

SECOG

SOUTH EASTERN COUNCIL OF GOVERNMENTS

SOUTH DAKOTA

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The Director's Corner

For the last 10 years, SECOG has been investing in its membership by providing ½ of the local match (or 25% of the total cost) for housing studies. SECOG has had 18 of its communities take advantage of the program and six of its communities undertake a second study/update. The financial support from SECOG to fund housing studies for its members totals over \$42,500. In order for SECOG's members to secure funding from SECOG to assist with their housing study, members must do the following:

1. Contact Sophie Johnson (sophie@secog.org) or Harley Ferguson (harley@secog.org). They will assist you with completing your application to South Dakota Housing Development Authority (SDHDA) for the housing study and assist you with securing your 25% match from SECOG; and
2. SECOG staff must be invited to the City Council meeting when the final housing report is presented to the City Council.

SECOG CONTINUES TO PROVIDE GRANT FUNDING FOR HOUSING STUDIES AND UPDATES

★ POPULATION OF 10,000 OR LESS ★

In 2012, the South Dakota Housing Development Authority (SDHDA) created the Housing Needs Study Program to address workforce housing. The program is a cost-sharing incentive program to help rural communities in South Dakota aide community decision makers and the public in developing a meaningful sense of the housing market in their community as well as an understanding of key housing issues.

★ ★ ★ ★ ★

COST:

POPULATION OF 5,000-10,000 (\$10,000)

POPULATION OF 1,000-5,000 (\$7,500)

POPULATION OF 1,000 OR LESS (\$5,000)

★ ★ ★ ★ ★

Communities are eligible to apply for a 50% grant from SDHDA to fund 1/2 the cost of the study or study update. The community is required to come up with 50% in matching funds. Because of the importance that housing plays in the economy of SECOG's region, SECOG's board has agreed to pay for 1/2 the cost to the local match for each community member in its region.

PLEASE CONTACT SOPHIE JOHNSON AT (605) 681-8184 OR HARLEY FERGUSON AT (605) 681-8133 FOR MORE INFORMATION

Governor's House Development



SECOG's sister organization, SEDF, has developed and sold over 70 houses since 2015. Feel free to reach out to us if you have questions about how to develop Governor's Houses in your communities.



From

Jim's Desk

Sioux Falls MPO 2021 Year End Report

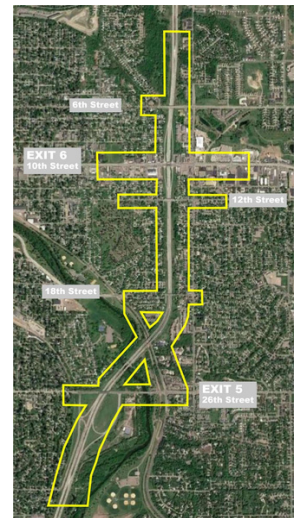


The Sioux Falls Metropolitan Planning Organization (MPO) receives federal funding to conduct continuous, comprehensive, and cooperative transportation planning and programming activities for the Sioux Falls metropolitan area.

The 2021 Year End Report for the Sioux Falls MPO is posted at:
<http://siouxfallsmpo.org/resources/publications/>.

Highlights of the transportation planning activities from 2021 include: completion of the Minnehaha County CR-130 Corridor Study, continued work on the I-229 Exit 6 (10th Street) Interchange Modification Study, and initiated development of the Brandon Bicycle & Pedestrian Plan and the Harrisburg Master Transportation Plan.

Additional information on these activities and more can be found at:
<http://siouxfallsmpo.org/resources/transportation-studies/>.



Overall, the Sioux Falls MPO completed \$1.794 million in transportation planning activities in 2021, which continues work to improve a coordinated multi-modal transportation system in the region.



From

Jim's Desk

Sioux Falls MPO 2023 Unified Planning Work Program



The Sioux Falls Metropolitan Planning Organization (MPO) is preparing its 2023 Unified Planning Work Program (UPWP). The UPWP is the document which describes the annual objectives, work activities, and planning studies to be accomplished by the Sioux Falls MPO participants. The participants include the cities of Brandon, Crooks, Harrisburg, Hartford, Sioux Falls, and Tea; Lincoln County and Minnehaha County; SECOG; South Dakota Department of Transportation; Federal Highway Administration; and Federal Transit Administration.

