Pursuant to due call and notice thereof, a Joint Workshop of the North Mankato City Council and North Mankato Port Authority was held in the Municipal Building Council Chambers on November 15, 2012. Mayor Dehen called the meeting to order at 7:00 p.m. The following were present for the meeting: Mayor Dehen, Council Members Steiner, Norland, Schindle and Freyberg, Port Authority Commissioners Knutson, Kirschbaum and Arnold, Interim Administrator Fischer, Finance Director Thorne and City Clerk Gehrke. Absent: Commissioners Abbott and Olenius.

Marigold Project

Ed Tschida, Advance Resources for Development, provided background information regarding the Tax Increment Financing for the Marigold Project. He reported that since this is a redevelopment TIF it has a term of 26 years. The agreement with the developer calls for a maximum TIF of \$2,450,000 with an expected expiration of the TIF as of February 1, 2029. Mr. Tschida answered questions and reported the taxes are the first lien on the property. Mr. Tschida reported he spent several hours talking with US Bank representatives regarding this project and the bank is currently getting signatures from their loan committee on a financing letter. He reported that according to the bank the project needs to be six stories high in order for it to cash flow. The bank hired an appraiser and had a market analysis of the project completed. They are very excited about this project. Their market analysis shows the need for several hundred highend rental units now and more units in the future. Mayor Dehen reported a summary of the market analysis will be shared with the Port Authority and City Council. Mayor Dehen also stated the market analysis was conducted projecting the growth of the City based on the last 20 years. Council Member Freyberg referenced a housing study which showed only 17 percent of the population can afford the rent on these units.

In response to a question regarding the assessed market value of the project once it is completed, Mr. Tschida reported the County realistically sets the value of the property. The estimated cost of the project is \$17 million and the estimated assessed market value of the property is \$14 million. Council Member Schindle requested a list of the items which were spent on the site and bonded for in the amount of \$1.3 million.

Some discussion was held about the length of the TIF and if a date certain should be placed in the development agreement.

In response to a question regarding the number of prospects for projects on this site, Interim Administrator Fischer reported a number of parties were interested in the site, but the majority of the projects were not viable, i.e. used car lot, fast food restaurant.

Commissioner Arnold stated this project is perfect to create an urban downtown setting and would be a major shot in the arm for the Central Business District, this project will spawn new businesses and an additional 200 people are going to spend dollars in lower North Mankato.

Commissioner Knutson reported the bank is very enthusiastic about this high-end apartment project. Council Member Schindle asked that the development agreement and financing letter from the bank be made available prior to a vote on the project by the City Council.

Discussion of Creation/Participation in Regional Economic Development Services Agreement

Mayor Dehen presented a proposal from Greater Mankato Growth (GMG) to enter into a Regional Economic Development Services Agreement with the Cities of Mankato, North Mankato, Eagle Lake, Lake Crystal, LeSueur, Madison Lake and St. Peter, and the County of Blue Earth.

The Mayor stated that with the recent MSA status received by the Cities of Mankato and North Mankato and the enactment of the Metropolitan Planning Organization (MPO) for this area, he would like the Port Authority Commission and City Council to consider a Joint Mankato/North Mankato Economic Development Committee. Mayor Dehen stated that assets of the Port Authority would not change. This Committee could be represented by the Port Authority President, members of Mankato's Economic Development Authority, 1-2 Council Members from each City, and staff from each City, with equal representation of both Mankato and North Mankato. The Mayor stated this agreement should be reviewed by the Port Authority Commission and City Council and considered at a later date.

Commissioner Knutson stated since the City of North Mankato has not been involved in Greater Mankato Growth, the City has done very well bringing in several new businesses. He asked for a report of what new businesses have been brought into the area by GMG.

Mayor Dehen also reported the City would have access to the GIS System which costs approximately \$40,000 annually. The GIS will list all properties available for development.

Council Member Freyberg stated the Joint Mankato/North Mankato Economic Development Committee would evaluate projects which would give both cities a level playing field.

Council Member Norland asked for a list compiled by Paul Vogel, City of Mankato, of projects brought into the City of Mankato by GMC.

There being no further business, the Joint Council/Port Authority Workshop was adjourned at 8:32 p.m.

Mayor

City Clerk

COUNCIL MINUTES November 19, 2012

Pursuant to due call and notice thereof, a regular meeting of the North Mankato City Council was held in the Council Chambers of the Municipal Building on November 19, 2012. Mayor Dehen called the meeting to order at 7 p.m. asking that everyone join in the Pledge of Allegiance. The following were present for the meeting, Mayor Dehen, Council Members Norland, Schindle and Steiner, Interim Administrator Fischer, City Attorney Kennedy, Engineer Malm and City Clerk Gehrke. Absent: Council Member Freyberg and Finance Director Thorne.

Approval of Agenda

Council Member Steiner moved, seconded by Council Member Norland, to approve the agenda as presented. Vote on the motion: Norland, Schindle, Steiner and Dehen, aye; no nays. Motion carried.

Approval of Minutes

Council Member Schindle moved, seconded by Council Member Steiner to approve the minutes of the Council meeting of November 5, 2012 and the Council Workshop of November 13, 2012. Vote on the motion: Norland, Schindle, Steiner and Dehen, aye; no nays. Motion carried.

Correspondence

Thank-You Letter for Hosting Local Government Aid Discussion

The Mayor read a letter from Flaherty & Hood for hosting the Local Government Aid (LGA) discussion held on November 13, 2012. He reported Mayors from St. Paul, St. Peter, Mankato, and the LeSueur Mayor-Elect were in attendance, as well as Council Member Norland. Flaherty & Hood led the discussion regarding the constant education for the Legislature and engagement from City officials regarding the necessity of continuing LGA especially for small cities to provide necessary services such as police and fire to their communities.

The Mayor welcomed the Habitat for Humanity AmeriCorps members who were in attendance at the Council meeting.

Open the Meeting to the Public for the First Time Sharon Schaller, Sharon's Craft-N-Floral, 241 Belgrade Avenue

Sharon Schaller, owner of Sharon's Craft-N-Floral, 241 Belgrade Avenue, appeared before the Council and asked the Council to consider denying the Marigold Project stating she does not believe the storm water infrastructure is large enough to support this project. She also reference the recent request for a pawn shop in the Central Business District that was denied because of zoning and stated the Marigold Project should be denied because it does not meet the requirements for the Central Business District.

Kim Spears, 916 South Avenue

Kim Spears, 916 South Avenue, appeared before the Council and referenced the City Code as it relates to the setbacks, ground coverage and height requirements for the Marigold Project. He stated the Council needs to look at this project very closely because their names will be associated with it for many years to come. Mr. Spears asked the purpose of a Request for Proposals for the refuse and recycling contract. Mayor Dehen responded it had been several years since the City has taken bids for the refuse and recycling contract.

Denny Savick, 810 Belgrade Avenue

Denny Savick, 810 Belgrade Avenue, appeared before the Council and asked the Council to do additional research on single-stream recycling. He stated the Marigold Project is not a good fit for the

COUNCIL MINUTES November 19, 2012

Central Business District and the Council should find another way to repay the bonds.

Barbara Church, 102 E. Wheeler Avenue

Barbara Church, 102 E. Wheeler Avenue, appeared before the Council and again stated her objection to the Marigold Project and stated she would rather pay the bonds and wait for a project that is a better fit on this site.

Consent Agenda

Council Member Schindle moved, seconded by Council Member Norland, to approve the Consent Agenda which includes:

- 1. Parade Permit and Large Group Permit for 5K Fun Run "Gobble Wobble" at Benson Park, Thursday, November 22, 2012 from 8 a.m. to 9:30 a.m.
- 2. Res. No. 69-12 Approving Donations/Contributions.
- 3. Wireless Lease Agreement.

Vote on the motion: Norland, Schindle, Steiner and Dehen, aye; no nays. Motion carried.

Staff Reports

City Planner

Minutes of November 8, 2012 Planning Commission Meeting

The Council accepted the minutes of the November 8, 2012 Planning Commission meeting.

Preliminary and Final Plat of Rolling Green Addition No. 3

Planner Fischer presented a request from Scott and Marsha Madigan and the Rist family to replat Outlot A, RASM Rolling Green Addition. He reported the proposed request would create a 2.5acre lot to accommodate the development of a future child care facility and Outlot A would be reserved for future office or residential development. In response to a question from Mayor Dehen, Marsha Madigan appeared before the Council and reported the plans are not yet complete but will include a turn-around area to drop off the children. She also reported the child care facility would accommodate 60 children. Planner Fischer reported the Planning Commission recommended approval of the preliminary and final plat of Rolling Green Addition No. 3. **Council Member Schindle moved**, **seconded by Council Member Norland, to approve the preliminary and final plat of Rolling Green Addition No. 3. Vote on the motion: Norland, Schindle, Steiner and Dehen, aye; no nays. Motion carried**.

Z-2-12, Request to Rezone Lot 13, Block 5, North Ridge Estates from R-1, One-Family Dwelling to R-2, One- and Two-Family Dwelling

Planner Fischer presented a request from Gary and Carolyn Hopfenspirger to rezone their property addressed as 2228/2230 Dream Drive West from R-1 to R-2. He reported a two-family dwelling was constructed on the property when the property was zoned R-2 and a down zoning of the area in 2005 has created a non-conforming use. He stated the applicants want to plat the property into two lots in order to accommodate the individual sale of each unit. The Planning Commission recommended approval of Z-2-12 and asked staff to draft a policy to address certain non-conforming uses. Attorney Kennedy suggested the City may wish to develop a policy where rezoning requests could be considered when existing buildings which were designed, built and continuously used as two-family dwellings be allowed to continue.

Ord. No. 46, Fourth Series, Rezoning 2228/2230 Dream Drive West from R-1, One-Family Dwelling to R-2, One- and Two-Family Dwelling

Council Member Schindle moved, seconded by Council Member Norland, to adopt Ord. No. 46, Fourth Series, Rezoning 2228/2230 Dream Drive West from One-Family Dwelling to R-2, One- and Two-Family Dwelling. Vote on the Ordinance: Norland, Schindle, Steiner and Dehen; aye; no nays. Motion carried.

Interim City Administrator

Proposal for Professional Auditing Services

Interim City Administrator Fischer presented a summary of the six proposals received as a result of the Request for Proposals issued August 21, 2012. Council Member Steiner moved, seconded by Council Member Schindle, to table consideration of the proposals for Professional Auditing Services until the December 3, 2012 Council meeting. Vote on the motion: Norland, Schindle, Steiner and Dehen, aye; no nays. Motion carried.

Proposal for Refuse and Recycling Services

Interim City Administrator Fischer presented a summary of the proposals for refuse and recycling services for the Request for Proposals issued on October 1, 2012 reporting the City received proposals from Hansen Sanitation, Inc., LJP Waste & Recycle; and Waste Management of Minnesota, Inc. Larry Biederman, LJP Waste & Recycle, appeared before the Council and in response to a question stated there is no advantage for Mankato and North Mankato to have the same refuse and recycling contract. Discussion was held about the pros and cons of single-stream recycling. Mr. Biederman will supply the Council with information from the Minnesota Pollution Control Agency regarding single-stream recycling. Council Member Norland moved, seconded by Council Member Steiner, to continue the Refuse and Recycling Contract with Hansen Sanitation through December 31, 2013 and to hold a Council Workshop to discuss refuse and recycling in detail prior to issuance of a Request for Proposals for Refuse and Recycling Services for the following years. Vote on the motion: Norland, Schindle, Steiner and Dehen, aye; no nays. Motion carried.

Proposal for Debt Service Study

Interim City Administrator Fischer presented a summary of the four proposals received for a debt service study to review all debt service funds of the City to ensure adequate cash balances and reserves are maintained and future projected revenues are sufficient to meet debt service requirements. He reported proposals were received from Northland Securities, Inc., Springsted, Inc., Abdo, Eick & Meyers, Inc. and Ehlers, Inc. Paul Donna, Northland Securities, Inc. was in attendance at the meeting. Council Member Steiner moved, seconded by Council Member Norland, to adopt Resolution No. 70-12 Awarding Proposal for Debt Service Study to Northland Securities, Inc. for the total amount of \$4,500. Vote on the Resolution: Norland, Schindle, Steiner and Dehen, aye; no nays. Motion carried.

City Clerk

2012 General Election Results

Clerk Gehrke presented a tabulation of the election results from the General Election held on November 6, 2012. She noted that North Mankato had a 92.9% voter turnout for the General Election. New registrations on Election Day totaled 1,301. Mark Dehen was re-elected as Mayor for a two-year term, Billy Steiner was re-elected to a four-year term on the Council and Kim Spears was elected to a four-year term on the Council. Clerk Gehrke thanked the Deputy Clerk, Head Election Judges, Election Judges and City staff for their excellent work on Election Day.

Application for Soft Drink License for Erbert & Gerbert's Sandwich Shop, 1710 Commerce Drive

The City Clerk presented an application for a soft drink license for Erbert & Gerbert's Sandwich Shop, 1710 Commerce Drive for the remainder of 2012. She reported the sandwich shop plans to open in early December. Council Member Norland moved, seconded by Council Member Schindle, to approve the soft drink license for Erbert & Gerbert's Sandwich Shop, 1710 Commerce Drive for 2012. Vote on the motion: Norland, Schindle, Steiner and Dehen, aye; no nays. Motion carried.

Report from Mayor

Joint Economic Development Services Agreement

Mayor Dehen presented a Joint Economic Development Services Agreement regarding the Greater Mankato Regional Marketplace. He reported that he invited Jonathan Zierdt, Greater Mankato Growth (GMG), and Paul Vogel, City of Mankato, to attend the December 3, 2012 Council meeting to present additional information regarding this Agreement. He also noted the North Mankato population number that was incorrectly stated has been corrected resulting in an annual cost of \$29,403 for the City of North Mankato to participate in the Joint Economic Development.

Marigold Project Impact on Homestead Property

Mayor Dehen presented the impact on homestead property if the Marigold Project does not go forward. He reported for a residential property valued at \$100,000 the City portion of the property tax would increase \$3.76; for a residential property valued at \$150,000 the City portion of the property tax would increase \$6.61; and for a residential property valued at \$200,000 the City portion of the property tax would increase \$9.47.

Bike Commission Minutes of November 14, 2012

Mayor Dehen presented the minutes of the Bike Commission meeting held on November 14, 2012. He reported discussion was held on potential bicycle routes through lower North Mankato with the preferred primary route from the Veterans Memorial Bridge to the Judson Bottom Road. The optimal route was west from Veterans Memorial Bridge on Belgrade to the intersection with Range Street, left on Range Street to right on Nicollet Avenue to left on Belgrade Avenue to left on Lee Boulevard to Judson Bottom Road. The preferred secondary route would loop through lower North Mankato on Nicollet Avenue to Center Street to left on Webster Avenue to left on Lake Street to Belgrade Avenue. He reported signage would be coordinated with Mankato and kiosk placement on both ends of Nicollet Avenue was discussed. Engineer Malm reported that if a street is designated as a Municipal State Aid (MSA) street, width requirements must be met and there may not be room for a bike lane. Some discussion was held regarding the Old Belgrade Hill proposed bike trail and the Highway 14 Bike Trail that has received a grant in the amount of \$400,000 and is scheduled for construction in 2015. The local share of the Highway 14 Bike Trail is \$184,000 and should be reflected in the Capital Improvement Plan for 2015. Mayor Dehen reported the Bike Commission is working with the School District's "Safe to School" program as it relates to trails. He reported the next Bike Commission meeting will be held at 7 p.m. on Wednesday, January 16, 2013.

Open the Meeting to the Public for the Second Time Kim Spears, 916 South Avenue

Kim Spears, 916 South Avenue, appeared before the Council and stated the Port Authority is responsible for the repayment of the bonds for the Marigold Project and should use the Debt Service Fund to repay the bonds.

COUNCIL MINUTES November 19, 2012

Phil Henry, 1300 Noretta Drive

Phil Henry, 1300 Noretta Drive, appeared before the Council and stated he was pleasantly surprised to see that the tree he had planted for Jane Eastman was being watered by the City's Park Department. Mr. Henry had a question about the claim for transportation for a convention held in North Mankato and the claim for Turning Point Management.

Heather Milton, 244 W. Wheeler Avenue

Heather Milton, 244 W. Wheeler Avenue, appeared before the Council and stated the residents should have a say as to whether they pay off the bond for the Marigold Project. She also reported the Planning Study completed by I & S Group is on the City's website at <u>www.northmankato.com</u>. Ms. Milton asked how a resident goes about being a member of the Strategic Planning Committee.

Bills and Appropriations

Council Member Steiner moved, seconded by Council Member Norland, to approve all bills and appropriations in the amount of \$1,017,940.54. Vote on the motion: Norland, Schindle, Steiner and Dehen, aye; no nays. Motion carried.

There being no further business, the meeting was adjourned at 8:22 p.m.

Mayor

City Clerk



River Meadows Community Garden 726 Grant Avenue North Mankato, MN 56003

November 26, 2012

Mark Dehen, Mayor 1001 Belgrade Avenue North Mankato, MN 56003

Mayor Dehen,

On behalf of the forty plus gardeners participating in the River Meadows Community Garden, located behind Crossview Covenant Church on Howard Drive, I would like to extend our thanks to the city of North Mankato for its continued support of our efforts.

Our garden has allowed families, couples, retired folks and a smattering of individuals of other cultures to experience the joys and disappointments of growing flowers and vegetables. Gardening is always a learning experience.

I'd especially like to thank Todd Mettler and Brad Swanson of the Public Works Department for their assistance in delivering leaves, woodchip mulch and the portapotty to us. In spite of being very busy they have always responded to our requests very respectfully, professionally and quickly.

Again, I offer our thanks to you and the city council for your support.

Sincerely,

Jegnen Solo

Lynn Solo, Garden Manager



OFFICE OF THE MAYOR

CERTIFICATE

OF

RECOGNITION

WHEREAS, Tyler Stoffel is a local handball player who grew up in North Mankato; and

WHEREAS, Tyler has been the champion in three local tournaments, four Minnesota state tournaments and nine national tournaments; and

WHERAS, Tyler has also been the finalist in five nationals and one world tournament and a semi-finalist in two nationals and three world tournaments; and

WHEREAS, the City of North Mankato would like to recognize Tyler for his accomplishments in the sport of handball by presenting him with a "Key to the City";

NOW, THEREFORE, I, Mark Dehen, as Mayor of the City of North Mankato, do hereby deem it an honor and pleasure to extend this Certificate of Recognition to

TYLER STOFFEL

and offer them our sincere congratulations on his accomplishments in the sport of handball.

Dated this 3rd day of December 2012.

Mark Dehen, Mayor







1961 Premier Drive | Suite 100 | Mankato, MN 56001 PH 507.385.6640 | PH 800.697.0652 | FX 507.345.4451 greatermankato.com

November 19, 2012

Mayor Mark Dehen City of North Mankato 1001 Belgrade Avenue North Mankato, MN 56002-2055

Subject: Additional information related to, and in response to questions regarding, the Regional Economic Development Services Agreement

Dear Mayor Dehen:

In response to our previous discussion, last week's regional EDA discussion which was reported on in the Mankato Free Press Friday, November 16, I am providing you with a number of materials as well as discussion points articulating Greater Mankato Growth's (GMG) perspective regarding regional economic development and our joint economic development services agreement.

Background:

GMG (via its predecessor organization, Greater Mankato Economic Development Corporation) was initially asked nearly eight years ago to consider how it might extend its services to the communities surrounding Mankato – North Mankato. After much discussion, with only those communities that were asking for such, three and a half years ago we formalized the Joint Services Agreement that serves as the guiding document for what today is known as the Regional Economic Development Alliance (REDAlliance).

After three and a half successful years, the current participants in the REDAlliance have expressed their support for this regional approach and approved continuation of the Joint Services Agreement (with revisions suggested by GMG that will be referenced in another section).

The REDAlliance relationship:

The model is based on trust and engagement of all participants, expecting high degree of both trust and engagement from each, thereby working as partners. When reading remarks previously made by Councilwoman Norland or Commissioner Knutson I hear them describing a vendor relationship. GMG is not, nor has it ever been, an advertising agency or marketing firm. GMG is in the relationship building business, dedicated to facilitating business development resources and opportunities fostering existing and new business growth in our regional marketplace.

Cities, commercial realtors, supply chain partners and many others along with GMG have a role to play in economic development...no single one of us can legitimately lay claim to being responsible for a business's growth or location. We can all be helpful, but ultimately it is the business that makes that decision. None of

us draws a business to the area (as the headline on page 5 of Friday's paper asks), the marketplace ultimately does. Rather our role is to be an advocate through branding, outreach efforts and relationship building.

In an effort to clarify the role GMG plays as an economic development organization we've recently used with success an analogy comparing the auto sales industry to the economic development industry (see the attached – An Analogy).

The Expectations:

Establishing clear expectations is critical to the success of any relationship. In the original Joint Services Agreement deliberate language was crafted to outline a number of considerations (e.g., purpose, guiding principles, each party's obligations, objectives and process, services, financial, governance, and more). In the revised Agreement, even more intentional effort was taken to both add value, services and clarity to the services that in particular GMG would provide.

The entire Agreement establishes these shared expectations, but in particular I want to encourage a thorough review of the expectations outlined on pages 4 and 5 under the heading <u>Economic Development</u> <u>Marketing, Communication and Program Services</u>. This section articulates the extensive spectrum of work that GMG does in the economic development arena (see the attached – Services Agreement). It articulates the expectations our partners have of us, and to which we expect to be held accountable; which are well beyond a more narrow definition of advertising and marketing. A few examples within this section to highlight include:

- Our annual program of visits to existing businesses (we refer to it as Grow Minnesota) is one of the most consistent, extensive, and is lauded as a leader in the state. The majority of economic development comes from those businesses in your own backyard, so it is a critically important function (see the attached Grow Minnesota features).
- We've also attached a summary, although not exhaustive of all interactions, of those business development interactions that have resulted in an economic development investment. Due to the confidential and trusted nature of our work with businesses, we are not able to provide the more complete stories when such may be shared in a public forum (see the attached Greater Mankato Growth 5 Year Project Summary)
- An indirect and related illustration of the global economic development results can be seen in a tool we have been updating and publishing monthly for the past three years (see the attached – Greater Mankato Business Pipeline).
- Positioning the marketplace to potential business development audiences is an ongoing strategy. For example, GMG recently worked with the editorial staff of Twin Cities Business Magazine, resulting in the recent special section in the magazine (see attached TCB feature article).
- The web presence, resources and information GMG offers and maintains is extensive and among the
 most complete in the industry. Following the redesign of our website to make it more business
 development centric we also subscribed to online GIS Planning and property listings services that is
 the preferred tool used by site selectors and business development specialists across the country.
 Minnesota is one of only five states in the nation to implement use of this tool, and Greater Mankato
 is one of only three communities in the state to subscribe to a package offering tools and information
 beyond the basic interface tool (Greater MSP and Albert Lea being the others), and comes with a
 price tag in excess of \$8,000 annually (see the attached web presence and related analytics).

