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WAYS AND MEANS

Agenda Item

Request for Ways and Means Committee Recommendation

TO: **Ways and Means Chairman and Committee Members**

FROM: **Brian Gottshalk, Public Works Manager**

SUBJECT: **Request to Approve Purchase of Two Town Vehicles**

DATE: **28 March, 2022**

BACKGROUND:

In the current FY22 Budget, Town Council budgeted the purchase of two vehicles for the newly added staff members, the Public Works Assistant and the Public Safety Director.

Town Staff sent out a request for bids on two vehicles to four dealerships and sent an ad to the Post and Courier for publication. Further, Town Staff contacted a government fleet dealer, Nation Auto Fleet, for quotes and lead times on fleet vehicles. We received quotes from Fred Anderson Toyota and National Auto Fleet. The responses are as follows:

Fred Anderson Toyota:

Toyota 4-Runner	$45,277 (Public Safety Department)
Toyota Tundra	$54,214 (Public Works Department)

National Auto Fleet:	**No Toyotas Available**
Ford Lightning	$53,250 available December 2022
Ford Explorer Hybrid	$57,400 available August 2022

For now, the current Toyota 4-Runner will be retained and used in the Planning Department.

ACTION REQUESTED:

Town Staff requests that the Ways and Means Committee recommend to Town Council the approval of purchasing one Toyota Tundra and one Toyota 4-Runner from Fred Anderson Toyota

BUDGET & FINANCIAL DATA:

We budgeted $90,000 for two vehicles in General Fund. However, Fifty percent or $22,639 of the Public Safety vehicle will come from restricted funds and the remaining $67,361 from the General Fund.

Fred Anderson TOYOTA OF CHARLESTON
SAVANNAH HIGHWAY

Date: 3/22/2022
Salesperson: Joseph Simoneau
Manager: Bill Utnick
Customer ID #: 562387

FOR INTERNAL USE ONLY

CUSTOMER

TOWN OF KIAWAH ISLAND
Home Phone:

Address : 4475 BETSY KERRISON PKWY
JOHNS ISLAND, SC 29455-5687
CHARLESTON

Work Phone :

E-Mail : mnardelli@kiawahisland.org

Cell Phone : (843) 806-8108

VEHICLE

Stock # : 8664lo
New / Used : New
VIN :
Mileage:

Vehicle :
Color :

Type :

Market Value Selling Price	41,503.00
Family Plan	.00
2keys,all terrains,undercoating	2,713.00
Total Purchase	44,216.00
Taxable Fees (Estimated)	506.00
IMF	500.00
Non Tax Fees	55.00
Cash Deposit	.00
Balance	45,277.00

Customer Approval: _____ Management Approval: _____

By signing this authorization form, you certify that the above personal information is correct and accurate, and authorize the release of credit and employment information. By signing above, I provide to the dealership and its affiliates consent to communicate with me about my vehicle or any future vehicles using electronic, verbal and written communications including but not limited to eMail, text messaging, SMS, phone calls and direct mail. Terms and Conditions subject to credit approval. For Information Only. This is not an offer or contract for sale.

Bid is firm and will not be withdrawn for 60 days.

TOYOTA

FRED ANDERSON TOYOTA OF CHARLESTON
(39059)
2100 SAVANNAH HWY
CHARLESTON, SC 29414
(843) 556-9110 Main
(843) 571-4129 Fax

Created: 03/10/2022 03:09 PM

2022 Tundra 4x4

8361 - 4x4 CrewMax SR5 V6 (10 Speed Automatic)

Exterior Color
Midnight Black Metallic
0218 (Black)

Interior Color
Black Fabric
FB21 (Black)

Model: 8361
Engine: 3.5L 6-Cyl. A
Transmission: 10 Speed Automatic

MSRP

Vehicle Base Model	$45,805
Total Installed Packages & Accessories	$3,007
Delivery Processing and Handling	$1,650
Total MSRP*	**$50,462**

* Total MSRP excludes any dealer fees; sales taxes; license, registration and title fees. Actual dealer price may vary. Pricing, specifications, standard features, and available equipment are based on information available when this page was produced and subject to change without notice.