The draft 2023 UPWP will be presented to the MPO committees at their May meetings in the SECOG Boardroom, 500 N. Western Ave, Sioux Falls. Interested parties may attend these public meetings in-person or via Zoom. Zoom meeting information and a link to the draft 2023 UPWP will be provided in the MPO committees' agendas.

The agendas can be found at: <https://siouxfallsmpo.org/committees/>

MPO Meeting Dates:

Citizen Advisory Committee	May 11, 2022 @ 3:00 p.m.
Technical Advisory Committee	May 12, 2022 @ 2:00 p.m.
Urbanized Development Commission	May 12, 2022 @ 4:00 p.m.

The Planners' Plans

Water and Wastewater Project Grants

Congratulations to SECOG's 38 communities that were awarded funding for their water and sewer infrastructure projects from the South Dakota Board of Water and Natural Resources. SECOG helped communities secure more than \$83 million in American Rescue Plan Act grant funding, more than \$127 million in clean water and drinking water loans, and more than \$2 million in other funding subsidies. In total, SECOG'S communities received more than \$213 million in funding.

DANR's press releases:

Minnehaha & Lincoln Counties - <https://news.sd.gov/newsitem.aspx?id=30111>

Southeast South Dakota - <https://news.sd.gov/newsitem.aspx?id=30108>

Rural Water Systems - <https://news.sd.gov/newsitem.aspx?id=30109>



SECOG Welcomes New Staff Members



Danielle Manthey
Loan Assistant

SBA 504 Loan Financing (Dakota BUSINESS Finance), SEDF Economic Development Revolving Loan Fund. As a Loan Assistant, Danielle provides administrative support for the SBA 504 Loan Program through DBF and SEDF's Regional Revolving Loan Fund. Danielle has over 10 years of administrative experience.



Lisa Moeller
Credit Analyst

SBA 504 Loan Financing (Dakota BUSINESS Finance), SEDF Economic Development Revolving Loan Fund. As a Credit Analyst, Lisa is responsible for underwriting and packaging loans for Dakota BUSINESS Finance and the South Eastern Development Foundation. Lisa grew up in Watertown, SD and now lives in Sioux Falls with her Yorkshire Terrier, Rocco. She is a graduate of Augustana University and has a has over 11 years of Customer Service experience working at local bank.



Ben Leidholt
Credit Analyst

SBA 504 Loan Financing (Dakota BUSINESS Finance), SEDF Economic Development Revolving Loan Fund. As a Credit Analyst, Ben is responsible for underwriting and packaging loans for Dakota BUSINESS Finance and the South Eastern Development Foundation. Ben holds a degree in Finance from Northern State University. He has over three years of prior banking experience working as a Loan Documentation Specialist and a commercial Credit Analyst in Sioux Falls.



Sophie Johnson
Community Development Manager

Sophie supports the local government planning efforts in Clay, McCook, and Minnehaha counties. Sophie earned a Master degree in Public Administration from the University of South Dakota is currently a doctoral candidate at California Baptist University in the Public Administration program. Sophie joins SECOG with over five years of prior grant administration experience.

New Approved Loans

Dakota BUSINESS Finance
South Eastern Development Foundation



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SBA 504 Loan through DBF & SEDF Loans

Purpose: Purchase and renovation of an existing building / Interim financing

Participating Lender:
Karen Waller, Central Bank

Sweeney Sanitation Service, LLC
Sioux Falls, SD
SEDF Loan
Purpose: Refinance



The Dogwood Pet Hotel & Day Spa
McCook Lake, SD
SBA 504 Loan through DBF
Purpose: Assist with the purchase of an existing business
Participating Lender:
Jason Rasmus, Availa Bank