I do hope my remarks and attachments are able to help establish a better understanding of GMG's role and impact. When the expectations within the Services Agreement align with the expectations of our current and future community participants then it is, and has proven to be, an arrangement to which all parties come to enthusiastically. If the City of North Mankato sees itself embracing the purpose, intent and participant interactions articulated within the Agreement then Alliance will be pleased to have the City of North Mankato as a member in 2013.

Please don't hesitate to let me know how I can be of further assistance.

Respectfully,

Jonathan G. Zierdt President & CEO Greater Mankato Growth

An Analogy

describing the roles of various "players" in the economic development

The difference between what cities do and what we at GMG do as an economic development organization for the region, is we work to attract new businesses here and help existing businesses grow and thrive. Once they become interested in building a new business or expanding an existing business here, we serve as an advocate for that business – providing information and leveraging the connections we have to bring the right people together (city officials, members of our regional economic development alliance, commercial realtors, state agencies, supply chain partners, financing options...)

Described another way; for example using the analogy of a business being a person looking for a car. They might go on the web and search for the type of car they want (businesses have stated they've chosen our community, just based on the information GMG has on its website), then when they've narrowed it down to a few models and the types of features they want, they might contact each particular manufacturer's customer service center (by phone or via the web) to find out more and learn about the different places where they can purchase the vehicle they want. That's all GMG. GMG promotes the region, provides information about the region and works with the business to connect them to the appropriate resources, including cities. That's where the handoff happens. City officials are like the individual car dealer, who offers incentives, financing options, can tell you details about the individual car you're looking at, while it's sitting there on the lot...etc.

JOINT ECONOMIC DEVELOPMENT SERVICES AGREEMENT REGARDING THE GREATER MANKATO REGIONAL MARKETPLACE

THIS JOINT ECONOMIC DEVELOPMENT SERVICES AGREEMENT REGARDING THE GREATER MANKATO REGIONAL MARKETPLACE (this "Agreement") is made and entered into this _____ day of ______ 2012, by and among Greater Mankato Growth, Inc. and the governmental entities listed herein under the heading "Definition of Greater Mankato Regional Marketplace" and who execute this Agreement (collectively "cities and counties" or in the singular a "city or county")

WHAT WE AGREE TO

Purpose

It has become broadly accepted, embraced and understood that economic prosperity and activities do not stop at jurisdictional boundaries. Rather our economic and community prosperity lies in the success of our collective marketplace.

For this reason, the parties wish to facilitate economic development of the communities that make up the Greater Mankato Regional Marketplace. This endeavor will offer a "forum to strategically facilitate individual and regional assets and opportunities" for the purpose of business development and will enable us to enhance our future economic prosperity.

Guiding Principles

- economic prosperity economic prosperity and continued strategic development and redevelopment are goals common to the interest of our individual entities, with regional economic prosperity strengthening all communities
- atmosphere of cooperation to promote an atmosphere of cooperation in pursuit of economic development in the Greater Mankato area, while seeking to ensure a cooperative and equitable approach to development of the cities and counties
- **unique strengths and characteristics** we must foster relationships which allow contribution of our individual expertise toward the common goal and promote the individual strengths and unique characteristics of each entity to best match potential development prospects with sites and services to fit their needs
- **direct technical assistance** cities and counties will provide the direct development assistance necessary in potential facility siting, improvements and public financing, and will work to provide a smooth transition from the development and marketing effort to the ultimate acquisition of a site/facility for a development prospect
- efficient and effective delivery successful economic development processes and marketing can best be achieved through cooperative efforts focused on increasing the tax base, growing the primary economy, and providing employment in the Greater Mankato Regional Marketplace.

Definition of Greater Mankato Regional Marketplace

In December, 2008 the Federal Government designated Mankato – North Mankato as a Metropolitan Statistical Area (MSA), including all of Blue Earth and Nicollet counties and those communities immediately adjacent.

Consistent with this designation, the parties as communities within that geography wish to participate in this Agreement, and further acknowledges there may be additional communities outside of and adjacent to this geography that we collectively agree are integral to the marketplace.

The cities, counties and government entities participating in this revised Agreement (original agreement dated September 2009) are as follows:

- Blue Earth County
- City of Eagle Lake
- City of Lake Crystal
- City of LeSueur
- City of Madison Lake
- City of Mankato
- City of North Mankato
- City of Saint Peter
- Region Nine Development Commission (advisory only, unless fiscal participation)

General Context and Parameters of the Parties Obligations

Greater Mankato Growth, Inc.'s (GMG) principal responsibility under this Agreement is to provide, marketing efforts (as described herein) relating to economic development of the overall regional marketplace, cities, and counties, including the development and implementation of programs that identify and support expansions and new business in the community and region, whether from firms currently operating locally or through recruitment of new enterprises. In carrying out its responsibility, GMG agrees to serve as the primary contact for expanding and locating private sector firms. This includes all prospects whether or not they are derived directly from the development and marketing programs established by GMG and this Agreement. Participants of this Agreement acknowledge economic development is a collaborative endeavor and understand GMG does not itself have all the necessary resources (i.e. sites, buildings or financial resources) available for projects, but rather will serve as a facilitator, working with the parties and/or providers of these resources to best serve the need of new, expanding or locating companies.

The cities and counties are responsible for the execution of their municipal regulatory duties and provision of public services in support of local economic development. The cities and counties agree to administer their individual economic development programs and initiatives, business permit/licensing functions in a manner that encourages business expansion and new business starts consistent with their responsibility to protect the health and safety of local residents. Further, the cities and counties agree to the extent practical, to coordinate their infrastructure development and redevelopment programs with the needs of expanding and locating businesses.

This Agreement and the development process apply to economic development and marketing services related to the primary/industrial economy including job creating service sector businesses. Consumer retail store and professional service sector development are not encompassed as the chief focus in this Agreement; however, GMG can provide a platform for supporting and showcasing the communities' opportunities and assets. To this end GMG will assist as able with the development and redevelopment of the central place functions of each of the cities (e.g. housing, main street businesses, implement dealers). Each of the cities and counties will continue to be the primary entity responsible for guiding commercial and professional service sector development or overall redevelopment in their respective city or county.

STRATEGIC FOCUS OF THE PARTIES

Objective & Strategic Areas

To retain and grow the primary economic base of the Greater Mankato Regional Marketplace.

1) Business Retention

To retain and expand the existing business base, and includes such activities as conducting regular business visits (i.e. Grow Minnesota! Visits), and facilitating resources and services for expansion or other business development assistance.

2) New Enterprise & Emerging Business Development

To nurture the development of entrepreneurial and new enterprise activity by assisting and serving as a resource for connecting such to the extensive business development resources and tools available in or connected to the regional marketplace (e.g., Small Business Development Center).

3) New Business Development

To attract non-local businesses to the marketplace through proactive marketing and recruiting strategies, as well as supporting and facilitating responses to development opportunities from businesses that approach/contact the cities, counties or GMG.

The Business Development Process

Expansion of existing businesses:

- 1) Expansion requests from an existing business may happen directly between the business and its current city or county or between the business and GMG.
 - a. If the city or county is contacted directly by the business, GMG will be involved if determined necessary by the parties, but at minimum will be kept informed by the applicable city or county.
 - b. If GMG is contacted by the business, GMG will first be an advocate and facilitator for expansion within the existing city or county.
- 2) If the city or county in which the business currently exists is not able to meet the business' facility or expansion needs, then GMG will facilitate exploration of alternative considerations with other entities. (Note: consistent with the guiding principles of the parties contained in this Agreement, cities and counties will not engage in relocating a business from one city or county to another but rather provide proposals when GMG invites such).

Locating businesses into the area from outside of the regional marketplace:

- 1) GMG will act as an advocate for the cities and counties in the marketing and recruitment of new businesses and will coordinate closely with the staff of each entity to reflect the opportunities of each as desired.
- 2) GMG will receive prospects resulting from its business development and marketing efforts and programs, as well as the Minnesota Department of Employment and Economic Development (DEED) or other development entities, and will inform the cities and counties meeting the specified development criteria of the potential new business. Those cities and counties will then have the opportunity to assemble a competitive proposal through a standardized and coordinated process to attract the business.
- 3) At the time a city or county is selected by a business, the entity and business will discuss and finalize incentives and the locating of the business.

Economic Development Marketing, Communication and Program Services

GMG's economic development marketing and communications strategy and responsibilities will be as follows:

- Marketing and Communications:
 - GMG will develop a comprehensive marketing and communications plan, updated as needed with input from the cities and counties. The plan will market the collective strengths of the regional marketplace as a site for growing or expanding an existing business or locating potential businesses, organizations and site selectors from outside and within the regional marketplace. The plan will include goals, objectives and a comprehensive strategy for communicating to key audiences with consistent messaging and the most effective tactics that make the best use of our collective marketing resources. Tactics that may be considered in this plan include, but are not limited to: advertising, internet, press releases, relationship marketing, special events and direct mail. GMG will provide periodic reports on the achievement of the objectives outlined in this plan.
 - GMG has redesigned and retooled its website to be increasingly business development centric and as such will continue to be positioned as a one stop, comprehensive location that site selectors and organizations can visit to learn about the collective assets of the marketplace and individual strengths of the cities and counties.
 - GMG has invested in an annual website interface and tool (GIS Planning) to provide an efficient means for each of the cities and counties, as well as other property owners and agents, to update their information on available properties on line thereby creating a comprehensive area-wide inventory. This information will be available on the Greater Mankato Growth web site, MNPROspector and ZoomProspector providing greater visibility to site selectors and organizations who might consider building or expanding their business anywhere in our regional marketplace.
 - GMG will work with the cities, counties and other entities a part of or related to this agreement to establish links to it tools and resources via their respective online tools.

- GMG will maintain copies of closed or pending project files or other mechanisms, enabling the cities and counties to be advised of the ongoing business development opportunities resulting from its economic development marketing and communications efforts.
- Program Services:
 - GMG will facilitate initiatives targeted at retaining and growing existing businesses, including an annual program of company visits for the purpose of assessing individual and area business needs as well as identifying potential development and expansion opportunities. These visits will be coordinated with the primary city or county in which the business is located.
 - GMG, in support of business development and with respect to the balance of membership offerings versus general economic development offerings, will continue to bring to the regional economic development strategy initiatives and programming that have a direct impact on the development of business. Such initiatives may include: supply chain development, workforce / talent development (including promotion and development support of directly related housing efforts), and further development of an annual regional economic development "forum".
- GMG will provide the cities and counties with an annual report, providing outcomes and impact from the previous year.

FINANCIAL OBLIGATIONS AND ADVISORY COMMITTEE

<u>Financial</u>

The cities and counties agree to share in funding and payment of the economic development services described in this Agreement with Greater Mankato Growth, Inc. Accordingly, each City and County agrees to pay Greater Mankato Growth, Inc. on an annual basis, which shall be invoiced by Greater Mankato Growth, Inc., that amount set forth in Addendum 1 which describes the funding calculation/amounts).

Governance

Greater Mankato Growth, Inc. Board of Directors

• A representative of the cities and counties (selected as provided below) will be an ex officio Director(s) with full voting rights and privileges. One (1) such ex-officio Director will be added for the first six (6) cities and counties, and two (2) ex-officio Directors added if there are seven (7) or more cities and counties.

Advisory Committee

- The cities and counties will establish an Advisory Committee. The Advisory Committee will be comprised of a GMG board member and one governmental member from each of the cities and counties along with the appropriate staff participant for each.
- The Advisory Committee will select a Chair and Vice-Chair for meeting administration.
- This Advisory Committee will meet on an as needed basis to discuss issues related, but not limited to, inviting additional entities beyond the initial cities and counties to join the Advisory Committee and/or become parties to this Agreement, funding and amendments to this Agreement.

"Staff" Operating Interaction

In addition to regular interaction between the cities and counties and Greater Mankato Growth staff, GMG will facilitate monthly meetings of the "economic development staff" of the cities and counties to discuss business prospects, share information on pending economic development projects, develop appropriate responses, and provide updates.

Term, Termination and Prior Agreements

The term of this Agreement shall commence on the 1st day of January 2013 and continue until the 31st day of December 2015. Notwithstanding the forgoing, any party may terminate this Agreement annually before the end of the calendar year by providing ninety (90) days advance written notice to the other parties. Additional government entities may be added, at any time, as parties to this Agreement with the written consent of the all the cities, counties and entities then parties to this Agreement and upon execution of a document pursuant to which such additional person agrees to be bound by the terms of this Agreement.

Unless terminated sooner, this Agreement will automatically renew for an additional one year term, and any per capita fee increases will be mutually agreed upon by all parties.

When executed by the parties this Agreement will supersede and replace the existing Joint Economic Development Services Agreement dated September 30, 2009 – December 31, 2012.

Miscellaneous

This Agreement shall constitute the entire agreement between the parties and supersede all prior agreements. This Agreement shall be governed by, construed, and enforced in accordance with the laws of the State of Minnesota. This Agreement may be executed in several counterparts, including facsimile counterparts, and signatures, each of which shall be deemed to be an original copy, all of which together shall constitute one Agreement binding on all parties hereto, notwithstanding that all parties shall not have signed the same counterparts.

IN WITNESS WHEREOF, this Agreement has been executed as of the date set forth opposite a parties signature.

Blue Earth County

Mark Piepho Chair – Board of Commissioners	Date	Robert W. Meyer County Administrator	Date
City of Eagle Lake			
Tim Auringer Mayor	Date	Sack Thongvanh City Administrator	Date
City of Lake Crystal			
Brad Ahrenstorff Mayor	Date	Bob Hauge City Administrator	Date
City of LeSueur			
Bob Oberle Mayor	Date	Rick Almich City Administrator	Date
City of Madison Lake			
Kenneth Reichel Mayor	Date	Kelly Steele City Administrator	Date
City of Mankato			
Eric Anderson Mayor	Date	Patrick Hentges City Manager	Date
City of North Mankato			
Mark Dehen Mayor	Date	City Administrator	Date

City of Saint Peter

Timothy Strand Mayor	Date	Todd Prafke City Administrator	Date
Greater Mankato Growth, Inc.			
Greater Mankato Growin, Inc.			

Addendum 1

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* Source: http://www.demography.state.mn.us/estimates.html

CONFIDENTIAL Greater Mankato Growth - 5 Year Project Summary September, 2012

Examples where GMG has been directly connected to activities resulting in additional business development:

Existing Business Expansion (complete or in process*)

Angie's Artisan Treats, LLC	expansion and relocations of administrative functions
Associated Finishing, Inc.	expansions
Blue Star Power Systems	expansion supply chain
Cambria/Davis Family Expansions	expansions in all businesses supply chain
Coughlan Companies	corporate headquarters relocation to Taylor facility warehouse/distribution building
El Microcircuits	expansions supply chain
Jordan Sands *	new business
Lindsay Windows and Doors	expansion
LJP Enterprises	relocation and expansion supply chain
MTU OnSite Energy	consolidation of warehouse space expansion plans supply chain assistance
Saugus2 *	new business

Thin Film Technologies	purchase from their parent company
Verizon Wireless	retention and employment expansion
Vetter Stone *	new business
Wornson & Polzin Dental Labs	new building and ownership changes supply chain assistance

New Business

Agristrand Biocomposites	purchase of former Environ/Phoenix assets supply chain connections workforce expansion
Calpine Corporation	new business expansion
Kato Cable	new facility supply chain
Mankato Brewery	new business building improvements
Wal-Mart Foods Distribution Center	 880,000 square foot new facility supply chain related projects:: Ziegler/Caterpillar, Timpte, Inc., North Central International, Allstate Peterbuilt Minnesota Truck & Tractor, Inc.

Examples where GMG has been indirectly connected to activities resulting in additional business development:

Existing Business Expansion	
Kato Engineering	expansion supply chain
Mayo Clinic Health Systems	expansions
Minnesota State University, Mankato	expansions supply chain
New Business (announced and in progress)	
New Dusiness (announced and in progress)	
Avant Energy/Minnesota Municipal Power Agency Bioenergy Project	supply chain

\$107,801,900

2,145,667

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		CHS Hydrogenation Addition	Holtm	ISJ Hanger at the Mankato Regional Airport [32]	Mank	Volk Transfer	Costu	Coughlan Companies	Enrice	Kato Engineering
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Sub-Total • 1,465,272 \$93,331,200 • data on some of the above projects is not yet available: the current sub-total on square feet is for 10/15 projects, and construction costs for 9/15 projects

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and the second second second		Also as the conversion of the second		May, 2011				underway 🔅	
	Office - Shop	Helicopter hanger	Office	Trucking/Logistics	Warehouse & distribution	Corporate Office	thing warehouse & distribution	fndustrial	
Mankato	Mankato	Mankato	Mankato	Mankato	North Mankato	North Mankato	North Mankato cio	North Mankato	bia alc 11 and -
2020 S. Riverfront Drive	3301 3rd Avenue		327 N. Riverfront Dr.	2205 7th Avenue		1710 Roe Crest Drive	Webster		
CHS Hydrogenation Addition	Holtmeier Construction	ISJ Hanger at the Mankato Regional Airport [36]	Mankato Construction	Volk Transfer	Costumes Galore	Coughian Companies	Enrico Racini	Kato Engineering	2
	2020 S. Riverfront Drive Mankato	2020 S. Rivertront Drive Mankato Jacob Complete Complete Jacob Jac	2020 S. Rivertiont Drive Mankato Office - Shop Complete Particle Parit Parit Particl	2020 S. Riverfront Drive Mankato Complete 3301 3rd Avenue Mankato Office - Shop 3301 Arport Complete 327 N. Riverfrom Dr. Mankato Office	2020 S. Riverfront Drive Markato Office - Shop Complete Office Off	2020 S. Riverfront Drive Markato Office - Shop Complete Image: Complete <th>2020 S. Riverfront Drive Markato Office - Shop Complete Image Image</th> <th>Z020 S. Riverfront Drive Markato Office - Shop Complete Image: Complete<th>2020 S. Riverfront Drive Markato Office - Shop Complete Image Image</th></th>	2020 S. Riverfront Drive Markato Office - Shop Complete Image Image	Z020 S. Riverfront Drive Markato Office - Shop Complete Image: Complete <th>2020 S. Riverfront Drive Markato Office - Shop Complete Image Image</th>	2020 S. Riverfront Drive Markato Office - Shop Complete Image Image

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		Greater Mankato Business Pipeline	s Pìpeline				
	The following chart illustrates business/development investments occuring since January 1, 2010 or announced for future development. (updated: 11/19/2012)	nt investments occuring since January 1	, 2010 or announced	for future development. (updated:	11/19/2012)		
Company	Location	Description	L L	Project Timeline	Square Feet	Estimated Construction	Tyne of Construction
			Work Underway	Work Underway Project Target Completion		Costs (\$)	
		Primary Economy	a secondaria and	··· Primary Economy () where summary is supported by the second support of	are to a constant	and the second states of the second	and the second sec
		2012					
Homstream Mankato, LL C	221 Mohr Drive Mankato	core products from soy straw	anderway and	Complete			Renovation
Kooms & Rest	North Riverfront Drive Mankato	Warehouse	Fall, 2012	Complete			Renovation
Cambria (confidential)	Te Sueur	Solid surface (i.e., counters)					Expansion
Le Stieur MMPA Digester Project	Le Sueur Le Sueur	Food waste digester	2012	2012			New
A&P Machine	101 Summit Avenue Mankato	Machine Shop	Summer, 2011	Winter, 2011			New
Associated Finishing	Rock Street Mankato	Manufacturer	underway	January, 2013			Expansion
Dotson Co.	200 Rock Street Mankato	Iron casting	anderway and	December, 2012			New/Expansion
DuPont Corn Research Center	Mankato	Corn research center		Mid-2013			Expansion
A El Microcircuits a service a se	69 Power Drive Mankato	Construction Manufacturer and a second	Solute: 2012 (Sec.)		1999-1994 (m. j. 1974) (m. j. 1974) 1999-1994 (m. j. 1974) (m. j. 1974)	a substanti da construitados	Construction (Construction)
Mankato Energy Center (Calpine)	One Fazio Lane Mankato	Power Plant	Fall, 2011				New
Mankato Regional Airport	3140 Airport Road N Mankato	Regional Airport				and a subsection of the section of t	New/Renovation
Wat-Mart Distribution Center	County Rd. 3 Mankato	Grocery distribution facility					New
Davis Family Daries	Nicollet County	Commercial dairy operation	underway				New
	st	Sales/showroom concrete products					New
Lindsay Windows & Door	Commerce Drive	screens & vinyl windows	underway	Spring, 2012	a sa tantaring sa s		Market State New State (1971)

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- MARY - AND	The following chart illustrates	business/developme	The following chart illustrates business/development investments occuring since January 1, 2010 or announced for future development. (updated: 11/19/2012)	t, 2010 or announced	for future development. (updated:	11/19/2012)		
Company	Location		Description	łd	Project Timeline	Courses Foot	Estimated	Turning of Constraints
			-	Work Underway	Project Target Completion		Costs (5)	the of construction
			Professional / Service Economy 2013	опоту				
Affordable Towing	600 Summit Avenue	Mankato	Towing Service	May, 2011	Complete			New
Coldwell Banker Fisher Group	1961 Premier Drive, Suite 404	Mankato	Commercial Realtors & Property Mana	Se	Complete	126.622-238.2546.62920		Renovation
Gallery 19	607 S. Front Street	Mankato	Photography	Summer, 2011	Complete			Renovation
Heco Building Redevelopment	129 E. Hickory Street	Mankato	Office		Complete			Renovation
Jackson Street Apartments	201-281 Butterworth Street	Mankato	Apartments	March, 2012	Complete			New
Mayo Clinic Health System	1025 Marsh Street	Mankato	Medical - Emergency Room	August, 2010	Complete	1202/00/1202/1202/1202		New/Renovation
MSU Mankato		Mankato	Residence Hall	September, 2010	Complete			New
Public Safety Center	710 S. Front Street	Mankato	Government	January, 2012	Complete	and the first of the second	A LET THE THE ACT	New
Quick Lane - Construct Tire & Auto Center	1925 Madison Avenue	Mankato	Tire & Auto Center	underway	Complete			New
US Bank	115 Hickory Street	🗠 Mankato 📎	Financial institution	Spring, 2012	Complete Service			Renovation
	229 Belgrade Avenue	North Mankato	Holistic Wellness Center	January, 2011	Complete			Renovation
tel service and a service	1765 Commerce Dr	North Mankato	Animal Health	Self-Sol1(2011)	Complete	のないないないないない。		Renovation
	200 S Minnesota Ave	Saint Peter	Hardware Store	underway	Complete			Renovation
benedictine Health Services	1906 North Sunnse Drive	Saint Peter	Senior Housing	nuderway	Complete	WANG CAN DATE	an shiring a shiring	New
is of S. Minnesota	1306 Marshall Street	Saint Peter	Mental Health Services	July, 2011	Complete			New
	1305 Marshall Street	Saint Peter	Senior Housing W/Services	anderway [355]	Complete	12010000000000000000000000000000000000		New
	Minnesota Avenue	Saint Peter	Hair Salon	underway	Complete		****	New
slopment	603 North Minnesota Ave	Saint Peter	Continuing Education Training	September, 2011	Complete	and a state of the second	A MARKANA DA PARA	New
is College		Saint Peter	Academic Building	underway	Complete			New
Ce	211 West Nassau	Saint Peter	Insurance	Fall 2012	Complete			Renovation
	213 S Minnesota Ave	Saint Peter	Seamstress	Fall 2012	Complete			Renovation
nter	1301 Marshall Street	Saint Peter	Mental Health Services	October, 2011	Complete		and the state of the state of the	New
Zender State Farm Insurance	319 S Minnesota Street	Saint Peter	Insurance		Complete			Renovation
Mankato Loyola Catholic Schools	145 Good Counsel Drive	Mankato	Education	July, 2010				New/Renovation
Rabo Agri Financial	151 St. Andrews Ct 110	Mankato	Financial institution					New
timents	410 Sibley Parkway	Mankato	Apartment complex	Color underway (Color	November, 2012	and a second second		New
	111/121 Summit Avenue	Mankato	Trucking Service	underway	Winter, 2012 or Spring, 2013			New
Mapleton Community Home	301 Troendle Street SW	Mapteton	Assisted Living - health & wellness	underway		Solution According	And States States States and	New
	Belgrade Avenue	North Mankato	Commercial					Renovation
and the first state of the second	Beigrade Avenue	North Mankato	Commercial / Residential		Spring, 2011	State Malana	Vance of School & Start	Renovation
1partments	Carlson Drive		Apartment complex	underway	Spring, 2012			New
	1735 Commerce Drive Mankato		Financial institution	February, 2013		and and a start of	and the good should be a feature	Expansion
City of St. Peter - Substations		Saint Peter	Water Treatment Plant		November, 2010			New
					Sub-Total	575,718	S90.318,471	