FUEL ECONOMY

19.5 MPG	17 MPG	22 MPG
Combined City/Hwy	City	Highway

*Fuel Economy Estimates are established by the EPA. For further information visit www.fueleconomy.gov. Actual mileage will vary.

INSTALLED PACKAGES & ACCESSORIES

	MSRP
50 State Emissions	--
BSM Outer Mirrors (black)	$50
SR5 Convenience Package Includes Blind Spot Monitor (BSM), Front and Rear Parking Assist with Automated, Braking, and large fuel tank (32.2, gallons)	$1,510
All Weather Floor Mats	$329
6-Gallons of Gas	--
TOYOGUARD Platinum Includes: 2 Oil and Filter Changes at any Toyota Dealer, Four Tire Rotations, Roadside and Rental Car Assistance, Exterior Paint Sealant and Interior Protector	$699
SET Digital Portfolio Includes: Certified Technician 46 Point Quality Inspection, Digital Picture Asset Program	--
Clear Paint Protection - Hood Package Includes coverage on: Full Hood, Mirror Backs (if applicable)	$419
Total Optional Equipment	$3,007

FEATURES

Fred Anderson TOYOTA OF CHARLESTON
SAVANNAH HIGHWAY

Date: 3/22/2022
Salesperson: Joseph Simoneau
Manager: Bill Utnick
Customer ID #: 562387

FOR INTERNAL USE ONLY

CUSTOMER

TOWN OF KIAWAH ISLAND
Home Phone:

Address : 4475 BETSY KERRISON PKWY
JOHNS ISLAND, SC 29455-5687
CHARLESTON

Work Phone :

E-Mail : mnardelli@kiawahisland.org

Cell Phone : (843) 806-8108

VEHICLE

Stock # : 8361tundra
New / Used : **New**
VIN :
Mileage:

Vehicle :
Color :

Type :

Market Value Selling Price	49,344.00
Family Plan	.00
2keys,all terrains,undercoating,bedlinerear ual usb, cargo bed lightsr	3,809.00
Total Purchase	53,153.00
Taxable Fees (Estimated)	506.00
IMF	500.00
Non Tax Fees	55.00
Cash Deposit	.00
Balance	54,214.00

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Bid is firm and will not be withdrawn for 60 days

MN

TOYOTA

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(39059)
2100 SAVANNAH HWY
CHARLESTON, SC 29414
(843) 556-9110 Main
(843) 571-4129 Fax

Created: 03/10/2022 03:05 PM

2022 4Runner

8664 - 4 Door 4WD SR5 V6 SUV (5 Speed Automatic)

Exterior Color
Midnight Black Metallic
0218 (Black)

Interior Color
Graphite Fabric
FB22 (Black)

Model: 8664
Engine: 4.0L 6-Cyl. A
Transmission: 5 Speed Automatic

MSRP

Vehicle Base Model	$39,480
Total Installed Packages & Accessories	$1,027
Delivery Processing and Handling	$1,215
Total MSRP*	**$41,722**

* Total MSRP excludes any dealer fees; sales taxes; license, registration and title fees. Actual dealer price may vary. Pricing, specifications, standard features, and available equipment are based on information available when this page was produced and subject to change without notice.

FUEL ECONOMY

17.5 MPG	16 MPG	19 MPG
Combined City/Hwy	City	Highway

*Fuel Economy Estimates are established by the EPA. For further information visit www.fueleconomy.gov. Actual mileage will vary.

INSTALLED PACKAGES & ACCESSORIES

	MSRP
Keep It Wild Savings	-$500
50 State Emissions	--
6-Gallons of Gas	--
Clear Paint Protection - Full Hood Package Includes coverage on: Full Hood, Mirror Backs (if applicable)	$419
All Weather Floor Mats with All Weather Cargo Tray	$409
TOYOGUARD Platinum Includes: 2 Oil and Filter Changes at any Toyota Dealer, Four Tire Rotations, Roadside and Rental Car Assistance, Exterior Paint Sealant and Interior Protector	$699
SET Digital Portfolio Includes: Certified Technician 46 Point Quality Inspection, Digital Picture Asset Program	--
Total Optional Equipment	$1,027

FEATURES