Dobbins Creek Capital - The Inn Hotel
Arnolds Park, IA

SBA 504 Loan through DBF

Purpose: Assist with the purchase of an existing business

Participating Lender:
Bruce Klenken, Northwest Bank



Continued on next page



**AmericInn of Cedar Rapids
Cedar Rapids, IA**

SBA 504 Loan through DBF

Purpose: Assist with the purchase of an existing business

Participating Lender:

Travis Bestge, First Dakota National Bank

**Legacy Law Firm, P.C.
Sioux Falls, SD**

SBA 504 Loan through DBF

Purpose: Refinance of existing debt

Participating Lender:

Rocky Rehfeldt, First Dakota National Bank



**605 Prep, LLC
Sioux Falls, SD**

SBA 504 Loan through DBF

Purpose: Purchase of land, building and renovations of existing real estate

Participating Lender:

Scott DenBoer, Cornerstone Bank

**Friendly Horizons of the Black Hills LLC
Summerset, SD**

SBA 504 Loan through DBF

Purpose: Financing additional construction costs for existing SBA 504 loan

Participating Lender:

Ron Wagner, First National Bank



**Aligned Ag, Inc.
Aberdeen, SD**

SBA 504 Loan through DBF

Purpose: Construction of a new building

Participating Lender:

Matt Zeller, Great Western Bank - Aberdeen

Continued on next page

**Agile Manufacturing, LLC
Worthing, SD**

SBA 504 Loan through DBF

Purpose: Refinance of existing SBA 504 loans

Participating Lender:

Jason Sundberg, Plains Commerce Bank



**Omega Liner Company, Inc.
Canton, SD**

SBA 504 Loan through DBF

Purpose: Refinance existing SBA 504 loan

Participating Lender:

Ryan Schneider, Plains Commerce

**Farmers Feed & Supply, Inc.
Boyden, IA**

SBA 504 Loan through DBF

Purpose: Refinance

Participating Lender:

Tom Kueter, Great Western Bank



**Barks & Rec, LLC
Brandon, SD**

SBA 504 Loan through DBF

Purpose: Purchase of land
and a building with renovations

Participating Lender:

Jason Appel, First International Bank

**Next2New Automotive
Sioux Falls, SD**

SBA 504 Loan through DBF

Purpose: Purchase of land, renovations of an
existing building, and construction of a new
building.

Participating Lender:

Aaron Neiman, Dacotah Bank



Continued on next page



Design Crete Tea, SD

SBA 504 Loan through DBF

Purpose: Building purchase

Participating Lender:

Rob Schelske, First Dakota National Bank

Houndstooth House, LLC Sioux Falls, SD

SBA 504 Loan through DBF

Purpose: Purchase of building and renovations

Participating Lender:

Paula Brown, CorTrust Bank



The Doggy Den Sioux Falls, SD

SBA 504 Loan through DBF

Purpose: Purchase of land and building

Participating Lender:

Keith Portner, Central Bank

Anco Underground Humboldt, SD

SBA 504 Loan through DBF

Purpose: Purchase of land and construction of new building

Participating Lender:

Travis Olsem, American Bank & Trust

ANCO EST. 2020
UNDERGROUND



Quality Inn & Suites Sioux Falls, SD

SBA 504 Loan through DBF

Purpose: Refinance

Participating Lender:

Thomas Koerber, First Independent Bank

Continued on next page

The Ballard Building Restaurant Company
Sioux Falls, SD


SBA 504 Loans through DBF

Purpose: Purchase with renovations

Participating Lender:

Jonathan Schlapkohl, Dacotah Bank





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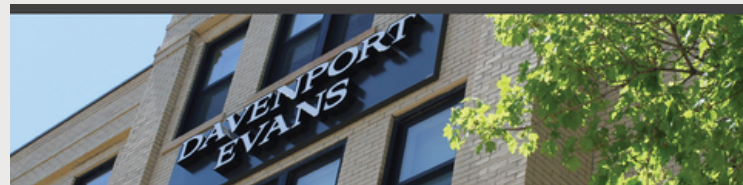
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