Sorted by city then by company name

Sub-Total - 42,341 53,948,400 - 53,948,400 - 42,341 53,948,400 - 42,341 53,948,400 - 42,341 53,948,400 - 4340 - 442,400 - 444,400 - 444,

	\$3 948 400	125 52	Cub. Total -					
Provinsional New Society Color	and the star decouple with	 Providenski Statistick 	Complete	October, 2010	offices was a second and	Saint Peter	1304 Marshail Street	Shitoh's Hope Inc.
Kenovation			Complete		Child Care Center	Saint Peter	600 South Fitth Street	Saint Peter Community Child Care
Renovation		states to specification	Complete		Multi-family Residential	Saint Peter		Parkview Manor
New			Complete	underway	Recycling & Waste Services	North Mankato		LJP
Kenovation			Complete	attended and the second second second	Auto Repair	North Mankato	331 Webster Ave	Do-It-yourself car repair
New			Complete		Prof. Service / Residential	North Mankato	Belgrade Avenue	Brunton Architects
Kenovation			and the Complete (Sector Sector)	1 4 4 4 1 1 4 4 4 1 4 1 1 4 4 4	Medical	Mankato	1961 Premier Drive	 Sterling theolical – VA Clinic
Renovation			Complete	underway	Office	Mankato	403 South Broad Street	Office Building (former KFC)
Renovation //	 Secolar secolarization 		Complete	underway	Residence Hall	Mankato		MSU Mankato - CSU Balfroom Renovation
Renovation			Complete	Fail, 2011	Office - Real Estate	nter Plaz: Mankato	Graiff Building, 3 Civic Center Plaz: Mankato	JBeal Homes Real Estate
Renovation			Complete	化合合的 化合合化合金 计自己分子	Architects / Engineers	🔬 🖓 Mankato	129 E. Hickory Street 201	1 & S. Group
New			Complete		Retail 1st Floor - Apts. Above	Mankato	261 Bunting Lane	Commercial - Residential
New	1. 200-101 (ACC) - 2.00 (ACC) - 2.00 (AC		A second second complete as a second second	a graffa teach an an Anna Anna Anna Anna Anna	📀 Retail 1st Floor - Apts: Above 📃	orsonation Mankato (sourcess fo	🖉 251 Bunting Lane 📎 🖉	Commercial - Residential
New			Complete	Fall, 2011	Financial	Mankato	1290 Raintree Road	Bremer Bank
					2011			

Professional / Service Economy

Compiled by Greater Mankato Growth, Inc. 11/19/2012

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A	Line Johnwirg Grait Hushardes BUSH	ess/developme	ine ronowing chart illustrates business/development investments occuring since January 1, 2010 or announced for future development. (updated: 11/19/2012)	1, 2010 or announced	I for future development. (updated:	11/19/2012)		
Company			:	å	Proiect Timeline		Estimated	
	Location		Description	Work Underway	Project Target Completion	Square Feet	Construction	Type of Construction
			Brofessional / Senice Ec	Economic	~		le) menn	
			2010	function				
Elementary School - Eagle Lake		Eagle Lake	Elementary school		Complete			Pennistinn
LS Engineers		Le Sueur	Office		Complete			Renovation
Advanced Pain Management	1400 E Madison Ave. Suite 402 Ma	Mankato	Health & Welfness	The second second second second	Comolete	1. 10 4 4 4 1 4 10 4 10 4 10 4 10 4 10 4	A NUT STATE AND A DATE OF	Remutation .
AgStar - GMBDC	1961 Premier Drive Ma	Mankato	Office		Comolete			Renovation
Alliance Contracting	All and a second se	Mankato	Contracting		Complete	 active days developed 		* CONTRACT NAME AND ADDRESS OF A DECIDENCE
Behind the Lens	611 Riverfront Dr. N. Ma	Mankato	Photography		Complete			Renovation
Bethany Lutheran College	Luther Dr. Ma	Mankato 2000	Academic building	and the function of the state of the second s	Complete	A STATE AND A STATE AND A STATE	and a state of the second state of the	No. New New
Blue Sky Broadband		Mankato	Office		Complete			Renovation
Blue Sky Broadband		Mankato	Retail	and a matter of a data for the state	Complete			Renovation
Canopy Consulting	1961 Premier Drive, Suite 250 Ma	Mankato	Consultants		Complete			Renovation
Colonial Life Science and Science Scie		Mankato	service s	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	a state of the Complete State States	Carlo Carlo Carlo Carlo		New
Corporate 4	501 N. Riverfront Drive Ma	Mankato	Insurance		Complete			New
Daniel Dinsmore Photography	321 Rivertront Dr. N.	Mankato	Photography		Complete	1.54.94.54.54.54.54.54.54.54		Renovation
Elementary School - Rosa Parks		Mankato	Elementary school		Complete			New
Giebel Chiropractic	Suite 106	Mankato	Chiropractic Sector	のないないので、「ないのない」ので、	Complete	A CONTRACTOR OF A CONTRACTOR		Renovation
ISJ Mayo Health System		Mankato	Medical Expansion		Complete			New
Jones & Magnus		Mankato	Office - Attorney		Complete			Renovation
Lamm, Nelson & Cich Attorneys	ste 1310	Mankato	Attorney		Complete			New
Lee's Champion Tae Kwando Academy	1999 (M	Mankato	Finess		A State Complete Sector	22,442,442,442,442,442		Renovation
MNDOT - District 7		Mankato	Government		Complete			New
Oleson + Hobbie Architects	330 Stadium Road, Suite 203	Mankato	Architect and Architect		Complete	のななななどのななながら		Renovation
Region Nine Development Comm.		Mankato	Office		Complete			Renovation
Riverside Regional Pet Shelter	Dr.	Mankato	A Strain of Animal shelter was seen		Complete		and a state of the state of the	a 🕴 na manana kata na sa
Wasko Heating & Cooling		Mankato	Office/Shop		Complete			New
Wells Fargo Bank	datara nanah	Mankato	a gitter of the protection Bank Child Science (1997)	an talah di santang di santan di sa	Complete	all the second where	alerte zurtakirdetek	l 👘 New 🖉
CTS		North Mankato	Computer		Complete (December, 2010)			New
Mangold Development Phase 1/3		North Mankato	Retail / Residential	July, 2010		200300000000000000000000000000000000000		New
Northview Funeral & Oremation Service		North Mankato	Mortuary		Complete			New
Timple statistical data (2000), a pla a part os antes a statistica		North Mankato		erende om er en doeren de fakkel	and the complete the second of		and the second states where	 A sector sector New Device 100
Autotronics	of Drive	Saint Peter	Automotive Repair		Complete			New
Kwik Trip		Saint Peter	Convenience Store / Car Wash		Streets the Complete of Supervision		and a state of the state of the	New
Sioux Trails Mental Health	622 North Sunrise Drive Sai	Saint Peter	Mental Health Services		July, 2010			Renovation
or Thrivent Financial American state of the second states	And a substantial static s	Saint Peter	Financial Advisors		1 25 5 5 5 10 P 2010		And Notes and a second second	Renovation

Compiled by Greater Mankato Growth, Inc. 11/19/2012

\$152,503,271

1,052,797

Professional / Service Economy Total *



	The following chart illustrates	s business/development	The following chart illustrates business/development investments occuring since January 1, 2010 or announced for future development. (updated	1, 2010 or announced fo	r future development. (updated	11/19/2012)		
Company	Location		Description	Pro	Project Timeline	Sittare Feet	Estimated	Tune of Construction
				Work Underway	Project Target Completion	r—	Costs (S)	interesting to addi
			Providence Retail / Consumer Ecol	Economy				
Chankaska Creek Ranch & Winery		Kasota	Winery	underway	Complete			New
Asiana Buffet & Gnil	1010 Raintree Road	- Mankato - Mankato	Bar & Grill	Summer	Complete			Renovation
Bent River Outlitter	530 N. Riverfront Drive	Mankato	Recreation / Outfitter	Summer/ Fail, 2011	Compiete			Renovation
Berry Blendz	River Hills Mall	Mankato	Restaurant	Fail, 2012	Complete	Z SANGARANAN SA		Renovation
Bull Fucky's	410 S Front Street	Mankato	Restaurant	Fall, 2012	Complete			Renovation
Courtyard by Marriott	901 Raintree Road	Mankato	Hotel		Complete			A strange in New New Strands
Earth Bound	River Hills Mall	Mankato	Retail	February, 2012	Complete			Renovation
Goodwill	2024 Adams Street	📎 🖉 Mankáto 👘 👘	Retail	Fall, 2012	Sector Complete Sector Sector	A NAMES OF A		Sector New Sector
Heartbreaker	1860 Adams Street	Mankato	Retail	February, 2012	Complete			Renovation
Indigo Organic	1541 E Madison Ave	Mankato 2010	Retai	a bir daria and magadigan an	Complete	2) - 2,4 2,4 2,4 2,4 2,4 2,4 2,4 2,4 2,4 2,4	Constraint States A surface	Renovation
Kabob's Saloon and Skewer	530 S. Front Street	Mankato	Restaurant	Fall, 2011	Complete			Renovation
Kohi's preserver of the magnetic state of the second second second second second second second second second s	1921 Bassett Drive	Mankato	ura esta de asais Retail estas mande nav	📄 January, 2012 👘	 Complete Signatures 	el antaŭelentrojnentojn		Renovation
Le Nails	500 Raintree Rd, Suite 45	Mankato	Service	Fall 2012	Complete			Renovation
Pond Road Antiques	111 Butterworth Street	set e Mankato e sector de	Retail	Eall, 2012	and the second secon	a san agawagan bi		Renovation
Salvage Sisters	613 Riverfront Drive	Mankato	Retail	Fall, 2012	Complete			Renovation
Tandem Bagels	200 E Walnut	See Mankato Colored	Restaurant // // // //	🗠 🗠 Fail, 2011 👾	Complete			Renovation Street
Target (grocery)	River Hills Mall	Mankato	Retail	December, 2011	Complete			Expansion
Alistate Peterbilt	Howard Drive	See North Mankato	Retail	Summer, 2011	d (style-paicomplete as reported	 The subble of the sub- subset of the sub- subset of the subset of the sub- set of the subset of the subset of the sub- set of the subset of the subset of the sub- set of the subset of the subset of the subset of the sub- set of the subset of the subset of the subset of the sub- set of the subset of the subset of the subset of the sub- set of the subset of the subset of the subset of the subset of the sub- set of the subset of the subset of the subset of the sub- set of the subset of the subset of the subset of the sub- set of the subset of the subset of the subset of the sub- set of the subset of the subset of the subset of the sub- set of the subset of the subset		a strategy where the week strategy where
Great Wali	1814 Commerce Drive	North Mankato	Restaurant	Fall, 2012	Complete			Renovation
4 the team was consistent and a second se	219 Park Row	Saint Peter	Version Women's Apparel (Market 28)	September, 2010	An and Complete water and a second			New Street St
bentame vama s	220 SOULD WILLIESOLD AVEILLE	Saint Peter	Kestauranutar	Fail, 2V12	Complete		and the second	Renovation
ntour Cauto Cauto Martine and a carteria and a cart	119 West Broadway Ava	Soint Peter	a strange strange Di work staar di ser staar seen Doefan irant	tina 2011	a ar agen outplete taken ingeler Complete			New
Dava Markava	Minorofa Airo	Coint Dator	Dotated	Coll 2012	Complete	and the second	and the second secon	Now
roud mutury a survey reserves a survey of the survey of th	324 South Minnesota Ave	Saint Pater	ergen a versten vooraal an evergeneergen 1 am Office	Sentember 2014	over a point of the providence			Exoansion
					COMPLETE			
Axel's Bontire	1910 Premier Drive	🖉 Mankato 🖉 🖉	the country of Restaurant of Approximate	underway	November, 2012			Renovation Second
Burger King	1318 Riverfront Drive	Mankato	Restaurant	underway				Renovation
Cherry Berry frozen yogur shap	501 Holly Lane (new retail ctr)	Mankato	Restaurant	underway 🦾	Fall, 2012			Renovation
Commercial Property - Near MSU	Monks Ave & Stadium Road	Mankato	Strip Mall/Student Housing	Summer, 2012	Fall, 2012			Expansion
Commercial Retail Building	501 Holly Lane	Mankato	Commercial building	underway				New
Day Break Café	Bunting Lane	Mankato	Internet Café	underway	May, 2012			Renovation
Dickey's Barbeque Pit	501 Holly Lane (new retail ctr)	Mankato 🖉 👘	Restaurant	Fall. 2011	Fall, 2012			Renovation
Finish Line	1850 Adams Street, Suite 414	Mankato	Retail					Renovation
Jimmy Johns	Victory & Madison Ave	Mankato	astronomic Restaurant of the states	/ Fall, 2012		a ser se se a la prese		Renovation
Mankato Place Downtown Malt - Atrium	10 Civic Center Plaza	Mankato	Retail					Renovation
Miracle Ear (former Burger King)	Madison Ave	Mankato	eterskeiteter sig Retail op hollen efter			 A Contraction of Contraction 	and the second second second	Renovation
Panda Express (pending approval)	1810 Madison Avenue	Mankato	Restaurant	Fall, 2012			*****	New
Pawn America	1408 Madison Avenue	Mankato	and the second structure of the second s	Fail, 2012	a second a second s		and a subscripting of the	New
Plaza Garibaldi (confidential)	1404 Madison Ave	Mankato	Restaurant	underway				Renovation
Taco Bell and the rest of the state of the s	1819 Madison Avenue	Mankato	services Restaurant and Services	underway	and a straight of the second			A STANDATION STATE
The Boulder Tap House	291 St. Andrews Drive	Mankato	Restaurant	underway	Fall, 2012			Renovation
XForce Fitness	103 Homestead Road	Sec. Mankato (2005) Sec. 3	and the Retail of the second	underway				Dooveran
YMCA	1401 Riverfront Dr. S	Mankato	Service	underway				Decertion
Erberts & Gerberts	1719 Commerce Dr	North Mankato	Restaurant	underway	December, 2012		والمنازع والمناطق والمناطق والمناطق والمناطق	Evnansion
Expressway Gas Station & Convenient Store	Commerce Urive	North Mankato	Commercial Oalde Space					Renovation
KUU Equipment	1310 LUI NAY DIIVE	Saint Peter	ricey Equiprien Discusso		Fail, 2012		and water a state of the state of the	New
Cherry Derry 1102en Jugur (2000 - 20000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2	Minnesota Ave	Saint Peter	Retail	Spring, 2013				New
2					Sub-Total	184.303	\$10.752.300	0

 Sub-Total
 184,303
 \$10,752,300

 • data on some of the above projects is not vet available, the current sub-total on square feet is for 12/48 projects. and construction costs for 18/48 projects

Retail Retail Filness / Aerobics Studio Fill Retail Addition Fall, 2010 Men's Clothing Fall, 2010 Restaurant Auto Sales Auto Sales Auto Sales Restaurant Carry-Out Restaurant Carry-Out Marchouse Expansion Marchouse Expansion	Retail Addition Men's Clothing Men's Clothing Restaurant Restaurat Restaurat <tr< th=""></tr<>
	Mankato Mankato Mankato Mankato Mankato Mankato Mankato Mankato Mankato Mankato Mankato

Sub-Total • 241,023 S3,151,100 Sub-Total • 241,023 S3,151,100 • 418/27 projects is not yet available; the current sub-total on some of the above projects is not yet available; the current sub-total on square feet is for 17/27 projects. and construction costs for 18/27 projects

Type of Construction Ext erior Renovation Renovation Renovation New New Renovation Expansion New Construction Costs (\$) Estimated Square Feet The following chart illustrates business/development investments occuring since January 1, 2010 or announced for future development. (updated: 11/19/2012) Work Underway Project Target Completion Complete Complete Complete Complete Complete Complete Sub-Total * Complete Complete: Complete Complete Complete Complete Complete Complete Complete Complete Complete Project Timeline September 2011 August, 2011 June, 2011 Fall, 2011 underway. underway July, 2011 underway underway Retail / Consumer Economy Mexican restaurant Automobile Service Computer Repair Computer Repair Description Retail Retail Restaurant Restaurant Coffee Shop Restaurant Health Club Restaurant Restaurant Restaurant Restaurant Restaurant Service Retail Service Retail Service Retail Auto North Mankato North Mankato Saint Peter Saint Peter Saint Peter Saint Peter Eagle Lake Eagle Lake Mankato (former Taystee Bakery location) Location
 192.0 Adams Street

 192.0 Adams Street

 192.0 Adams Street

 1400 Madison Ave.

 30 Ration Ave.

 308 Raintree Rd

 415 M. Riverfront Dirve

 401 M. Riverfront Dirve
 1901 E. Madison Ave., Ste. 200 1850 Adams Street, Suite 430 1505 Old Minnesota Avenue 228 West Mulberry Street 303 South Minnesota Ave. 12 Civic Center Plz # 1655 1600 Warren St., Ste 13
 114:S. Agency street

 114 S. Agency street

 114 S. Agency street

 104 E. Vine Street

 1900 Adams Street

 1900 Adams Street
 1614 Monks Avenue 1175 Madison Ave. 503 Belgrade Ave 121 Sioux Road Bonito Guadalajara) 121 Sioux Road 100 Dodd Ave Border's Tex Mex Gnil and Cantina (formerly Mana Guadalupe Redding Red Rocks (formerly The Haze) Five Guys Hamburgers & Fries Mankato Computer Repair Marco's Computer Repair New Strip Mail on Srowx Trai Company Stacy Kubesh Photograph Jersey Mike's Sub Shop JoAnn Fabrics & Crafts Saint Peter Food Co-op Sticks & Stones Commission Lava Java Luther Mankato Honda Weggy's On Campus Complete Nutrition Applebee's Anytime Fitness Dacsh Selons TT Nails Inc A&T AUTO Panera CVS CVS 7 0 0

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Greater Mankato Business Pipeline

Steater MANKATO arowth

Sorted by city then by company name

New in 2012: 4 - Primary; 10 - Professional / Service; 27 - Retail/Consumer

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> Renovation - includes remodeling, interior space redesign but not expansion
 > New - includes no pre-existing facility, expansion to already existing facility (increase square footage)

New Business to the oity and/or county

nenl	Greater Mankato Business Pipeline opment investments occuring since January 1, 2010 or announced for future development. (updated: 11/19/2012)	 Figeline 2010 or announced 	for future development. (updated:	11/19/2012)		
	Description	ď	Project Timeline	Souare Feet	Square Feet Construction	Two of Construction
		Work Underway	Work Underway Project Target Completion			
	Restaurant		Complete			A STATE NEW ROOM STATE
	Clothing		Complete			Renovation
 	Barber Shop		Complete			Renovation

	The following chart illustrates business/development	ent investments occuring since January 1, 2010 or announced for future development. (updated: 11/19/2012)	1, 2010 or announced fo	ir future development. (updated:	11/19/2012)		
Company	Location	Description	Pro	Project Timeline	Square Feet	Estimated Construction	Tyne of Construction
			Work Underway	Project Target Completion	F	Costs (5)	
Pizza Ranch	1551 Tullamore St. Mankato	Restaurant		Complete			New
Ragstock	River Hills Mall Mankato	Clothing		Complete			Redovation
RazorCutz	1335 Madison Avenue Mankato	Barber Shop	ARTICLE STATES	Complete			Renovation
Retro Ron's	619 S. Front Street Mankato	Music Store		Comolete			Renovation
Rounders Sports Bar & Grift	414 S. Front St. Mankato	Bar & Grill		Complete			Renovation
Tokyo Sushi & Hibachi	1829 Adams St. Mankato	Restaurant		Complete			Renovation
Verizon Wireless	1851 Madison Avenue Mankato	Retail		Complete Complete	10.000 and 20.0000	ANA MERINA ANA ANA ANA ANA	Renovation
Verizon Wireless	208 Stadium Road Mankato	Retail		Complete			Renovation
Wildcats Bar and Grill	1010 Raintree Road	Bar & Grill	 Anderstand Mathematical 	Complete	CAPE-PERSONAL STREET	al an ann an	Renovation
Econofoods	612 S. Minnesota Ave. Saint Peter	Satellite Pharmacy		Complete			New
 El Agave (el Construction) 	S Third Street Saint Peter	Mexican Restaurant		Complete	A BANK AND ALLA		Renovation
Mary's Flowers	1123 S Minnesota Avenue Saint Peter	Flower Shop		Complete			Renovation
My Father's Daughter	120 South Minnesota Ave Saint Peter	Gifts/Collectibles		2010 505 July, 2010 507 505 50	2425 1424 1424 1242 1242		Renovation
Charme la Vie	204 South Minnesota Ave Saint Peter	Gifts/Coflectibles		August, 2010			New
				Sub-Totaf •	232,169	\$6,480,900	

• data on some of the above projects is not yet available; the current sub-total on square feet is for 26/30 projects. and construction costs for 24/30 projects

\$25,384,300 657,495 Retail/Consumer Economy Total*

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Web Presence and Related Analytics - greatermankato.com

Total Site Visitors Past Year (11/1/12 - 10/31/12)

112,859 (monthly average: 9,404)

Total Site Pageviews Past Year (11/1/12 - 10/31/12)

341,044 (monthly average: 28,420)

Specific Pageviews Past 3 Months (8/1 - 10/31)

A new enhanced website was launched on 8/1. Following are specific pages of the new website that an expanding or locating business would typically reference.

