ *Check it out!*


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<https://www.facebook.com/South-Eastern-Council-of-Governments>

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