

# STARTING A BUSINESS IN CIBOLO

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## BUSINESS ASSESSMENT

- What kind of business will I create?
- What makes my business different?
- Who is my ideal customer?
- Is the right supply chain in place?
- How many customers can I serve?
- Is my business model scalable?



**PRO TIP:** Find a mentor:

-lawyer -accountant -banker -risk assessor (insurance) -SCORE

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## WRITE BUSINESS PLAN

- Some things to consider:
    - Company legal structure
    - Licensing requirements & permits
    - Financing options
    - Start-up costs
- PRO TIP:** Contact organizations for business plan writing:
- Small Business Development Center
  - Small Business Administration
  - Minority Business Development Agency

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## MEET WITH STAFF

Meeting with City staff early in the process can help eliminate headaches and confusion. Several studies will need to be conducted before you can open for business. Below is a general process:

pre-design meeting with staff → submit plans to City → pre-construction meeting with staff  
pull permits → Certificate of Occupancy at completion

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## OPEN FOR BUSINESS

- The CEDC or local Chamber can assist with a ribbon cutting ceremony
- Compare your expected results to actual results and make changes as necessary
- Stay in contact with CEDC & City staff
- Be active in your community!

**Disclaimer:** This guide is for informative purposes only. Always seek professional advice and contact a City representative to determine the guidelines for your specific business.