Primary Resources

Page	Web address greatermankato.com/(identified below)	Pageviews
New & Expanding Businesses	/new-expanding-businesses	700
Buildings & Sites	/buildings-sites	549
Workforce/Labor Statistics	/workforce-labor-statistics	465
Business & Industries	/business-industries	410
Major Employers	/major-employers	338
Site Selection Services	/site-selection-services	216
Economy	/economy	79
Regional Alliance	/regional-alliance	170
Financing & Incentives	/financing-incentives	160
Industrial Parks	/industrial-parks	70
Labor Force Data	/labor-force-data	67
Transportation	/transportation	65

Secondary Resources

Page	Web address greatermankato.com/(identified below)	Pageviews	
Young Professionals	/young-professionals		
News Room	/news-room	669	
Job Search Resources	/job-search-resources	607	
Employee Recruitment	/employee-recruitment	574	
Living Here	/living-here	520	
Cost of Living	/cost-living	502	
Demographics	/demographics	458 439	
Entrepreneurial	/entrepreneurial		
Industry-related Resources	/industry-related	334	
Relocating (employees/residents)	· /relocating	334	
Business Resources	/business-resources	183	
Manufacturing	/manufacturing	177	
Key Industries	/key-industries	172	
Data Center	/data-center	159	

Secondary Resources (con't)

Page	Web address greatermankato.com/(identified below)	Pageviews	
Workforce (Overall)	/workforce	137	
Rankings and Ratings	/rankings-ratings	130	
Start a Business	/start-business	117	
Current Employment Statistics (CES Data)	/current-employment-statistics-jobs-data	97	
Regional Business News	/regional-business-news	94	
Grow Minnesota Existing Business Visits	/grow-minnesota	83	
Publications	/publications	74	
Regional Profile (Media Kit)	/regional-profile	61	
Business Accelerator	/business-accelerator	60	
Industry Diversification	/industry-diversification	44	
International	/international	39	
Local Area Unemployment (LAUS Data)	/local-area-unemployment-statistics-laus	38	
Transportation Issues	/transportation-issues	33	
Business Opportunities	/business-opportunities	28	
Talent Development	/talent-development	23	
Registration, Licensing, Permits	/registration-licensing-permits	18	

From: Vogel, Paul [mailto:pvogel@city.mankato.mn.us] To: 'Mark Dehen' [mailto:markdehen@northmankato.com] Sent: Tue, 20 Nov 2012 08:53:00 -0600 Subject: FW: Economic Development Story

Mark, in response to your question, see below. Note, several include expansions of existing businesses. I am a firm believer that growing our local businesses is as important as attracting new.

- 1. The reuse of the former Phenix/Environ Biocomposities building on Mohr Drive. Greater Mankato Growth connected with the CFO of Agristrand via another venture he was involved in when they became aware that the building was available via Environ's creditor. After the company completed their due diligence on the assets and property and decided to proceed, GMG put them in contact with equity and debt financing options, product development research resources and state resources to take advantage of the Angel Tax Credit program. GMG first met with this group the week of Thanksgiving in 2010. They purchased the property out of foreclosure in November of 2011 and after an extensive rehab of the building and equipment, starting producing products in July of 2012. Agristrand now employs 50+ people.
- The expansion of El Microcircuits which is constructing a 35,000 square foot manufacturing plant in the Eastwood Industrial Centre. Their existing facility on Pohl Road will continue to operate. GMG worked with El regarding their initial needs for expansion and put them in contact with Mankato and St. Peter. Mankato was eventually chosen for a variety of reasons. New employment will be between 25 and 30.
- 3. The new Kato Cable business in Eastwood Industrial Park. GMG worked with Kato Cable in identifying several sites for their business and found that one of their major contracts was with MTU. The City and Kato Cable worked on developing a site near MTU. New employment was 20 positions.
- 4. Recently during a business and retention visit GMG found that Associated Finishing was looking for expansion space and put them in contact with several owners of vacant buildings. A new lease has been signed at the former Mankato Refrigeration site on Maple Street and a second line will be opened up at that location. New employment is between 5 and 10 employees.
- 5. We are currently working with a new plastic extrusion business that is proposing a new 80,000 square foot manufacturing facility in the Eastwood Industrial area. The business stated that they used the GMG website to examine potential sites and review demographic data before settling on Mankato. Potential employment will exceed 50.
- 6. During a business retention meeting with Volk Transfer, GMG learned of several opportunities for Volk to expand. GMG informed the City and we successfully worked with Volk in constructing a new facility that increased employment by 10-15 persons.
- 7. During another business retention visit, GMG learned that MTU was having storage and shipping issues with end products as their existing model was scattered between several communities. GMG, through discussion with the City, knew that we had 96,000 square feet of vacant industrial space at the former Spartech facility on Industrial Road and put us in contact with MTU. We successfully signed a 5 year lease with MTU and they were able to consolidate storage and shipping to a single site. In addition, they increased employment in the community by at least 20 positions.
- 8. This example was more than 5 years ago, but GMG was invaluable in convincing Johnson Outdoors to retain their presence in Mankato. At the time, there was serious discussion about consolidating all their operations in Racine, Wisconsin. GMG partnered with the City in showing them the value of staying in Mankato and the result was construction of the new 150,000 square foot distribution center in Eastwood. They are currently examining plans on expanding the building to accommodate additional manufacturing space.

I would note that all of the above are purely industrial and primary economy jobs. These jobs do not include any within a service or sales industry. As we discussed at the Intergovernmental Meeting, Mankato decided not to use the temporary special legislation that allowed tax increment to be used for other businesses that normally would not qualify.

From my perspective, an important value added service of GMG is the business retention and business outreach services they

11/28/2012

perform. Each year, GMG coordinates meetings with approximately 60 local business to discuss business needs and concerns. City staff often attends these meetings and in other cases we are briefed if a concern or opportunity is discussed. Several of the above examples I outlined were first discussed during these types of meetings. In other cases, businesses have expressed concerns about other City issues which we were then able to discuss and find resolution. There is no possible way we could fund the staffing levels necessary to carry out these meetings without GMG. This is another example of pooling resources that make services possible.

Another example of pooling resources to provide a very valuable service is the web presence that GMG provides for the region. The website has extensive information on site availability, demographic information (including employment data), and community information. If we had to do this internally we would have to hire it out for a consultant and the cost would be prohibitive. As I state above, recently one business will be locating in Mankato based on the information they found at the site.

Finally, I believe marketing the two cities in coordination with the other partners sends a strong message to the business community that we are cooperating to ensure economic growth for the MSA and surrounding area. I remember Wal Mart making a comment that they found it refreshing to see two governmental bodies cooperating rather than competing, which in their opinion is associated with potential uncertainty into the process because of possible negative responses if one location is chosen over the other. Under the cooperative spirit at that time, we had seemingly moved on from those turf issues.

I hope this is helpful.

Sincerely,

Paul

From: Mark Dehen [mailto:markdehen@northmankato.com] Sent: Thursday, November 15, 2012 9:34 PM To: Jonathan Zierdt Cc: Vogel, Paul Subject: Economic Development Story

Jonathan,

Per our lunch discussion, Diane & Bob Knutson want the economic development story we discussed. Additionally, Diane wants independent verification from Paul Vogel on businesses brought in by GMG in last 5? yrs.

Let me know how you want to deliver this.

Thanks for your help!

Dr. Mark D. Dehen Mayor, City of North Mankato

E-MAIL CONFIDENTIALITY NOTICE:

The contents of this e-mail message and any attachments are intended solely for the addressee(s) and may contain confidential and/or legally privileged information. If you are not the intended recipient of this message or if this message has been addressed to you

11/28/2012

CITY OF NORTH MANKATO

REQUEST FOR COUNCIL ACTION



Agenda Item # 10	Departmer	nt: Finance Dir.	Council Meeting Date: 12/3/12		
TITLE OF ISSUE: Public Hearing, 7 p.m 2013 Budget					
BACKGROUND AND SUPPLE	MENTAL INFOR	MATION Frede	and in your packet are slides for the 2012		
BACKGROUND AND SUPPLEMENTAL INFORMATION: Enclosed in your packet are slides for the 2013 Budget Presentation for the public hearing. The tax levy, revenue and expenditure figures assume a tax levy of \$5,383,784; a \$231,661 or 4.50% increase over the 2012 Levy. Council will have the opportunity to review the proposed levy increases and make necessary adjustments during the Budget Worksession earlier this evening. City Council is scheduled to adopt the 2013 Budget and Tax Levy on December 17 along with the 2013-2017 Capital Improvement Plan.					
REQUESTED COUNCIL ACTI	ON:		If additional space is required, attach a separate sheet		
For Clerk's Use:		SUPPO	DRTING DOCUMENTS ATTACHED		
Motion By:		Resolution Ord	dinance Contract Minutes Map		
Second By: Vote Record: Aye Nay					
Sch Fre Stei	land	Other (specify	fy) Budget PowerPoint Presentation		
[]					
Workshop			Refer to:		
X Regular Meeting		Т	Table until:		
Special Meeting		c	Other:		

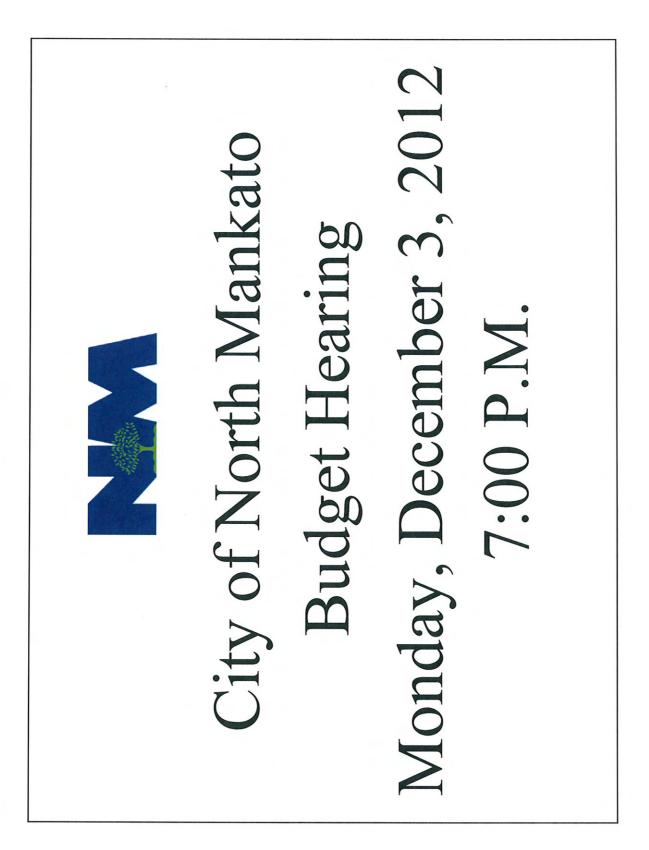
NOTICE OF PUBLIC HEARING ON 2013 BUDGET CITY OF NORTH MANKATO

NOTICE IS HEREBY GIVEN that the City Council of the City of North Mankato, Minnesota, will meet in the Council Chambers of the Municipal Building, 1001 Belgrade Avenue, North Mankato, Minnesota, at 7 p.m. on the 3rd day of December 2012, to hold a public hearing to consider the City's 2013 Budget.

Such persons as desire to be heard with reference to the proposed 2013 Budget will be heard at this meeting. A copy of the 2013 Budget is available at the North Mankato Taylor Library or by calling 625-4141 or in person at City Hall, 1001 Belgrade Avenue, North Mankato.

Dated this 15th day of October 2012.

Nancy Gehrke, CMC City Clerk City of North Mankato, Minnesota

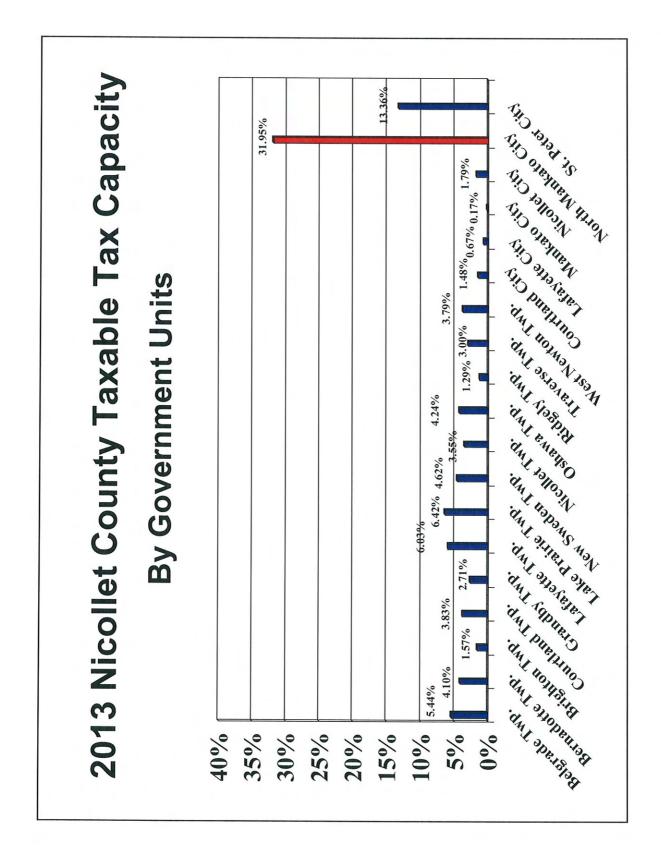


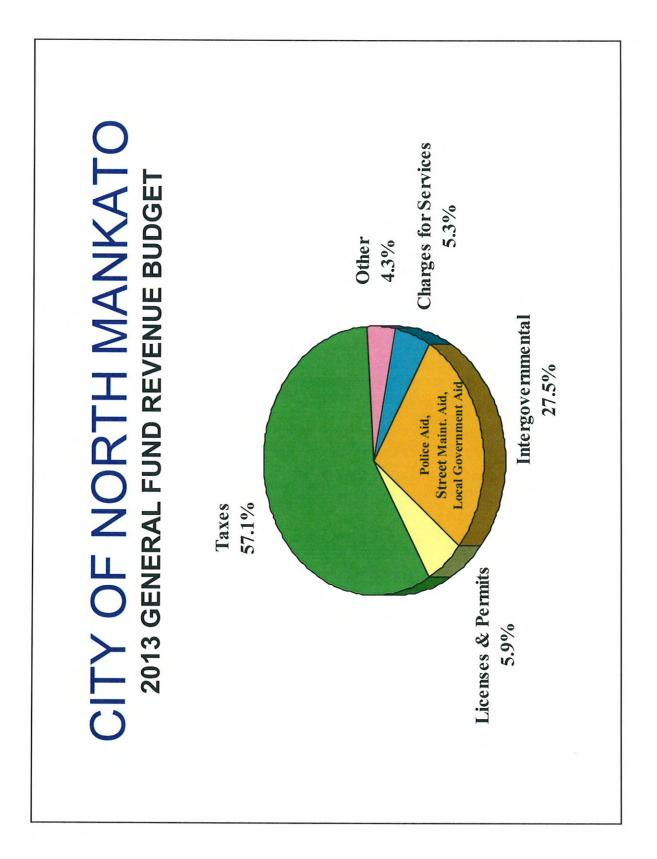
	Percent Increase					~	((A 500%
TO	2012 Final Levy	\$3,103,154		\$419,405	\$39,831	\$15,978	\$0	\$6,000	\$50,000	\$65,000	\$1,430,015	\$22,740	\$5 157 173
CITY OF NORTH MANKATO PAYABLE 2013 LEVY CALCULATION	2013 Proposed Levy	\$3,195,028		\$444,353	\$42,109	\$3,282	\$0	\$12,000	\$55,005	\$74,479	\$1,523,672	\$33,856	\$5 383 784
CITY OF 1 PA LEVY		General Fund	Special Revenue Funds	Library Fund	Bookmobile Fund	Community Development	Parkland Fund	Flood Control Fund	Contingency Fund	Port Authority Fund	Debt Service Funds	Trust and Agengy Funds Firemen's Relief Fund	Total Levy

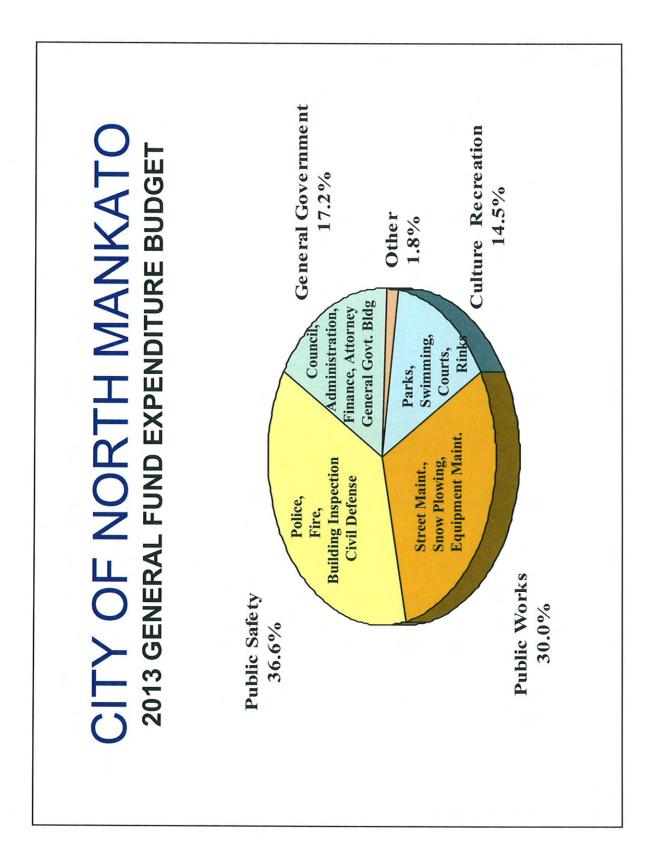
	2012 Final Budget	\$5,592,040	\$2,493,434	\$3,413,740	\$4,086,285	\$337,780	\$5,994,368	\$21,917,647
CITY OF NORTH MANKATO TOTAL BUDGET - ALL FUNDS		\$5,828,063	\$4,231,353	\$3,342,835	\$3,584,431	Funds \$306,717	\$5,062,796	\$22,356,195 \$2
CITY		General Fund	Special Revenue Funds	Debt Service Funds	Capital Project Funds	Trust and Agency Funds	Enterprise Funds	

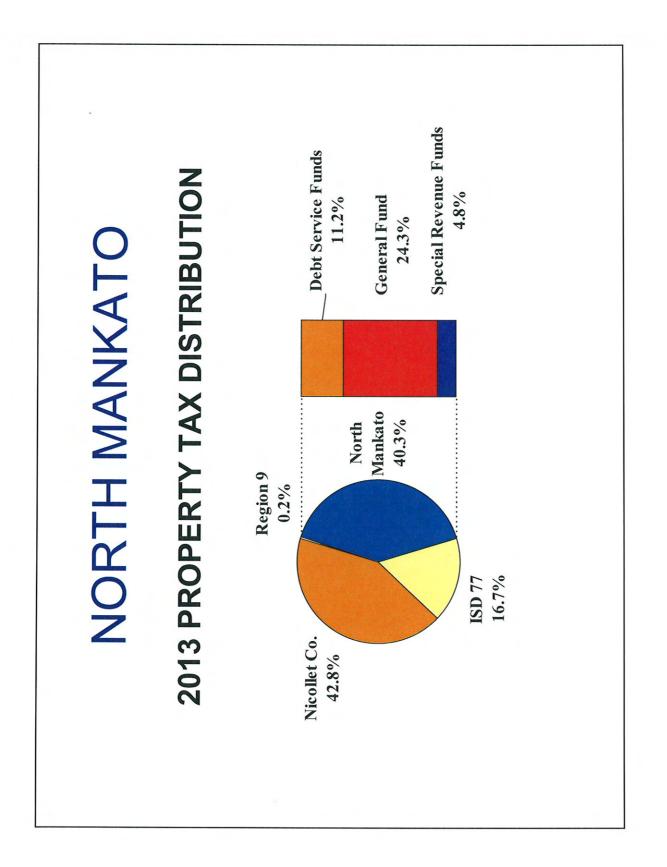
2013 GI	2013 GENERAL FUND BUDGET	DGET		
	2013 Proposed	2012 Final	Percent	
Revenues	Budget	Budget	Incr./(Decr.)	
General Property Tax	\$3,208,728	\$3,113,154		
Franchise & Gambling, H/M	\$118,000	\$115,000		
Other Taxes	\$2,000	\$2,000		
Business Lic & Permits	\$88,450	\$84,700		
Non-Business Lic & Permits	\$253,500	\$235,900		
Federal & State Grants & Aids	\$1,600,481	\$1,484,481		
Chg. For Services - Gen Govt	\$18,510	\$17,500		
Chg. For Services - Public Safety	\$77,750	\$77,500		
Chg. For Services - Hwy and Street	\$2,000	\$2,000		
Chg. For Services - Sanitation	\$500	\$500		
Chg. For Services - Cult & Rec	\$152,625	\$153,625		
Chg. For Services - Other	\$56,490	\$49,000		
Fines & Forfeits	\$28,900	\$34,900		
Miscellaneous	\$220,129	\$221,780		
Total	\$5,828,063	\$5,592,040	4.22%	

	Percent <u>Incr./(Decr.)</u>	4.22%
MANKATO ND BUDGET	2012 Final Budget	\$966,540 \$1,990,300 \$1,702,335 \$ $832,365$ \$ $53,500$ \$ $47,000$ \$ $5,592,040$
CITY OF NORTH MANKATO 2013 GENERAL FUND BUDGET	2013 Proposed Budget	\$1,004,014 \$2,130,297 \$1,748,222 \$843,095 \$55,435 \$47,000 \$5,828,063
CITS 2013 G	2 <u>Expenditures</u>	General Government $\$1,004,014$ Public Safety $\$2,130,297$ Public Safety $\$2,130,297$ Public Works $\$1,748,222$ Culture - Recreation $\$843,095$ Mass Transit $\$55,435$ Unallocated $\$47,000$ Total $\$5,828,063$







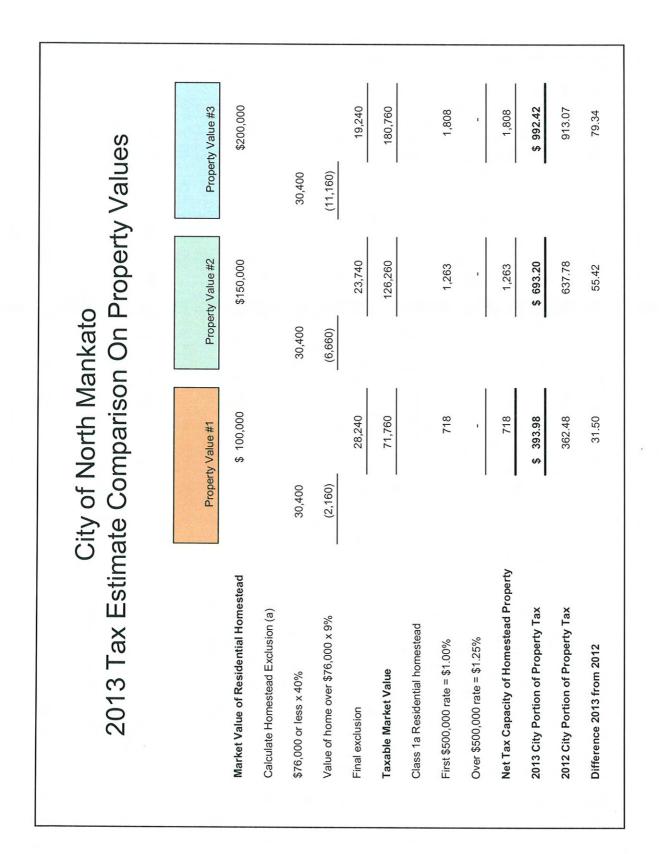


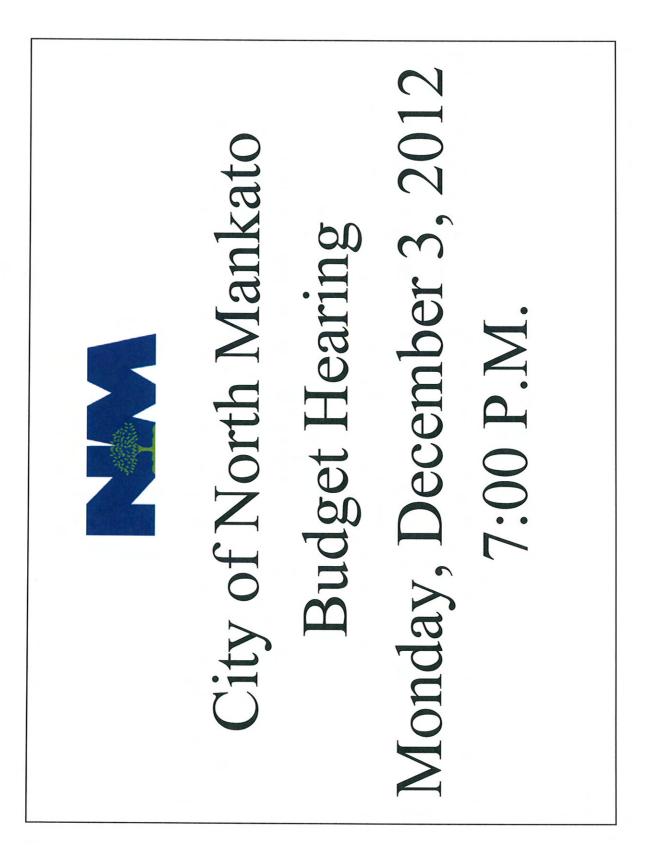
				%													
		(Decrease)	% Increase	4.50	7.02	0.00	3.00	1.53	9.12	1.88	5.62	00.0	0.16	13.36	1.68	2.83	15.08
Q		(Decrease)	\$ Increase	\$ 254,011	337,969	ł	140,075	70,510	384,819	73,800	220,531	0	5,398	455,232	57,187	81,745	435,668
CITY OF NORTH MANKATO 2013 BUDGET			Levy	\$ 5,383,784	5,152,123	4,814,154	4,814,154	4,674,079	4,603,569	4,218,750		3,924,419	3,924,419		ment Levy	3,406,602	
CITY C	rercentage increase in 1ax Levy	uc	I								LGA Levy Back						60% Levy Back
	age Incre	Collection	Year	2013	2012	2011	2010	2009	2008	2007	2007	2006	2005	2005	2005	2004	2004
e	rercent	Levy	Year	2012	2011	2010	2009	2008	2007	2006	2006	2005	2004	2004		2003	2003

		% Change	4.22%	-0.70%	6.00%	-4.24%	1.96%	8.52%	2.61%	7.64%	3.31%	-4.62%	4.10%
CITY OF NORTH MANKATO 2013 BUDGET	Fund Budget	\$ Change	\$ 236,023	\$ (39,491)	318,881	(235, 255)	106,910	427,150	127,677	346,833	145,411	(212, 646)	181,221
CITY OF NO 2013 1	Percentage Increase in General Fund Budget	Budget	\$ 5,828,063	\$ 5,592,040	5,631,531	5,312,650	5,547,905	5,440,995	5,013,845	4,886,168	4,539,335	4,393,924	4,606,570
	Percentage	Year	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003

	ц.	ato	et	ge	2 %	(0.70) %	0 % 0	(4.24) %	5 %	2 %		4 %	(1.46) %		2.73 %
	North	Mankato	Budget	Change	4.22	(0.7)	6.00	(4.2)	1.96	8.52	2.61	7.64	(1.4		
IO		Annual	Population	Growth											1.30%
VKA	X			ul	%	%	%	% (%	%	%	%	%
F NORTH MAN 2013 BUDGET	ice Inde		Mpls./	St. Paul	2.99	3.59	1.85	(0.51)	3.83	2.57	1.61	2.77	2.85	1.73	2.38
ORT 3 BL	<u>sr Pri</u>			i	%	%	%	%	%	%	%	%	%	%	%
CITY OF NORTH MANKATO 2013 BUDGET	in Consume			U.S.	2.16	3.00	1.50	2.70	0.10	4.10	2.50	3.40	3.30	1.90	2.49
_	Percentage Increase in Consumer Price Index				2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	10-Year Average

	Total	Rate	103.611	102.542	103.280	103.721	107.488	107.963	113.760	117.286	117.950	125.467	126.031	
ERNMENTS	Region 9 Development	Commission	0.270	0.251	0.243	0.226	0.211	0.199	0.191	0.185	0.187	0.190	0.188	
SOTA NG GOVI	Nicollet	County	51.533	49.102	48.391	48.577	48.835	49.943	51.351	51.871	53.150	53.721	52.044	
CITY OF NORTH MANKATO, MINNESOTA PROPERTY TAX RATES - DIRECT AND OVERLAPPING GOVERNMENTS LAST TEN FISCAL YEARS	Independent School	District #77	14.572	13.301	12.184	13.672	15.175	13.318	17.637	19.604	19.115	21.043	18.897	
IH MANK ECT AND TEN FISC	City	Totals	37.236	39.888	42.462	41.246	43.267	44.503	44.581	45.626	45.498	50.513	54.902	
OF NOR TES - DIR LAST	Debt Service	Funds	13.197	12.977	13.744	13.117	12.713	12.746	13.050	13.875	14.421	14.020	15.538	
CITY Y TAX RA	Special Revenue	Funds	4.614	4.278	4.255	4.967	5.052	5.511	5.007	5.654	5.972	6.069	6.782	
PROPERT	General	Fund	19.425	22.633	24.463	23.162	25.502	26.246	26.524	26.097	25.105	30.424	32.582	
	Fiscal	Year	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013 est.	





THESE ARE DRAFT MINUTES AND NOT YET APPROVED BY THE BOARD

OFFICIAL PROCEEDINGS OF THE BOARD OF COUNTY COMMISSIONERS OF THE COUNTY OF NICOLLET November 13, 2012

The Nicollet County Board of Commissioners met in special session on Tuesday, November 13, 2012 at 9:00 a.m. with Chair Dr. Bruce Beatty presiding. Commissioners Marie Dranttel, David Haack, James Stenson, and Jack Kolars were present. Also present were County Attorney Michelle Zehnder Fischer, Interim County Administrator Bridgette Kennedy, Deputy Auditor-Treasurer Jaci Kopet, and Recording Secretary Margo Brown.

Upon a motion by Commissioner Stenson and seconded by Haack, it was moved to approve the minutes of the October 23, 2012 Board meeting. The motion carried unanimously.

Upon a motion by Commissioner Haack and seconded by Stenson, it was moved to approve the County bills as presented. On a roll call vote, all Commissioners voted yes and the motion carried unanimously.

Social Services Director Joan Tesdahl appeared before the Board to request approval of the Social Services bills. Upon a motion by Commissioner Kolars and seconded by Stenson, it was moved to approve the Social Services bills as presented. On a roll call vote, all Commissioners voted yes and the motion carried unanimously.

Social Services Director Tesdahl requested that the Board consider approval of the contracts for the St. Peter Public School Social Workers and the Nicollet Public School Social Worker for the 2012-2013 school year. Upon a motion by Commissioner Kolars and seconded by Dranttel, it was moved to accept the recommendation of the Social Services Director and approve the contracts for School Social Workers for St. Peter and Nicollet Public Schools for the 2012-2013 school year. The motion carried unanimously.

Director Tesdahl also introduced Social Services Supervisor Barb Christenson, who provided an overview of a proposal to develop an Intermediate Care Facility for Developmentally Disabled Children in Nicollet County. She explained that many families struggle with getting help and support for the developmentally disabled child in their family. She has been working with the Minnesota Department of Human Services regarding establishment of a five (5) bed facility in this area to assist these families. Funding could then be provided through the Medical Assistance Program if the establishment of this site is approved. Further information will be provided at a later date regarding updates. No action was requested at this time.

Environmental Services Director Mandy Landkamer appeared before the Board to request approval of several septic system loan program resolutions. Upon a motion by Commissioner Dranttel and seconded by Haack, it was moved to accept the recommendation of the Environmental Services Director and approve the resolution regarding county septic system loan program liens for the Middle Minnesota Watershed Clean Water Partnership Program, and the resolution regarding County septic system loan program liens. The motion carried unanimously.

RESOLUTION OF THE NICOLLET COUNTY BOARD OF COMMISSIONERS REGARDING COUNTY SEPTIC SYSTEM CWP LOAN PROGRAM LIENS

WHEREAS; Nicollet County has agreed to execute a program whereby State Revolving Loan Program funds are made available to residents of Nicollet County within the Middle Minnesota Watershed Clean Water Partnership Program area with the loan amount being repaid to the County through the attachment of a lien on the property benefiting, and;

WHEREAS; certain loans have been finalized and the liens have been processed to be assigned to the properties:

NOW THEREFORE, BE IT RESOLVED that the Nicollet County Board of Commissioners do hereby authorize the placement of a lien on the property listed below:

PAYMENT REQUEST #12 ON LOAN AGREEMENT # SRF0234

PARCEL # 07.007.0700 04.023.0700 02.027.0510 12.012.1300 11.109.0100 ACTUAL COST \$ 8,350.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 9,125.11 LIEN DATE August 16, 2012 July 17, 2012 May 17, 2012 August 1, 2012 July 17, 2012

RESOLUTION OF THE NICOLLET COUNTY BOARD OF COMMISSIONERS REGARDING COUNTY SEPTIC SYSTEM LOAN PROGRAM LIENS

WHEREAS; Nicollet County has agreed to execute a program whereby County funds are made available to residents of Nicollet County with the loan amount being repaid to the County through the attachment of a lien on the property benefiting, and;

WHEREAS; certain loans have been finalized and the liens have been processed to be assigned to the properties;

NOW THEREFORE, BE IT RESOLVED that the Nicollet County Board of Commissioners do hereby authorize the placement of a lien on the properties listed below:

NICOLLET COUNTY SEPTIC LOAN AGREEMENT #12

PARCEL #	ACTUAL COST	LIEN DATE
09.025.0400	\$ 9,391.94	August 13, 2012

Human Resources Director Jamie Haefner addressed the Board with several replacement hirings:

Social Services Director Joan Tesdahl has hired Melissa Schallock to fill the position of Social Worker vacated by Cassie Groh (who took another position within the department). Ms. Schallock began her position on October 29, 2012 at a salary of \$17.45 per hour, which is pay step 3 of pay grade 14.

Social Services Director Tesdahl has also hired two part time staff – from a temporary employment service – Kristen Monthei (Social Worker) to work while Dawn Meier & Gretta Krier are out, and Elizabeth Benzkofer (a former

employee) to temporarily replace Family Based Services Provider Lexy Drysdale, who resigned. Both temporary employees began their duties on November 6, 2012.

Public Works Director Seth Greenwood has rehired Steve Campbell to assist his department with County ditch issues. Mr. Campbell (who retired in September) will be assisting on a temporary part time basis in this capacity.

Human Resources Director Haefner provided information to the Board relating to a request by the Sheriff to approve two resolutions declaring Jason Mediger and Jason Wech eligible for coverage under the Police & Fire Retirement Plan. Upon a motion by Commissioner Kolars and seconded by Stenson, it was moved to accept the recommendation of the Human Resources Director for the Sheriff and adopt the two resolutions declaring that employees Jason Mediger and Jason Wech are eligible for coverage under the Police and Fire Retirement Plan in accordance with the rules and regulations set forth in the PERA Employer Manual. The motion carried unanimously.

RESOLUTION

WHEREAS, Jason Mediger is employed as a full time Correctional Officer with the Nicollet County Sheriff's Department, and

WHEREAS, Mr. Mediger has completed all course work and training required to become a full time peace officer, and,

WHEREAS, upon activation of Mr. Mediger's full time peace officer's license he may be utilized as a road deputy when so needed, and

WHEREAS, Sheriff David Lange on October 16, 2012, did activate the full time peace officer license of Mr. Mediger, and

WHEREAS, Mr. Mediger's primary (over 50%) duty is to enforce the criminal laws of the state and make arrests if necessary, and

WHEREAS, in accordance with PERA employment reporting rules, Mr. Mediger is now eligible for coverage in the Police and Fire Plan retirement plan upon adoption of a resolution by the agency's governing body;

THEREFORE BE IT RESOLVED, that the Nicollet County Board of Commissioners do hereby declare Jason Mediger eligible for coverage under the Police and Fire Retirement Plan in accordance with the rules and regulations set forth in the PERA Employer Manual, effective November 13, 2012.

RESOLUTION

WHEREAS, Jason Wech is employed as a full time Correctional Officer with the Nicollet County Sheriff's Department, and

WHEREAS, Mr. Wech has completed all course work and training required to become a full time peace officer, and,

WHEREAS, upon activation of Mr. Wech's full time peace officer's license he may be utilized as a road deputy when so needed, and

WHEREAS, Sheriff David Lange on October 16, 2012, did activate the full time peace officer license of Mr. Wech, and

WHEREAS, Mr. Wech's primary (over 50%) duty is to enforce the criminal laws of the state and make arrests if necessary, and

WHEREAS, in accordance with PERA employment reporting rules, Mr. Wech is now eligible for coverage in the Police and Fire Plan retirement plan upon adoption of a resolution by the agency's governing body;

THEREFORE BE IT RESOLVED, that the Nicollet County Board of Commissioners do hereby declare Jason Wech eligible for coverage under the Police and Fire Retirement Plan in accordance with the rules and regulations set forth in the PERA Employer Manual, effective November 13, 2012.

The Human Resources Director provided material to the Board relating to the fee schedule and requested they set a date for a public hearing to consider the schedule. Upon a motion by Commissioner Stenson and seconded by Beatty, it was moved to set the date of November 27, 2012 at 10:15 a.m. to hold a public hearing to consider the 2013 County fee schedule. The motion carried unanimously.

Human Resources Director Haefner discussed the annual meeting with the Legislators. She noted that if the Board wishes to hold this meeting, they would need to consider possible dates. Senator Sheran will be out of the state during part of December, so she will be contacted to determine when she will be returning. A final date will be selected at a later time.

At this time, Human Resources Director Haefner provided information to the Board relating to Mr. Ryan Krosch, recently selected as the new County Administrator. Mr. Krosch is scheduled to begin employment with Nicollet County on January 1, 2013. Upon a motion by Commissioner Stenson and seconded by Kolars, it was moved to adopt the following resolution relating to the employment of Mr. Ryan Krosch, as County Administrator, effective January 1, 2013. On a roll call vote, all Commissioners voted yes and the motion carried unanimously.

Resolution

WHEREAS, a vacancy in the position of Nicollet County Administrator occurred as a result of the resignation of Mr. Robert Podhradsky on July 31, 2012, and

WHEREAS, after learning of this resignation, the County commenced a recruitment process for the replacement of Mr. Podhradsky, and

WHEREAS, the recruitment process is now complete and the County is ready to appoint a new Nicollet County Administrator.

NOW THEREFORE, BE IT RESOLVED, that the Nicollet County Board of Commissioners, does hereby appoint Mr. Ryan Krosch to the position of Nicollet County Administrator, effective January 1, 2013.

BE IT FURTHER RESOLVED that compensation for Mr. Krosch, as Nicollet County Administrator, be set at Grade 22, Step 18 of the 2013 Nicollet County Pay System and Compensation Plan.

Commissioners then discussed the employment agreement for Mr. Krosch. Several Commissioners noted their concern regarding the portion of the employment agreement which relates to the six month severance upon termination without cause, and whether there should be a change in the clause. After a discussion, a motion was made by Commissioner Stenson and seconded by Beatty to accept the presented employment contract for Mr. Ryan Krosch, and authorize the appropriate signatures on the agreement. On a roll call vote, Commissioners

Stenson, Kolars, Haack and Beatty voted yes and Commissioner Dranttel voted no. The motion carried 4-1.

County Probation Director Richard Molitor appeared before the Board to discuss a contract for the St. Peter School Truancy Liaison Position. Upon a motion by Commissioner Stenson and seconded by Kolars, it was moved to accept the recommendation of the Probation Director and approve the Cooperative Agreement between Nicollet County Probation and St. Peter Public Schools for the Truancy Liaison Position, effective from July 1, 2012 to June 30, 2013. The motion carried unanimously.

Probation Director Molitor also requested that the Board discuss and review a proposed contract with Blue Earth County for juveniles on the Community Service Work Crew. The information provided was only a draft and will be considered for approval at a later date. The County Attorney's Office is currently reviewing the information.

Public Works Director Seth Greenwood addressed the Board to request consideration and approval of a contract final for 2012 CRS 2 seal coat oil. Upon a motion by Commissioner Dranttel and seconded by Haack, it was moved to accept the recommendation of the Public Works Director and adopt the resolution in regard to the contract final for 2012 CRS 2 seal coat oil as follows:

WHEREAS, the 2012 CRS 2 seal coat oil Project has in all things been completed, and the County Board being fully advised in the premises, now then be it resolved, that we do hereby accept said completed project for and on behalf of the County of Nicollet and authorize final payment of \$16,879.19 to Flint Hills Resources, as specified herein. Total amount of the contract was \$362,883.98.

The motion carried unanimously.

Public Works Director Greenwood provided an update on CSAH 25, CSAH 41/TH 14 Phase I, and CSAH 5.

Information relating to <u>CSAH 25</u> - noted that a portion of the project is unacceptable, due to the quality of the concrete, and that issue is currently being discussed with the contractor. He is currently holding back approximately \$500,000 from the contractor relating to this issue. There are also problems with the striping on this road, due to conditions relating to hauling of manure by a local dairy. Mr. Greenwood is currently preparing a statement to bill the 'dairy' for the damages.

Information relating to <u>CSAH 41/TH 14 Phase I</u> – noted that one of the round-abouts has opened. He also stated that a portion of old TH 14 will remain so, until the entire process is completed. He is currently putting together a maintenance agreement relating to maintain of that road until the project is completed. He also provided information regarding County Road 6. Plans are nearly completed for Phase II and bids will be made available in the near future.

Information relating to <u>CSAH 5</u> – noted that appraisals have been returned, offers have been made and work has begun on the design work for the project. There were questions and comments regarding a bike (or safety) lane, which requires a 6 foot paved shoulder. Including this in the CSAH 5 project would cost an additional \$250,000 (approximate). This issue will be discussed at a future Workshop meeting.

At this time, upon a motion by Commissioner Dranttel and seconded by Kolars, it was moved to recess the County Board meeting in order to consider matters as a County Ditch Authority. The motion carried unanimously.

Public Works Director Seth Greenwood provided information relating to several drainage repair reports. Upon a motion by Commissioner Stenson and seconded by Dranttel, it was moved to accept the recommendation of the Public Works Director and approve the following drainage system repair reports:

Report No.12-23	County Ditch 90	Section 9-110-29
Report No.12-24	County Ditch 38A	Section 14-110-30
Report No. 12-25	County Ditch 62A	Section 24-111-28
Report No. 12-26	County Ditch 96	Section 7-111-31
Report No. 12-27	County Ditch 38A	Section 20-110-29
The motion carried with	Commissioner Kolars abs	ont for the vote

The motion carried with Commissioner Kolars absent for the vote.

Upon a motion by Stenson and seconded by Haack, it was moved to adjourn the meeting of the County Ditch Authority. The motion carried unanimously. Chair Beatty reconvened the County Board meeting.

Deputy Auditor-Treasurer Jaci Kopet addressed several issues from the Auditor-Treasurer's Office. The first was an application for reduction in value for Wells Fargo Financial. Upon a motion by Commissioner Kolars and seconded by Haack, it was moved to accept the recommendation of the Auditor-Treasurer's Office and approve the application for reduction in value for Wells Fargo Financial for property located at parcel number 18.507.0010 & 18.506.0040 at 2138 Lorray Drive in North Mankato for taxes payable in 2013. The motion carried unanimously.

Deputy Auditor-Treasurer Kopet provided information and a copy of a letter from John Roise requesting relief from the penalty of taxes on property in North Mankato. Upon a motion by Commissioner Kolars and seconded by Haack, it was moved to approve the request of John Roise of Lindsay Windows in North Mankato for penalty on taxes. Following discussion, on a roll call vote, Commissioners Kolars and Haack voted yes and Commissioners Stenson, Dranttel and Beatty voted no. The motion to approve the request failed 2-3.

An update was provided by Ms. Kopet regarding forfeited tax property parcels. Ms. Kopet noted that further information will be forthcoming. She also stated that further information regarding two additional parcels that fall into the "nature park" category will be discussed at a later date.

Ms. Kopet discussed information about a TIF District Amendment. A public hearing was held on a TIF district in North Mankato on November 5th relating to the property in question. It was noted that the City of North Mankato's request was late in requesting consideration to waive the waiting period at the previous board meeting, so that is being requested at this time. Upon a motion by Commissioner Stenson and seconded by Haack, it was moved to waive the 30 day waiting period for a TIF district relating to the 'Marigold' property in downtown North Mankato. The motion carried unanimously.

Interim County Administrator Bridgette Kennedy requested that the Board discuss office hours for the upcoming Christmas holiday – specifically the morning of Christmas Eve.

There was discussion relating to this issue, including whether the state offices (Court Administration) would be open. Upon a motion by Commissioner Dranttel and seconded by Haack, it was moved to close the County offices on the morning of Monday, December 24 (Christmas Eve Day) – resulting in the offices being closed the entire day, noting that holiday pay will be adjusted as needed for all employees. On a roll call vote, all Commissioners voted yes and the motion carried unanimously.

Ms. Kennedy also provided an update relating to the RFP's received for architectural services in regard to the proposed building for county services. She reported that the new building would house Social Services and several other smaller offices, and allow discontinuation of a number of rental agreements for several departments. The Building Committee has met and determined a recommendation of the top three architect proposals. Those three include:

I & S Group from Mankato Oleson & Hobbie from Mankato Paulsen Architects from Mankato

Upon a motion by Commissioner Kolars and seconded by Stenson, it was moved to accept the recommendation of the Building Committee and offer the contract for this phase for architectural services for a proposed new County Office building south of the current Government Center complex, to I & S Group from Mankato. On a roll call vote, all Commissioners voted yes and the motion carried unanimously.

At this time, the meeting was closed, as allowed for in the Minnesota Open Meeting Law, and due to client-attorney privilege to discuss pending litigation.

The meeting remained closed, as allowed for in the Minnesota Open Meeting Law, and due to client-attorney privilege, to discuss potential litigation. Chair Beatty closed this portion of the meeting and reopened the County Board meeting.

Interim County Administrator's report included information about the following items/meetings:

• November 28th is the date set for the Quarterly Township meeting

Commissioner and Chair Bruce Beatty reported on the following meetings:

- Various County Board & budget meetings
- Personnel Committee meetings
- Administrator Interviews
- Public Works Road Tour
- Rush River Board meeting
- Meeting with Commissioner of Health
- Brown/Nicollet CHS Executive Meeting

The Commissioners reported on various past and future activities/meetings, including:

Commissioner Marie Dranttel

• Various Board and Budget meetings

- Extension Committee meeting
- Community Health meeting
- Administrator Interviews
- Department Head Road Tour
- St. Peter Liaison Committee meeting
- Rush River Joint Powers Board meeting
- AMC District Meeting

Vice Chair Haack provided information on the following:

- Various Board and Budget meetings
- Library Board meeting
- Administrator Interviews
- Road Tour Public Works
- St. Peter Liaison Meeting
- Traverse des Sioux Library Board
- AMC District Meeting

Commissioner James Stenson

• No report

Commissioner Jack Kolars

- Various Board and Budget meetings
- Mn/DOT Meeting
- Meeting with Social Services
- Highway 14 meetings
- Radio Board ARMER
- AMC District Meeting

Upon a motion by Commissioner Stenson and seconded by Kolars, it was moved to approve the expenses and per diems for the meetings noted above during the Commissioner reports and/or listed on the Claims Listing, and authorize payment of those expenses and per diems by the Auditor-Treasurer's Office. The motion carried unanimously.

Upon a motion by Commissioner Haack and seconded by Dranttel, it was moved to adjourn the meeting at 12:10 p.m. The motion carried unanimously.

THESE ARE DRAFT MINUTES AND NOT YET APPROVED BY THE BOARD

OFFICIAL PROCEEDINGS OF THE BOARD OF COUNTY COMMISSIONERS OF THE COUNTY OF NICOLLET November 27, 2012

The Nicollet County Board of Commissioners met in special session on Tuesday, November 27, 2012 at 9:00 a.m. with Chair Dr. Bruce Beatty presiding. Commissioners Marie Dranttel, David Haack, James Stenson, and Jack Kolars were present. Also present were County Attorney Michelle Zehnder Fischer, Interim County Administrator Bridgette Kennedy, Deputy Auditor-Treasurer RaNaye Grunzke, and Recording Secretary Margo Brown.

Upon a motion by Commissioner Haack and seconded by Stenson, it was moved to approve the minutes of the November 13, 2012 Board meeting. The motion carried unanimously.

Upon a motion by Commissioner Stenson and seconded by Kolars, it was moved to approve the County bills as presented. On a roll call vote, all Commissioners voted yes and the motion carried unanimously.

At this time, Mr. Tim Penny, President and CEO of Southern Minnesota Initiative Foundation appeared before the Board to provide information and updates on the activities of the organization. He thanked the County for their support and provided information about a number of the small businesses that they have assisted, some of the community support they have provided, and some of the Early Childhood Development Projects they have supported. There was discussion with Mr. Penny regarding day care and early childhood centers - and the support needed to help these groups continue their work getting children ready for kindergarten.

Social Services Director Joan Tesdahl appeared before the Board to request approval of the Social Service bills. Upon a motion by Commissioner Stenson and seconded by Dranttel, it was moved to approve the Social Services bills as presented. On a roll call vote, all Commissioners voted yes and the motion carried unanimously.

Social Services Director Joan Tesdahl appeared before the Board to request approval to accept a grant award for the Adoption and Foster Care Recruitment Grant. Supervisor Cindy McCabe was also present to provide additional information regarding this grant. Upon a motion by Commissioner Kolars and seconded by Haack, it was moved to approve the request of the Social Services Director to accept the Grant Award for the Adoption and Foster Care Recruitment Grant. The motion carried unanimously.

Public Health Director Mary Hildebrandt appeared before the Board to request approval of a Home and Community Based Waiver Services Contract. Upon a motion by Commissioner Haack and seconded by Kolars, it was moved to accept the recommendation of the Public Health Director and approve the Home and Communitybased Waiver Services Contract with Tracy McQuown-Pech. The motion carried unanimously.

Public Health Director Hildebrandt also provided a brief update on IMMTRACK and child immunization information in the area counties.

Assessor Doreen Pehrson addressed the Board to provide information relating to the proposed 2013 values for taxes payable in 2014. There was considerable discussion relating to these proposed values and the increase in agricultural property. Upon a motion by Commissioner Stenson and seconded by Kolars, it was moved to acknowledge receipt of the Proposed 2013 value report from the County Assessor for taxes payable in 2014. The motion carried unanimously.

Environmental Services Director Mandy Landkamer appeared before the Board to request approval of a septic system loan program resolution. Upon a motion by Commissioner Stenson and seconded by Dranttel, it was moved to accept the recommendation of the Environmental Services Director and approve the resolution regarding county septic system loan program liens for the Middle Minnesota Watershed Septic Upgrade Loan Program. The motion carried unanimously.

RESOLUTION OF THE NICOLLET COUNTY BOARD OF COMMISSIONERS REGARDING COUNTY SEPTIC SYSTEM CWP LOAN PROGRAM LIENS

WHEREAS; Nicollet County has agreed to execute a program whereby State Revolving Loan Program funds are made available to residents of Nicollet County within the Middle Minnesota Watershed Clean Water Partnership Program area with the loan amount being repaid to the County through the attachment of a lien on the property benefiting, and;

WHEREAS; certain loans have been finalized and the liens have been processed to be assigned to the properties:

NOW THEREFORE, BE IT RESOLVED that the Nicollet County Board of Commissioners do hereby authorize the placement of a lien on the property listed below:

PAYMENT	REQUEST #13 ON LOAN	AGREEMENT # SRF0234
PARCEL #	ACTUAL COST	LIEN DATE
09.025.0400	\$ 608.06	August 13, 2012

At this time, upon a motion by Commissioner Stenson and seconded by Kolars, it was moved to recess the County Board meeting in order to consider matters as a County Ditch Authority. The motion carried unanimously.

Public Works Director Seth Greenwood provided information on several ditch repair reports. Upon a motion by Commissioner Stenson and seconded by Beatty, it was moved to accept the recommendation of the Public Works Director and approve the following ditch repair reports:

Report Number 12-28	County Ditch 38A
Report Number 12-19	County Ditch 78
The motion carried unanimously.	·

Section 29-110-29 Section 34-111-28

Public Works Director Greenwood also requested that the Board consider approval of a ditch spraying bill. Tom Kennedy, Agricultural Inspector, also appeared to provide more information about an extra bill that was received from Terijon Aviation. Due to an accident earlier in the year, a 'contract' pilot did the spraying. This pilot did more acreage than was originally agreed upon and an additional bill in the amount of \$1,443.39 was submitted to cover the cost of the herbicide used. Upon a motion by Commissioner Stenson and seconded by Dranttel, it was moved to accept the recommendation of the Public Works Department and approve the extra spraying bill in the amount of \$1,443.39 for spraying from Terijon Aviation. The motion carried unanimously.

Upon a motion by Stenson and seconded by Kolars, it was moved to adjourn the meeting of the County Ditch Authority. The motion carried unanimously. Chair Beatty reconvened the County Board meeting.

At this time, Chair Beatty called to order a public hearing to order to discuss changes in the fee schedule for Nicollet County for 2013. Human Resources Director Jamie Haefner provided additional information to the Board relating to the changes made to the previous schedule. Probation Director Rich Molitor also provided information about some of the changes within his department, as there were a number of adjustments in order to charge fees comparable to area counties. Ms. Haefner stated that she will provide a resolution for consideration at the next Board meeting to approve the changes discussed. Upon a motion by Commissioner Kolars and seconded by Haack, it was moved to close the public hearing. The motion carried unanimously.

County Probation Director Richard Molitor appeared before the Board to discuss a Probation Agreement with Blue Earth County relating to the community work service program for juvenile offenders. Upon a motion by Commissioner Kolars and seconded by Dranttel, it was moved to accept the recommendation of the Probation Director and approve the Probation Agreement with between Nicollet and Blue Earth County to allow Blue Earth County to participate in the Nicollet County community work service program for juvenile offenders, effective from January 1, 2013 through December 31, 2014. The motion carried unanimously.

Deputy Auditor-Treasurer RaNaye Grunzke addressed an issue from the Auditor-Treasurer's Office relating to several tax forfeiture properties. The first property is a small parcel in Traverse Township and has a sale price of \$2,395.93. Commissioner Dranttel noted that she spoke to the adjacent property owner and there is still a possibility that he may yet purchase the property. This will be discussed at a later date. The second property is located in Oshawa Township in the subdivision entitled 'Nob Hill'. The Environmental Services Department is currently working with the landowners to re-plat the subdivision. The Auditor-Treasurer's Department is informing the Board that there are two lots currently under the forfeiture process and that the Office is following that process in order to assist in the process. The Planning & Zoning Commission will be considering this issue at their meeting on December 17th and a request has been made for the Board to consider holding a special meeting before the end of the year to consider this issue.

Interim County Administrator Bridgette Kennedy provided information and a status update regarding the potential new County Offices building. She noted that the process is progressing and the I & S Group (architect) is currently working on a plan for the proposed building. The architect has been meeting with the departments that are being considered for the proposed building.

Ms. Kennedy also provided an update of the recent budget and workshop meetings held by the Commissioners and Budget Committee. She noted that following ten (10) budget meetings, the preliminary levy is tentatively being set at 3%. She also stated that Nicollet County has had to use some reserves in order to keep the levy at a lower percent over the past few years. She also noted that there have been no merit increases for County employees over the past four (4) years due to lack of funding, and that fact, along with others, provided the incentive to do a complete compensation study this year. This process should be completed within the next several months. She also provided a resolution for Board consideration approving a one (1) step merit compensation step for employees (upon satisfactory evaluation) in accordance with the Pay System/Compensation Plan, effective January 1, 2013. Upon a motion by Commissioner Stenson and seconded by Beatty, it was moved to approve the resolution authorizing a one (1) step increase for employees receiving a satisfactory evaluation, and in accordance with the Pay System/Compensation Plan, as well as adding one step to the pay scale, effective January 1, 2013. On a roll call vote on the motion, all Commissioners voted yes and the motion carried unanimously.

2013 Non-Union Employee Merit Compensation Resolution

WHEREAS, the Nicollet County Board of Commissioners establishes a compensation package for non-union employees, and

WHEREAS, after careful consideration and study, the Nicollet County Board of Commissioners has established a merit compensation package for non-union employees for the year 2013.

NOW, THEREFORE BE IT RESOLVED upon satisfactory evaluations, non-union employees shall be granted a one step increase in accordance with the established Pay System/Compensation Plan, effective January 1, 2013.

BE IT FURTHER RESOLVED, the established Pay System/Compensation Plan is expanded by one step effective January 1, 2013.

Interim Administrator Kennedy requested that the Board consider approval of a resolution appointing Doreen Pehrson to the position of County Assessor for an additional four (4) years. Upon a motion by Commissioner Kolars and seconded by Beatty, it was moved to accept the recommendation of the Administrator's Office and adopt the resolution appointing Ms. Doreen Pehrson as County Assessor for a four (4) year term, effective from January 1, 2013 through December 31, 2016. The motion carried unanimously.

RESOLUTION APPOINTING THE NICOLLET COUNTY ASSESSOR

WHEREAS, Doreen Pehrson is currently serving as Nicollet County Assessor, and

WHEREAS, Ms. Pehrson has served as Nicollet County Assessor since 1989, and

WHEREAS, Ms. Pehrson's current term as Nicollet County Assessor will expire effective December 31, 2012, and

WHEREAS, the Nicollet County Board of Commissioners wishes to reappoint Ms. Pehrson as Nicollet County Assessor to another four (4) year term as allowed for in Minnesota Statute 273.061, Subdivisions 1 and 2.

NOW, THEREFORE BE IT RESOLVED that the Nicollet County Board of Commissioners does hereby appoint Doreen Pehrson as Nicollet County Assessor effective for the four (4) year term of January 1, 2013 through December 31, 2016.

Interim County Administrator Kennedy requested that the Board select a date to hold an employee grievance hearing. Upon a motion by Commissioner Kolars and seconded by Haack, it was moved to accept the recommendation of the Interim County Administrator and set a public hearing date of January 22, 2013 at 11:00 a.m. to consider the grievance of an employee. The motion carried unanimously.

Interim County Administrator's report included information about the following items/meetings:

• No report

Commissioner and Chair Bruce Beatty reported on the following meetings:

- Attended a Minnesota River Board meeting. He noted that there may be a waiting period to be able to get a lead ditch viewer to help with Nicollet County's redetermination of benefits. There was considerable discussion relating to the lead ditch viewer issue. He noted that the next meeting is scheduled for January 28th in Gaylord
- Discussed a Sioux Trails Board meeting. The annual meeting is set for January 16th at Gustavus Adolphus College from 11:00 a.m. to 1:00 pm.

The Commissioners reported on various past and future activities/meetings, including:

Commissioner Marie Dranttel

• No report

Vice Chair Haack provided information on the following:

• No report

Commissioner James Stenson

• No report

Commissioner Jack Kolars

Attended a Brown/Nicollet Community Health Meeting, which included evaluation of Director Karen Swenson

Upon a motion by Commissioner Haack and seconded by Kolars, it was moved to approve the expenses and per diems for the meetings noted above during the Commissioner reports and/or listed on the Claims Listing, and authorize payment of those expenses and per diems by the Auditor-Treasurer's Office. The motion carried unanimously.

Commissioner Stenson discussed an article in a local paper noting North Mankato's recent discussion to possibly consider of a different recycling program vendor. He suggested possibly setting up a meeting in January or February with North Mankato officials to discuss this issue.

It was also noted that December 7, 2012 is the date set for the Tri-County Solid Waste meeting – to be held in the Nicollet County Board Room.

There was a reminder of the Township Officers meeting to be held on Wednesday, November 28th in Nicollet.

Upon a motion by Commissioner Stenson and seconded by Kolars, it was moved to adjourn the meeting at 11:30 a.m. The motion carried unanimously.

RESOLUTION NO.

RESOLUTION DECLARING COSTS TO BE ASSESSED FOR MUNICIPAL CHARGES

WHEREAS, the City of North Mankato has incurred municipal charges for services rendered in accordance with the following information; and

WHEREAS, all such costs are to be assessed against the property affected thereby;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF NORTH MANKATO, MINNESOTA, that the following costs shall be specifically assessed against such property in the amount specified:

Type: Parcel No.:	18203 18.615.0410
Legal:	Stephen Lamm's Addition "Ex. E 104' & Ex. E 50' of W 314 feet" W 143' of E 247' of Lot C
Address:	732 Wall Street
Owner:	Georgia Kirchner

Mowing and Trimming - \$75.00

Adopted by the City Council this 3rd day of December 2012.

Mayor

ATTEST.

City Clerk

y of North Mankato	elinquent Invoice	fication to Assessment Roll for One Year at 7%
City of Nor	Delinquent	Certificatio

Exhibit A CC date Pay date

12/3/2012 12/31/2013

,

75.00

75.00

Amount

 PID
 Legal Description

 W 143' of E 247' of Lot C; Ex. E

 18.615.0410
 104' & Ex. E 50' of W 314 Ft.

Georgia Kirchner

Owner

Description Mowing & trimming on 06/26/2012

732 Wall Street

Location

1.07

RESOLUTION NO.

RESOLUTION DECLARING COSTS TO BE ASSESSED FOR MUNICIPAL CHARGES

WHEREAS, the City of North Mankato has incurred municipal charges for services rendered in accordance with the following information; and

WHEREAS, all such costs are to be assessed against the property affected thereby;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF NORTH MANKATO, MINNESOTA, that the following costs shall be specifically assessed against such property in the amount specified:

Туре:	18203
Parcel No.:	18.421.0170
Legal:	Lot 18, Auditor's Plat #1
Address:	833 Belgrade Avenue

Owner: Terry Fogg

Mowing and Trimming - \$75.00

Adopted by the City Council this 3rd day of December 2012.

Mayor

ATTEST:

City Clerk

City of North Mankato
Delinquent Invoice
Certification to Assessment Roll for One Year at 7%

12/3/2012 12/31/2013 Exhibit A CC date Pay date

75.00 Amount

PID Legal Description 18.421.0170 Auditor's Plat #1, Lot 18

Owner Terry Fogg

Description Mowing fees on 7/2/2012

Location 833 Belgrade Avenue

75.00

CITY OF NORTH MANKATO

REQUEST FOR COUNCIL ACTION



Agenda Item # 15A	Department: Int. City	Admin.	Council Meeti	ing Date: 12	2/3/12				
TITLE OF ISSUE: Set January 7, 2013 for bid opening on Materials and Rental Equipment for 2013									
BACKGROUND AND SUPPLEMENT	AL INFORMATION:	Attached	is the Notice	to Bidders	on materials and				
BACKGROUND AND SUPPLEMENTAL INFORMATION: Attached is the Notice to Bidders on materials and rental equipment to be bid and placed on file for the calendar year 2013.									
					ach a separate sheet				
REQUESTED COUNCIL ACTION: Se for 2013.	t bid date for January	7, 2013 for	r Materials a	nd Rental]	Equipment Bids				
For Clerk's Use:			NG DOCUM	ENTS ATT	CACHED				
Motion By: Second By:	Resolutio	n Ordinanc	e Contract	Minutes	Мар				
Vote Record: Aye Nay									
Schindle Freyberg	Other	(specify)	Notice to	Bidders					
Steiner									
Norland Dehen									
Workshop		Defend							
		Refer t							
X Regular Meeting		Table ı	ıntil:						
Special Meeting		Other:							

MATERIALS AND RENTAL EQUIPMENT BIDS FOR 2013 BIDS CLOSE JANUARY 7, 2013 North Mankato, Minnesota

NOTICE TO BIDDERS

Bids will be received until 2:00 p.m. on January 7, 2013, by the City of North Mankato for the following:

- 1. Crushed rock FOB price for each class per ton to include Class VII
- 2. Crushed gravel FOB price for each class per ton
- 3. Pit-run sand FOB price per ton
- 4. Engineered Sand FOB price per ton
- 5. Screened gravel FOB price for each class per ton
- 6. Riprap FOB price for each class per ton
- 7. Materials for seal coating
- 8. CRS-2 Oil
- 9. CRS-2P Oil
- 10. CSS1-H Emulsion Oil
- 11. AE-150S Oil
- 12. Disposal of Waste Oil
- 13. 19/64 Chip Seal Rock FOB
- 14. FA2 Class A Aggregate FOB and Delivered
- 15. FA3 Class A Aggregate FOB and Delivered
- 16. Ready mix concrete per cubic yard delivered/per type (sidewalk, roadway, curb, high early)
- 17. Concrete Work:
 - 4" thick concrete walk per square ft Include 4" Class 5 aggregate base, excavation, removal from site and backfilling
 - 6" thick driveway/sidewalk section per square ft Include 6" Class 5 aggregate base, excavation, removal from site and backfilling
 - 7" thick concrete apron per square ft Standard plate Include 7" Class 5 aggregate base, excavation, removal from site and backfilling
- 18. Concrete Removal
 - Curb and gutter LF
 - Slab concrete SF
- 19. Per foot saw cutting
- 20. Hand formed curb and gutter per lineal foot B6-12, B6-18, B6-24, S4-12, S4-18, S4-24
- 21. Machine laid curb and gutter per lineal foot B6-12, B6-18, B6-24, S4-12, S4-18, S4-24
- 22. Asphalt patch back around concrete (per ton)
- 23. Asphalt patches by square foot for 2 inch, 3 inch, 4 inch, 7 inch and 8 inch thicknesses (min. 1 ¹/₂" wear course on top)
- 24. Hot mix asphalt per ton FOB
- 25. Road salt approximately 300 ton
- 26. Backhoes
- 27. Trackhoes
- 28. Single Axle, Tandem, Tri Axle, Quad Axle and Belly Dump Trucks
- 29. Loaders A) Skid, B) Wheeled
- 30. Dozers
- 31. Scraper Earthmovers
- 32. Seal coat chip spreader
- 33. Paver Asphalt
- 34. Rubber tire roller
- 35. Concrete saw
 - A. Hand held cut-off saw
 - B. Wheeled self-propelled
- 36. Distributor

- 37. Air compressor with jackhammer
- 38. Frostbreaker, Hydraulic
- 39. Frostbreaker, Pneumatic
- 40. Concrete/Rock Crushing with Operator Cubic Yard or Ton
- 41. Labor Rate

Additional information from City Administrator, City of North Mankato, P.O. Box 2055, North Mankato, MN 56002. Bids close January 7, 2013.

Please designate if rates include operator.
 w/o = with operator
 wo/o = without operator

CITY OF NORTH MANKATO

REQUEST FOR COUNCIL ACTION



Agenda Item # 15B	Department: Int. City Admin.	Council Meeting Date: 12/3/12
TITLE OF ISSUE: Set Public Hearin Ordinances	ng for 7 p.m. on Tuesday, Januar	ry 22, 2013, for Revision of Code of
		ched is the Notice of Hearing to amend the City Council in 2012 and other amendments
REQUESTED COUNCIL ACTION: For Clerk's Use:		
Motion By:	Resolution Ordi	RTING DOCUMENTS ATTACHED
Second By: Vote Record: Aye NaySchindle Freyberg Steiner Norland Dehen	Other (specify)	
Workshop X Regular Meeting Special Meeting	Та	ofer to:

NOTICE OF PUBLIC HEARING TO AMEND NORTH MANKATO CITY CODE

NOTICE IS HEREBY GIVEN that the City Council of the City of North Mankato, Minnesota, will meet in the Council Chambers of the Municipal Building, 1001 Belgrade Avenue, North Mankato, Minnesota, at 7 p.m. on the 22nd day of January, 2013, to hold a public hearing to amend the City Code of North Mankato to include all Ordinances adopted by the City Council in 2012 and other amendments to the Code as necessary.

Such persons as desire to be heard with reference to the proposed amendment to the City Code will be heard at this meeting.

Dated this 29th day of November 2012.

Nancy Gehrke, CMC City Clerk City of North Mankato, Minnesota

CITY OF NORTH MANKATO

REQUEST FOR COUNCIL ACTION



Agenda Item # 15C	Department: Int. City Ad	lmin. Cour	ncil Meeting Date: 12	2/3/12
TITLE OF ISSUE: Renewal of Annua	l Towing			
BACKGROUND AND SUPPLEMEN' annual towing contract is with All Am				
annual adjustment on December 1st of				
decrease in Consumer Price Index (CH	PI) published by the Unite	d States Depa	artment of Labor. 7	The CPI increase
for the twelve-month period ending Se the current rate of \$54 per tow to the				
to the nearest 25 cents when the calcul				
		If addi	itional space is required, atta	ach a separate sheet
REQUESTED COUNCIL ACTION:	Approve increase in Annu			an a separate sheet
For Clerk's Use:	SU	PORTING	DOCUMENTS ATT	TACHED
Motion By: Second By:	Resolution	Ordinance (Contract Minutes	Map
Vote Record: Aye Nay Schindle	Other (sp	ecify)	Letter	
Freyberg				
Steiner Norland				
Dehen				
Workshop		Refer to:		
X Regular Meeting		Table until:		
Special Meeting		Other:		

November 14, 2012

710 South Front Street Mankato, Minnesota 56001

> Phone: (507) 387-8790 Fax: (507) 387-9292



Mr. Kent Reeves All American Towing Company 465 Poplar Streeet Mankato, MN 56001

Subject: Annual Towing Contract

Dear Mr. Reeves:

Section 20 of the Towing Services Agreement between your firm and the cities of Mankato and North Mankato provides for an annual adjustment on December 1st of each year of the contract. This adjustment is based on the increase or decrease in the Consumer Price index published by the United States Department of Labor, Bureau of Labor Statistics for the Midwest Urban Region, Size D (less than 50,000 population). The Consumer Price index increase for the twelve month period ending September 30th is 2.1%.

Based on this index, the towing charge is adjusted from the current rate of \$54.00 per tow to the new rate of \$55.25. This is in keeping with our practice of adjusting the rate to the nearest 25 cents when the calculation is made. All other sections of the contract will remain unchanged. Should you have any questions or wish additional information, please call me at 387-8795.

Sincerely,

ixpussenberg

Sandi Schnorenberg, Administrative Commander Mankato Department of Public Safety

cc: Todd Miller, Director

Patrick Hentges, Mankato City Manager Mike Fischer, North Mankato City Administrator Cheryl Lindquist, Mankato City Clerk Nancy Gehrke, North Mankato City Clerk Chris Boyer, North Mankato Chief of Police Matt Westermayer, Deputy Director of Public Safety Eileen Wells, Mankato City Attorney

CITY OF NORTH MANKATO

REQUEST FOR COUNCIL ACTION



Agenda Item # 15D	Department	: Int. City Admin.	Council Meeting Date: 12/3/12
TITLE OF ISSUE: Schools and Confe	rences		
RACKCROUND AND SUDDI EMENT	CAL INFORM	MATION. Attach	ad and there I and the initial reserves to fear
BACKGROUND AND SUPPLEMENT schools and conferences. No out-of-sta	te travel is re	equired.	ed are travel and training requests for
REQUESTED COUNCIL ACTION: A	Annrove actu	al and necessary ex	If additional space is required, attach a separate sheet
	ippiove actua	and necessary ex	penses
For Clerk's Use:		SUPPORT	FING DOCUMENTS ATTACHED
Motion By:		Resolution Ordina	ance Contract Minutes Map
Second By:			
Vote Record: Aye Nay			
Schindle Freyberg		Other (specify)	Travel and Training Requests
Steiner			
NorlandDehen			
Workshop		Refe	er to:
X Regular Meeting		Tabl	le until:
Special Meeting		Othe	er:



Date: <u>11/27/12</u>

CITY OF NORTH MANKATO Training and Travel Request

Department:	Council
	Kim Spears
Number of Perso	nnel Attending:1
Event:	Newly Elected Officials: 2013 Leadership Conference
Dates:	January 25-26, 2013
Location:	Mankato, MN
Required Training	g for Certification/License: Yes No
What Certification	n/License is this training required for?
Description:	Orientation for New Council Members

.



Newly Elected Officials: 2013 Leadership Conference

Get off to a strong start in your new city leadership role by attending Minnesota's most comprehensive training opportunity available for newly elected city officials!

In just two days you will:

- Gain an understanding of legal responsibilities and finance fundamentals
- Understand what city councils can and cannot do
- Learn how to avoid common missteps, pitfalls, and negative press
- Find out about resources that will help you make sound decisions
- Get insights on how to work effectively with constituents, staff, and your colleagues

Get the information and resources you'll need to succeed as a new city leader!

Pre-conference Session for Mayors Only: So Now You're the Mayor

Whether new to public office or moving up from a council seat, you have a lot of fun and some big challenges ahead! The Minnesota Mayor's Association (MMA) is teaming up with the League to offer a special Friday morning session to help you get off on the right foot. Find out what you need to know about your new role as you enjoy some casual conversation with a panel of seasoned mayors. Bring your questions and get advice from colleagues who've already been down this leadership path on which you're about to embark!

-REGISTER (Link to: http://mylmc.lmc.org/ebusiness/ProductCatalog/Product.aspx?ID=1973) (you'll need to set up a MyLMC account in your name to register)

---Agenda (Link to: http://www.lmc.org/page/1/agenda-newlyelected13.jsp)

-Hotel Information (Link to: http://www.lmc.org/page/1/hotel-newly-elected13.jsp)

-Fee: \$299 per person (includes meals and materials-does not include lodging)

Dates/Locations:

Jan. 11-12—Nisswa Grand View Lodge 23521 Nokomis Ave. (view map (Link to: http://goo.gl/maps/T6jL)) Nisswa, MN 56468 Jan. 25-26—Mankato Verizon Wireless Center 1 Civic Center Plaza (view map (Link to: http://goo.gl/maps/NtHS)) Mankato, MN 56001

Feb. 1-2—Brooklyn Center Earle Brown Heritage Center 6155 Earle Brown Dr. (view map (Link to: http://goo.gl/maps/kRn2m)) Brooklyn Center, MN 55430

Your LMC Resource

Contact Jamie Oxley

Training Program Assistant (651) 281-1250 or (800) 925-1122 **joxley@lmc.org** (Link to: mailto:joxley@lmc.org) If you have special accommodation needs (dietary/mobility), please contact Jamie Oxley using the contact information above.

Reach Minnesota Cities!



(Link to: http://www.lmc.org/ads/102700)

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Agenda

2013 Leadership Conference for Newly Elected Officials

FRIDAY

9:30 a.m.

Pre-conference Session for Mayors Only: So Now You're the Mayor!

Attend this session, sponsored by the Minnesota Mayors Association (MMA) and the League, to learn what you'll want to know as you assume your duties as a new mayor. Enjoy casual conversation with a panel of seasoned mayors who will help you get off on the right foot.

12 p.m. **Registration Opens**

12:45 p.m. Conference Welcome

1 p.m. **The Big Picture: Your Role as a City Leader**

Carl Neu, Neu & Co.

Featured speaker Carl Neu brings an inspiring 20,000-foot view on your responsibilities as a new city official. Get insights into the dynamic tensions of public office, and learn how to both persuade and collaborate with others to get extraordinary things done for your city.

2 p.m.

Break

2:15 p.m.

What City Councils Can & Cannot Do

Desyl Peterson, City Attorney, Minnetonka

Learn how city officials are both empowered and limited by law in their responsibilities. In this nuts-and -bolts session, you will better understand a city council's capabilities and limitations.

5 p.m.

Social Hour and Networking

Use this opportunity to relax and meet elected officials from neighboring cities-network and enjoy!

6 p.m. **Dinner**

7 p.m. Comments from LMC Executive Director Jim Miller

7:30 p.m. **Adjourn**

SATURDAY

8 a.m.

Finance Fundamentals for the Newly Elected Official

Dan Jordet, Director of Finance, Brooklyn Center

Get steady on your financial feet! Learn the "nuts and bolts" of city finance and the importance of making budget decisions that are sustainable over the long term.

10:45 а.т.

Legal Realities

Tim Kuntz, Attorney, LeVander, Gillen and Miller

This two-part session will help you recognize the legal landmines that could land you and your city in trouble. Explore the Open Meeting Law, conflict of interest, the Minnesota gift law, data privacy, and personal liability from an elected official's perspective.

12:15 p.m. **Lunch**

1:15 p.m. Legal Realities (continued)

2:45 p.m.

Government as a Team

Carl Neu closes the conference with wisdom and advice for working effectively with your fellow elected officials and city staff.

4 p.m. Adjourn

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Date: <u>11/27/12</u>

CITY OF NORTH MANKATO Training and Travel Request

Department: _	Water
Names:	Jake Bobholz
	sonnel Attending:1
Event:	MPCA 39th Annual Collection System Operators Conference
Dates:	January 23-25, 2013
Location:	Brooklyn Park, MN
Required Train	ing for Certification/License: <u>X</u> Yes No
	on/License is this training required for?
Water Operat	tor's License

Conference at-a-glance

Registration 7:30 - 8:00 a.m.

Wedi	Wednesday – January 23		ursday – January 24	Friday – January 25		
8:00 a.m.	General session with keynote speaker	8:30 a.m.	Vendor exhibits begin	7:30 a.m.	Operator's breakfast	
		9:30 a.m.	 Products and services 	8:00 a.m.	Keynote speaker	
10:00 a.m.	 Inflow/infiltration Locating services Stormwater Pump operation/ 	11:30 a.m.	 SA/SB exam refresher SC/SD exam refresher Lunch; vendor exhibits end 	9:00 a.m.	Certification exams (exams end at 1:00 p.m.) • Sewer cleaning	
	maintenance • SA/SB exam refresher • SC/SD exam refresher	12:30 p.m.	 Sewer cleaning Lift station tour Emergency response Critical infrastructure 		 Safety Manhole/pipe rehabilitation Retirement 	
12:00 p.m.	Lunch		 SA/SB exam refresher 	12:00 p.m.	Classes adjourn (no lunch)	
1:00 p.m.	 Inflow/infiltration 		 SC/SD exam refresher 			
	 Lift stations/monitoring systems 	3:30 p.m.	Classes adjourn			
	 Stormwater 					
	 Employee relations and management SA/SB exam refresher 		e 16 contact renewal hours, yo attendance sheets at the end o			

Exhibitor information

SC/SD exam refresher

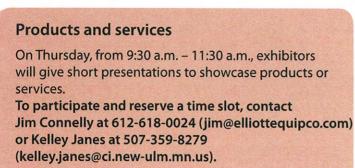
Classes adjourn

4:00 p.m.

Vendor exhibits will be held **Thursday, January 24, from** 8:30 a.m. until 11:30 a.m. Exhibit set-up begins at 7:15 a.m. Information is available here and on the MPCA website at http://www.pca.state.mn.us (click on *About MPCA* and find *MPCA training* under Resources).

For exhibitors registering and paying by January 10, the cost per booth is \$300 **plus one door prize**; after January 10, registration cost is \$325 **plus one door prize**.

All booths have eight-foot tables. The hotel charges extra for electricity; you must contact them directly at 763-971-5563. Use the diagram at right to pick your top three booth choices; write them on the registration form.



58	58		57	56		55	54
L V		53	52	51	50	49	48
ę		42	43	44	45	46	47
		41	40	39	38	37	36
		30	31	32	33	34	35
5							
04		29 18	28 19	27 20	26 21	25 22	24 23
8		17	16	15	14	13	12
5		6	7	8	9	10	11
		5	4	3		2	1

Keynote presentations

Wednesday general session

Christopher Rousseau, senior engineer with Minnesota Power in Duluth, will talk about Minnesota Power's battle with the flood of 2012. How does a power company respond to outages when streets are flooded, unpassable or washed away? What challenges did employees face trying to get the lights back on in Duluth? How might lack of electricity affect your facility? Listen as Mr. Rousseau explains the challenges.

Friday operator's breakfast session

The National Eagle Center in Wabasa will be at the breakfast on Friday morning with a bald eagle to discuss how our environment is affecting our eagle population.

Collection System Operators Conference



Hotel

The Marriott Northwest (formally Northland Inn) has reserved a block of rooms at a special conference rate of \$120.20 (includes tax) until January 8, 2013. Call 763-536-8300 or 1-800-441-6422 to make reservations. Mention the conference to get the special rate.



Registration Questions?

Contact Emily Armistead at 651-757-2073 or 1-800-657-3864 or emily.armistead@state.mn.us.

Registration 2013				Payment
Required information - pri Legal name <u>Jacos</u> Business/employer <u>C</u> Business address <u>100(</u> City <u>Nor R Man k</u> City <u>Nor R Man k</u> Telephone <u>507-U</u> E-mail <u>UNNHCP</u>	Bosho y of No Belgra at state/ p25414	sith Man Le Aux W zip 56.	2. 003	Check or government P.O. #
Special lunch needs: (check	Exam Refreshe	r (Limit 30) .imit 40)		CityStateZip Phone E-mail receipt to Card #
Attendee Exhibitor Exhibitor fee + 1 door prize	Postmark by 1/10/13 \$300	Postmark after 1/10/13 \$325	Total 300	Exp. date
Exhibitor booth choice	1.	2.	3.	Person taking class JUUC 10000000

Highlights

Contact hours and attendance

During the conference, a number of operators state they must leave early. The MPCA cannot award contact hours unless the operator is in attendance. Contact hours are individually awarded based on each operator's daily arrival and departure time. Operators not attending the full conference may need to attend additional training to gain adequate renewal hours. You must attend the entire conference to earn 16 contact hours.

Lift station tour

There will be a lift station tour on Thursday from 12:30 p.m. to 3:30 p.m. The tour is limited to 40 participants. Register by checking the box provided on the registration form.

Pump workshop

Quality Flow Systems will be conducting a pump workshop on operating, maintaining, and troubleshooting pumps.

Vendor and professional organization exhibits

The vendor and professional organization exhibits are scheduled for Thursday morning from 8:30 a.m. to 11:30 a.m. Vendors will also provide short presentations on Thursday from 9:30 a.m. to 11:30 a.m.

SA & SB exam refresher

To attend this refresher session you must preregister by checking the appropriate box on the registration form. The limit is 30 participants. There is no additional charge for this session. Don't forget to bring your calculator and study before coming to class.

SC & SD exam refresher

This two-day refresher will help you prepare for the SC & SD exam, but you must also study on your own before the conference! Don't forget to bring your calculator to class.

Certification examinations

Certification exams will be offered Friday morning from **9 a.m.-1 p.m**. Eligible operators intending to take the exam must complete and mail an exam application and application fee on or before January 10. Exam applications are available at: **www.pca.state.mn.us/publications/wq-wwtp8-00.pdf**. Questions? Contact Dianne Navratil at 651-757-2599, 1-800-657-3864 or dianne.navratil@state.mn.us.

> Certification & Training Unit RMA - 3rd/Emily Armistead 520 Lafayette Road North 51, Paul, MN 55155-4194

Minnesota Pollution Control Agency

5

FIRST-CLASS MAIL U S POSTAGE PAID TWIN CITIES MN PERMIT NO. 171



Date: 11/29/12

CITY OF NORTH MANKATO Training and Travel Request

Department:Construction Inspection
Names:
Number of Personnel Attending:
Event: <u>Bituminous Street Recertification - E-Learning</u>
Dates:Anytimethrough May 1;,2013 - 8 hours
Location:
Required Training for Certification/License: X Yes No
What Certification/License is this training required for?
Description:



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Online Course Online module available October 1, 2012 -May 1, 2013

BSR0149 Bituminous Street

Recertification - ELearning

Price: \$250.00 Regular/\$250.00 MnDOT Space Available Online Course This Class will be taught at: E-Learning Course.

For more information contact: Suzanne Johnsrud, 952.707.1250

Credits Available

Course Description:

Read more HERE

The recertification course will be offered as an online class in the 2012-2013 Technical Certification Training season as an option to classroom training. Instructor-led classroom training sessions will also be offered.

YOU WILL NEED TO PROVIDE AN ACTIVE EMAIL ADDRESS TO REGISTER FOR THIS CLASS. YOU WILL RECEIVE THE REGISTRATION CONFIRMATION WITH THE LINK TO THE ELEARNING MODULES AND EXAM VIA EMAIL.

This course is a series of online learning modules that the student will be able to complete in about 5 - 8 hours at their computer. Students will take the one-hour course exam online at their own computer but it will only be available Oct. 1, 2012 - May 1, 2013. The student's exam score will appear on the screen after completion. The online course will cover the same topics as the instructor-led classroom training classes. Those enrolling in this class should be comfortable with using a computer and taking the course and exam online.

Prerequisite: Bituminous Street

Recertification: Every five years

Certification fee: MnDOT employee \$250; General registrant \$250

PDHs: 6

For all classes, a non-refundable registration fee of \$30 is included in certification fee. For more information, please click here: http://www.dot.state.mn.us/const/tcp/docs/BSR_elearning_2013_explan_FINAL.pdf

Add this to my list of chosen courses

http://armofmn.gosignmeup.com/dev_students.asp?action=coursedetail&id=2641&main=BITUMINOUS... 11/29/2012



Date: _____11/29/12

CITY OF NORTH MANKATO Training and Travel Request

Department: Construction Inspection
Names:
Number of Personnel Attending:1
Event: Grading & Base Recertification
Dates: January 29, 2013
Location:Rochester, MN
Required Training for Certification/License: <u>X</u> Yes No
What Certification/License is this training required for? <u>MnDOT Recertification</u>
Description:



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GBR0149 Grading and Base Recertification

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Date(s) Time(s)

Credits Available

Tuesday 1/29/2013 8:00 AM - 4:30 PM

Total PDH : 6

Price: \$200.00 Regular/\$200.00 MnDOT Space Available: There are 18 seat(s) available at this time. Course closing date: 1/29/2013 This Class will be taught at: MnDOT Rochester. Your instructor(s) will be: Michael Rief For more information contact: Suzanne Johnsrud, 952.707.1250

Course Description:

Recertification course attendance is required for anyone seeking recertification through the Mn/DOT Technical Certification program. The recertification course will be all classroom presentation to update registrants on developments in technology and specification changes. The course should not be taken more than 2 years prior to when certification expires in this area. The course will conclude with an open note examination on the materials presented. A score of at least 70% is required to be credited for recertification.

Prerequisite: Grading and Base 1

Recertification: Every five years

Certification fee: MnDOT employee \$200; General registrant \$200

PDHs: 6

For all classes, a non-refundable registration fee of \$30 is included in certification fee.

Additional information: The following should be brought to class: Calculator, #2 pencils and a highlighter.

Add this to my list of chosen courses

Important Links <u>MnDOT Technical Certification Home Page</u> <u>MnDOT Tech ID # Request</u> <u>MnDOT Math Module</u>

http://armofmn.gosignmeup.com/dev_students.asp?action=coursedetail&id=2645&main=GRADING+AN... 11/29/2012



Date: <u>11/29/12</u>

CITY OF NORTH MANKATO Training and Travel Request

Department: Const	ruction Inspection
Names: Derek To	
Number of Personnel	Attending:1
Event: <u>Concrete</u>	Field Recertification ACI
Dates:January	22, 2013
Location: Arde	n Hills, MN
Required Training for	Certification/License: <u>X</u> Yes No
What Certification/Lic	ense is this training required for? <u>MnDOT Recertification</u>
Description:	
· · · · · · · · · · · · · · · · · · ·	



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CFR0134 Concrete Field Recertification ACI

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Date(s) Time(s)

Credits Available

Tuesday 1/22/2013 8:00 AM - 4:30 PM

Total PDH : 6

Price: \$325.00 Regular/\$325.00 MnDOT Space Available: There are 11 seat(s) available at this time. Course closing date: 1/22/2013 This Class will be taught at: MnDOT Training & Conference Center. Your instructor(s) will be: Dan Frentress For more information contact: Suzanne Johnsrud, 952.707.1250

Course Description:

This class will include updates on the technology of cementitious materials, admixtures and aggregates. Test procedures will be reviewed as well as updates of the specifications and the MnDOT concrete manual. Durability issues will be discussed with particular emphasis on finishing practices and curing.

THIS CLASS IS TO RECERTIFY ACI LEVEL 1 CERTIFICATIONS.

If you need to recertify in MNDOT ONLY and/or CONCRETE FIELD 2, you must take our regular, one-day Concrete Field Recertification class for \$200. If you need to recertify in Concrete Field 2 AND ACI, you can take our one-day Concrete Field 1 ACI class for \$325 OR our two-day Concrete Field Level 1 class for \$480 to recertify in ACI, but you must ALSO take our regular, one-day Concrete Field Recertification class to recertify in LEVEL 2. Please contact our registrar if you have any additional questions.

Prerequisites: Concrete Field 1 ACI Certification

Recertification: Every five years

Certification fee: \$325

PDHs: 6

For all classes, a non-refundable registration fee of \$30 is included in certification fee.

Additional information: The following should be brought to class: Calculator, #2 pencils and a highlighter. Student manuals are included in the class fee.

Add this to my list of chosen courses

CITY OF NORTH MANKATO

REQUEST FOR COUNCIL ACTION



Agenda Item #	‡ 16A	Der	ot: City Clerk	Co	ouncil Meetir	ng Date: 12/	/3/12
TITLE OF IS	SUE: L	icense Renewals for 20	013				
		D SUPPLEMENTAL I				-	
	-	n-sale liquor, 3.2 on-sal growler). The Police C		-	-	-	-
issuance of th	e 2013 li	icenses. All property t	axes are current on a	ll liquor li	cense premi	ses. Other	licenses to be
renewed inclu off-sale and ta		drink, cigarette, mecha	anical amusement dev	vices, refu	se haulers, r	nobile hom	e park, 3.2 beer
on sure and	4.4.1.						
REQUESTEI) COUN	CIL ACTION: Appro	ove license renewals f		dditional space 1.	s required, atta	ch a separate sheet
For Clerk's U	se:		SUP	PORTING	G DOCUME	ENTS ATT	ACHED
Motion By:			Resolution	Ordinance	Contract	Minutes	Мар
Second By:]		
Vote Record:	Aye	Nay					
		Schindle Freyberg	Other (spe	ecify)	Memo		
		Steiner					
		Norland Dehen					
Workshop			Refer to:				
X Regular Meeting			Table un	til:			
	Specia	l Meeting		Other:			2

MEMORANDUM

TO: Honorable Mayor and City Council

FROM: Nancy Gehrke, City Clerk

DATE: November 29, 2012

SUBJECT: Liquor License Renewals

This year the following listing of liquor license applications are presented for renewal. The Police Department recommends approval and issuance of the renewal applications for 2013. I have verified that all property taxes are current on all liquor license premises.

ON-SALE LIQUOR (*INCLUDES SUNDAY)

*DDD Motel Corporation, d/b/a Best Western, 1111 Range Street

*Nakato Bar & Grill, Inc., d/b/a Nakato Bar & Grill, 253 Belgrade Avenue

*Circle Inn, Inc., d/b/a Circle Inn Bar, 232 Belgrade Avenue

*Big Dog Restaurants, Inc. d/b/a Big Dog Sports Café, 1712 Commerce Drive

*Ange, Inc., d/b/a Spinners Bar, 301 Belgrade Avenue

*Dino's Gourmet Pizzeria, 239 Belgrade Avenue

*J.T.S. Enterprise Inc. d/b/a Roadhouse 169, 1006 N. River Drive

*Crossroads, LLC d/b/a Crossroads Neighborhood Grill & Bar, 1750 Commerce Drive, Suite 103

*Borders Las Fronteras, LLC d/b/a Borders Las Fronteras, 503 Belgrade Avenue *SBK Corp d/b/a Taj Mahal Indian Cuisine, 1802 Commerce Drive

3.2 ON-SALE AND WINE

New Great Wall, Inc. d/b/a New Great Wall, 1814 Commerce Drive

OFF-SALE LIQUOR

Nakato Bar & Grill, Inc., d/b/a Nakato Bar & Grill, 253 Belgrade Avenue Circle Inn, Inc., d/b/a Circle Inn Bar, 232 Belgrade Avenue Dembouski, Inc., d/b/a M.G.M. Liquor Warehouse, 1755 Commerce Drive BL Worldwide Investments, Inc., d/b/a PJ's Liquor Emporium, 407 1/2 Belgrade Avenue

Dino's Gourmet Pizzeria, 239 Belgrade Avenue

CLUB ON-SALE LIQUOR (*INCLUDES SUNDAY) *American Legion Post 518, 256 Belgrade Avenue

<u>PINTS-ON-PREMISE AND OFF-SALE INTOXICATING (GROWLER)</u> Mankato Brewery, LLC d/b/a Mankato Brewery, 1119 Center Street

2013 LICENSE RENEWALS

Included is a list of all licenses to be renewed for 2013. Staff would recommend approval and issuance of all licenses, conditioned upon receipt of appropriate insurance certificates and license fees.

SOFT DRINK

American Legion Post 518, 256 Belgrade Avenue DDD Motel Corporation. d/b/a Best Western, 1111 Range Street Nakato Bar & Grill, Inc., d/b/a Nakato Bar & Grill, 253 Belgrade Avenue Circle Inn, Inc., d/b/a Circle Inn Bar, 232 Belgrade Avenue Walgreens, 1705 Commerce Drive Dembouski, Inc., d/b/a M.G.M. Liquor Warehouse, 1755 Commerce Drive Perkins Restaurant, 1123 Range Street BL Worldwide Investments, Inc., d/b/a PJ's Liquor Emporium, 407 Belgrade Avenue Quik Stop Mankato, Inc., d/b/a SuperAmerica, 201 Webster Avenue Big Dog Restaurants, Inc. d/b/a Big Dog Sports Café, 1712 Commerce Drive Sub Line Corporation, d/b/a Subway, 1102 N. River Drive Sub Line Corporation, d/b/a Subway, 1750 Commerce Drive Taco Johns, 1601 LorRay Drive Casey's General Stores, Inc., 1375 Lookout Drive LorRay Deli Mart, 1711 Commerce Drive Café Ambrosia, 1720 Commerce Drive Duehring Enterprises, d/b/a Culver's, 1680 Commerce Drive Ange, Inc., d/b/a Spinners Bar, 301 Belgrade Avenue Dino's Gourmet Pizzeria, 239 Belgrade Avenue Hunan Garden, 408 Belgrade Avenue J.T.S. Enterprise Inc. d/b/a Roadhouse 169, 1006 N. River Drive Kwik Trip Inc d/b/a Kwik Trip #615, 1740 Commerce Drive Crossroads, LLC d/b/a Crossroads Neighborhood Grill & Bar, 1750 Commerce Drive, Suite 103 SBK Corp d/b/a Taj Mahal Indian Cuisine, 1802 Commerce Drive Borders Las Fronteras, LLC d/b/a Borders Las Fronteras, 503 Belgrade Avenue New Great Wall, Inc. d/b/a New Great Wall, 1814 Commerce Drive Erbert & Gerbert's Sandwich Shop, 1710 Commerce Drive Staples Enterprises, LLC d/b/a Express Way, 238 Belgrade Avenue CIGARETTE Dembouski, Inc., d/b/a M.G.M. Liquor Warehouse, 1755 Commerce Drive BL Worldwide Investments, Inc., d/b/a PJ's Liguor Emporium, 407 Belgrade Avenue Quik Stop of Mankato, Inc., d/b/a SuperAmerica, 201 Webster Avenue Casey's General Stores, Inc., 1375 Lookout Drive LorRay Deli Mart, 1711 LorRay Drive

Walgreens, 1705 Commerce Drive

Kwik Trip Inc d/b/a Kwik Trip #615, 1740 Commerce Drive

Staples Enterprises, LLC d/b/a Express Way, 238 Belgrade Avenue

MECHANICAL AMUSEMENT DEVICES

DDD Motel Corporation, d/b/a Best Western, 1111 Range Street Nakato Bar & Grill, Inc., d/b/a Nakato Bar & Grill, 253 Belgrade Avenue Circle Inn, Inc., d/b/a Circle Inn Bar, 232 Belgrade Avenue Big Dog Restaurants, Inc., d/b/a Big Dog Sports Café, 1712 Commerce Drive Ange, Inc., d/b/a Spinners Bar, 301 Belgrade Avenue J.T.S. Enterprise Inc. d/b/a Roadhouse 169, 1006 N. River Drive Crossroads, LLC d/b/a Crossroads Neighborhood Grill & Bar, 1750 Commerce Drive, Suite 103

REFUSE HAULERS

Hansen Sanitation, 34426 470th Street, Kasota, MN 56050 Waste Management, P.O. Box 336, Mankato, MN 56002 LJP Enterprises, Inc., 31745 410th Street, St. Peter, MN 56082

MOBILE HOME PARK

Camelot Park of North Mankato, 1935 LorRay Drive RCL Holding Company, d/b/a Avalon Park, 2101 Excalibur Road

3.2 BEER OFF-SALE

Kwik Trip Inc d/b/a Kwik Trip #615, 1740 Commerce Drive

<u>TAXI</u>

Kato Cab, 711-1/2 N. Riverfront Drive, Mankato, MN 56001 VINE Faith in Action, 1618 Third Avenue, Mankato, MN 56001 Blue Earth Taxi, 104 E. Vine Street, Mankato, MN 56001

CITY OF NORTH MANKATO

REQUEST FOR COUNCIL ACTION



Agenda Item # 17A	Department: Finance	Dir. Counci	I Meeting Date: 12/3/12
TITLE OF ISSUE: Proposal For	· Professional Auditing Servic	es	
BACKGROUND AND SUPPLE	MENTAL INFORMATION:	As a result of th	e request for proposals for
professional auditing services (R has made their evaluation of the to council.	FP) issued August 21, 2012, t	he City received a	total of six proposals. City staff
		If addition	nal space is required, attach a separate sheet
REQUESTED COUNCIL ACTI	ON: Consider resolution awa		
For Clerk's Use:	S	UPPORTING DC	OCUMENTS ATTACHED
Motion By:	Resolutio	on Ordinance Con	ntract Minutes Map
Second By: Vote Record: Aye Nay	X		
Sch		(specify) Pr	roposals for Professional
Stei			
Deh			
Workshop		Refer to:	
Workshop X Regular Meeting		Refer to: Table until:	



То:	Honorable Mayor and City Council
From:	Clara Thorne, Finance Director
Subject:	Proposals for Professional Auditing Services
Date:	November 1, 2012
Cc:	

The City issued a Request for Professional Auditing Services (RFP) on August 21, 2012. As a result, the City received a total of six proposals. Staff evaluated the proposals according to mandatory elements and technical quality as set forth in the RFP and has ranked the six firms as listed below:

Firm	PV	Av	g Hrly Rate
Abdo, Eick & Meyers	\$ 88,408	\$	97
Clifton, Larson, Allen	\$ 94,411	\$	119
Kerne, DeWenter, Viere	\$ 100,763	\$	122
Malloy, Montague, Karnowski,			
Radosevich & Co.	\$ 101,948	\$	136
Smith, Schafer & Associates	\$ 79,414	\$	100
Schlenner, Wenner & Co.	\$ 91,867	\$	133

PV = Net present value; discount rate of 3.0%

Attached is a more detailed analysis of the six firms. Copies of the proposals are available in the Administration Offices.

1. Name of Firm, 2. Cartification that the percon signing the provided in particulation that	Abdo, Eick & Meyers, LLP		Malioy. Montague. Karnowski. Radosevich & Co., P.A.	Schienner. Wenner & Co.	Smith, Schafer & Associates, Ltd.	Kern, DeWenter, Viere, Ltd.		Clifton, Larson, Allen, LLP
2. Continued of risk time person signing the proposal in clittude to represent the firm, empowered to submit the bid, and authorized to sign a contract with the City of North Mankato. 3. A total all-invisive Maximum Price for the 2012 2013 and 2014	Appendix A		Appendix D A	Appendix A	p. 10	Appendix A		Appendix A
	Appendix B		Appendix E A	Appendix B	p. 13	Appendix C		Separate
 Mandatory Elements Minesota The audit firm is independent and licensed to practice in Minnesota 	Sev Vec	200 >		00	200 X	200 X	290 Xac	
	Yes	Yes		Yes	Yes	Yes	Yes	
c) The firm adheres to the instructions in this request for proposal on preparing and submitting the proposal.	Yes	Yes		Yes	Yes	Yes	Yes	
up the minimum subject on subject external quanty control review report and the firm has a record of quality audit work.	Yes				Yes			
 Technical Quality Expertise and Experience The firm's past experience and performance on comparable government engagements. The quality of the firm's professional personnel to be assigned to the 	Yes	Yes			Yes	Yes	Yes	
engagement and the quality of the firm's management support personnel to be available for technical consultation.	Yes	Yes			Yes	Yes	Yes	
 The firm's experience with the Government Finance Officers Association Certificate of Achievement for Excellence in Financial Reporting. b) Audit Approach 	Yes	Yes			Yes	Yes		
 Adequacy of proposed staffing plan for various segments of the engagement. Adequacy of sampling techniques. Adequacy of analytical procedures. 	Yes	Yes Yes			Yes	Yes Yes	Yes	
 Price- Cost will be a factor in the selection of an audit firm. However, price will not be the sole determining factor in the selection process. 								
Total All-inclusive Price for Audit Services for 2012	с С	30,500 \$	35,650 \$	31,115	\$ 27.275	ю	34.275 \$	33,075
Total All-inclusive Price for Audit Services for 2013	с С	31,270 \$	36,000 \$	32,505	\$ 28.075	ю	35,650 \$	33,375
Total All-inclusive Price for Audit Services for 2014	3 3	32,040 \$	36,500 \$	33.895	\$ 28,925	\$ 37.	37.025 S	33,700
Total 2012-2014	0 S	93.810 \$	108,150 \$	97,515	\$ 84,275	s 10	950 S	100,150
Increase 2013 from 2012 increase 2014 from 2013 Net present value: discount rate = 3.0% Hourly rate: all three years inclusive using the net present value total	00 09 69	2.52% 2.46% 88,408 \$ 97 \$	0.98% 1.39% 101,948 \$ 136 \$	4.47% 4.28% 91,867 133	2.93% 3.03% \$79,414 \$100	ۍ ه	4.01% 3.86% 0.763 \$ 122 \$	0.91% 0.97% 119

CLAIM REPORT BILLS PAID AFTER THE COUNCIL MEETING OF NOVEMBER 19, 2012 END OF MONTH

73715 73716 73717 73718 73718 73719	HickoryTech Nicollet County Treasurer Telrite Corporation Verizon Wireless Fleet & Surplus Services	telephone bill-All Depts. State Deed Tax 815 Park Avenue-Port Authority long distance phone bill-Mun Bldg cell phone & internet bill-All Depts. purchase vehicle-Task Force	\$546.93 \$99.00 \$271.43 \$504.31 \$11,500.00
73720	ICMA Retirement Trust - 457	employee payroll deductions	\$4,183.85
73721	ICMA Retirement Trust - Roth IRA	employee payroll deductions	\$430.77
73722	John Deere Financial	equipment parts-Street Dept.	\$240.56
73723	Sprint	PCS connection card data plan-Pol, 2011 Const & P/A	\$234.40
73724	Void	Void	\$0.00
73725	Void	Void	\$0.00
73726	Void	Void	\$0.00
73727	Madison National Life Insurance	life insurance for December	\$606.47
73728	Madison National Life Insurance	voluntary life insurance for December	\$162.80
73729	Vaneps, Eric	replace payroll check-Fire	\$2,380.42
	Total	_	\$21,160.94

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General	\$7,576.57
Library	\$179.61
Bookmobile	\$66.27
Community Development	\$112.60
Port Authority	\$99.00
2011 Construction	\$50.59
Water	\$330.18
Sewer	\$686.38
Sanitary Collection	\$101.44
Storm Water	\$8.20
Public Access	\$163.19
Minnesota River Valley Drug Task Force	\$11,786.91
Total	\$21,160.94

PORT AUTHORITY INVOICES BILLS PAID AFTER THE COUNCIL MEETING OF NOVEMBER 19, 2012 END OF MONTH

Nicollet County Treasurer

State Deed Tax 815 Park Avenue-Port Authority \$99.00

Total

\$99.00

List of Port Authority Bills in the Amount of \$99.00

Council Meeting of December 3, 2012

Mayor Mark Dehen

Council Member Bill Schindle

Council Member Diane Norland

Council Member William Steiner

Council Member Robert Freyberg

List of Bills in the Amount of \$21,160.94

Council Meeting of December 3, 2012

Mayor Mark Dehen

Council Member Bill Schindle

Council Member Diane Norland

Council Member William Steiner

Council Member Robert Freyberg

CLAIM REPORT FOR REGULAR COUNCIL MEETING OF DECEMBER 3, 2012

Abbott, Greg	2010, 2011, & 2012 meeting stipend-Port Authority	\$945.00
Albright, James	police reserve stipend-Police Dept.	\$600.00
Alpha Wireless Communications	equipment parts-Fire Dept.	\$107.38
Ameripride Services	mats, gloves, uniform & towel service-All Depts.	\$648.67
American Concrete	concrete-Park Dept.	\$1,188.12
Anderson, Steven	police reserve stipend-Police Dept.	\$600.00
Apt Machining & Fabricating, Inc.	equipment parts-Street Dept.	\$2,796.31
Arnold's of North Mankato, Inc.	equipment part-Street Dept.	\$2.96
Association of Minnesota Counties	ad-Admin	\$50.00
Audio Editions	audio books & supplies-Library	\$66.39
Bauer's Upholstery	equipment repair-Water Dept.	\$152.75
Benco Electric Cooperative	electric bill-All Depts.	\$22,688.55
Blue Earth County	salary & meth lab assist hours-Task Force	\$12,151.02
Bogenschutz, Anthony	police reserve stipend-Police Dept.	\$200.00
Bolton & Menk, Inc.	engineering fees-All Depts.	\$44,157.75
Braun Intertec	professional service-Jt Economic Dev Fund	\$1,073.25
Brown-Nicollet Community Health	license fee for 2013 for concession stand-Caswell	\$255.00
Card Source	library cards-Library	\$371.84
CDW Government, Inc.	production equipment-P/A Equipment Replacement	\$1,070.59
CenterPoint Energy	gas bill-All Depts.	\$2,176.33
City of Mankato	wastewater fee for December-Sewer	\$65,000.00
D'Aigle, Joseph	police reserve stipend-Police Dept.	\$400.00
DEMCO, Inc.	supplies-Library	\$340.27
Energy Sales, Inc.	furnace repair-Street Dept.	\$133.18
Express Services, Inc.	temporary crossing guards & leaf crew-Pol & Sanit	\$2,887.63
Fastenal Company	equipment parts-Sewer Dept.	\$6.29
Fischer, Nicole	program presentation-Library	\$50.00
Freyberg Petroleum Sales, Inc.	oil-All Depts.	\$2,048.50
Gagnon, Brent	police reserve stipend-Police Dept.	\$300.00
Goodwin, Tony	professional service-Public Access	\$240.00
Hansen Sanitation	refuse pickup-Sanitation	\$47,551.14
Herber, Deborah	police reserve stipend-Police Dept.	\$600.00
Hoffman Construction	Estimate #17 CSAH 41/Carlson Dr/Howard Dr	\$48,197.68
Holman, Christopher	police reserve stipend-Police Dept.	\$600.00
Horvick, Inc.	equipment parts-Street Dept.	\$3.75

l & S Group, Inc.	soccer field const staking/admin fees-Sales Tax Const	\$1,240.00
Ibberson, Terry	police reserve stipend-Police Dept.	\$400.00
Ingram Library Services	books-Library & Bookmobile	\$1,963.97
Jeane Thorne, Inc.	professional service-Task Force	\$1,421.16
Judd, John	supplies-Task Force	\$129.34
Klompenhower, Eric	police reserve chief stipend-Police Dept.	\$900.00
LJP Enterprises, Inc.	trailer rent-Sanitation	\$600.00
Lakes Gas Company	LP gas-Sanitation	\$274.73
Larkstur Engineering & Supply, Inc.	supplies & equipment parts-Street & Shop	\$45.84
Lawson Products, Inc.	supplies-Shop	\$543.37
Lloyd Lumber	supplies & equipment parts-All Depts.	\$613.32
Loe's Oil Company	disposal of oil filters-Shop	\$30.00
M-B Companies, Inc.	equipment parts-Mun Bldg	\$819.02
Mac Tools Distributor	metric tools-Shop	\$139.58
Matheson Tri-Gas, Inc.	welding supplies-Shop	\$318.90
McCabe, Dustin	police reserve stipend-Police Dept.	\$600.00
McGowan Water Conditioning	supplies-Park Dept.	\$39.51
Menards-Mankato	electrical for holiday lighting-Contingency	\$237.68
Mill Supply, Inc.	equipment parts-Street Dept.	\$92.62
Minnesota Department of Health	water connect fee-Water Dept.	\$7,674.00
MN Dept of Labor & Industry	test air compressor-Shop	\$35.00
Minnesota Pollution Control Agency	registration fee for conference-Water Dept.	\$300.00
MN Dept/Employment & Economic Dev	Thin Film grant repayment-Port Auth State Rev Loan	\$1,931.22
Moss & Barnett	legal services-Public Access	\$2,910.50
Minnesota State University Reporter	ads-Library	\$73.80
Minnesota State University	work study student-Library	\$82.00
Mutch Northside Hardware	supplies-All Depts.	\$1,055.07
Nicollet County Recorder/Abstracter	abstracting fee-Port Authority	\$464.00
North Kato Supply	sand for sandblasting-Shop	\$428.56
Old Dominion Brush	equipment parts-Street Dept.	\$501.50
OverDrive, Inc.	downloadable audio/ebooks-Bookmobile	\$1,061.90
Pet Expo Distributors	aquatic services-Library	\$40.00
Peterson, Ginger	supplies-Task Force	\$214.97
Petty Cash, Clara Thorne	petty cash items-All Depts.	\$141.30
Ramy Turf Products	grass seed-Water Dept.	\$66.26
Red Feather Paper Co.	supplies-Police, Library & Sanitation	\$216.52
Reliance Electric of Southern Minnesota	equipment parts-Sewer Dept.	\$593.10
Retzlaff, Eric	police reserve stipend-Police Dept.	\$600.00
River Bend Business Products	copier maintenance-Mun Bldg	\$215.78
Schmidt Siding & Window	building materials for press box-Caswell	\$154.62

Sign Pro	sign repair-Street Dept.	\$29.78
South Central Glass	equipment parts-Street Dept.	\$320.00
Southern Minnesota Construction	asphalt & demo-Street & Caswell	\$486.34
SPS Companies, Inc.	plumbing supplies & equip parts-Park, Wtr & Swr	\$109.45
Staples Advantage	copy paper & supplies-All Depts.	\$1,434.23
Swenson, Jeremy	supply-Police Dept.	\$21.46
Texas Refinery Corp	grease & fuel additive-Street Dept.	\$2,685.72
Thorset Comfort Systems, Inc.	furnace repair-Library	\$121.75
Twin City Striping	line striping-Street Dept.	\$1,200.00
Vihstadt, James	police reserve stipend-Police Dept.	\$600.00
Viking Electric Supply	electrical supplies-Contingency & Capital Facilities	\$67.13
Vitale, Matthew	equipment parts & supplies-Task Force	\$424.64
WW Blacktopping, Inc.	asphalt-Water & Storm Water	\$1,036.42
WACO Scaffolding & Supply Co.	supplies-Street Dept.	\$23.73
Wayne's Auto Body, Inc.	body work & paint-Street Dept.	\$934.66
Woelfel, Leonard	police reserve stipend-Police Dept.	\$200.00
Xcel Energy	electric bill-All Depts.	\$18,726.99
Total		\$317,251.79

General	\$53,488.46
Library	\$3,828.43
Bookmobile	\$1,339.76
Parkland	\$360.00
Contingency	\$283.16
Port Authority	\$1,409.00
Capital Facilities & Equipment Replacement-General	\$46.68
Port Authority Revolving Loan Fund	\$1,931.22
Joint Economic Development Fund	\$1,468.25
Local Option Sales Tax Construction	\$7,567.75
2011 Construction	\$80,478.68
Water	\$20,112.60
Sewer	\$68,093.06
Sanitary Collection	\$51,986.38
Storm Water	\$5,919.24
Public Access	\$3,527.40
Public Access Equipment Replacement	\$1,070.59
Minnesota River Valley Drug Task Force	\$14,341.13

Total

\$317,251.79

PORT AUTHORITY INVOICES FOR REGULAR COUNCIL MEETING OF DECEMBER 3, 2012

Abbott, Greg	2010, 2011, & 2012 meeting stipend-Port Auth	\$945.00
Bolton & Menk, Inc.	engineering fees-Jt Economic Development	\$395.00
Braun Intertec	professional service-Jt Economic Dev Fund	\$1,073.25
MN Dept/Employment & Economic Dev	Thin Film grant repayment-Port Auth State Rev Loan	\$1,931.22
Nicollet County Recorder/Abstracter	abstracting fee-Port Authority	\$464.00
Total		\$4,808.47

List of Port Authority Bills in the Amount of \$4,808.47

Council Meeting of December 3, 2012

Mayor Mark Dehen

Council Member Bill Schindle

Council Member Diane Norland

Council Member William Steiner

Council Member Robert Freyberg

List of Bills in the Amount of \$317,251.79

Council Meeting of December 3, 2012

Mayor Mark Dehen

Council Member Bill Schindle

Council Member Diane Norland

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Council Member Robert Freyberg